Navigating Federal Funding Streams:
Developing a Grant Management Strategy
Our Experts

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Chief Operating Officer
30-year career with over 23 years leading FEMA’s most complex recovery operations. National expert in disaster recovery efforts. Managed consulting activities to identify, claim, and close out more than $8 billion in Public Assistance (PA) and FEMA Hazard Mitigation (HM) grant funding.

Allen Davis
Director of Recovery
12 years of experience managing major disaster recovery operations with FEMA’s PA program. Served as PA Group Supervisor, assisted in the redesign of the PA Program including Grants Portal and Manager, authored sections of the PAPPG, Infrastructure SME for Catastrophic Planning Team. Recovery Director for Tidal Basin for the last 2 years.
Agenda

1. Importance of a Grant Management Strategy
2. Where to start?
3. How to map a Grant Management plan
Importance of a Grant Management Strategy

- Preservation of flexibility
- Disallowance Avoidance
- Maximize opportunities
- Flexibility / Cost tracking mechanisms
Considerations

+ Not all grants are earmarked funds
+ Mapping out what funds serve what function is necessary to avoid duplication of benefits
+ It is encouraged to map out funds your county may apply for

Things to consider:

+ Timing
+ Cost Share Requirements
+ Administrative Burden
+ Reimbursement
+ Flexibility
+ Fund mapping
+ Strategy
Where to start?
Programs

- What programs does our county normally participate in/pursue?
- What programs does our county want to pursue?
- Where do we usually encounter issues that result in delays/disruptions/disallowance?
- Administrative support needs

The process to apply for grants is simple, although application portals may be intense.

Be sure to have clear documentation, planning, and an understanding of the process.

Developing a plan ahead of time allows more time to identify applicable funding streams and apply when the time arises.
Planning

- Recovery Roadmap
- Funding Matrix
- Informed decision making
- Spending decisions made easier
How to map a Grant Management Plan

1. Determine Needs/Losses
2. Categorize Losses
3. Determine Eligibility
4. Develop Recovery Strategy/PW Support
5. Develop Funding Approach
6. Grant Management and Close-Out
Resources

Grant Management Sell Sheet

Grants Management Technical Assistance Resources

FEMA.gov

Grants.gov
Questions?