


Navigating Federal Funding Streams: Developing a Grant Management Strategy



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Our Experts



Mark Mischak, CEM

Chief Operating Officer

30-year career with over 23 years leading FEMA's most complex recovery operations. National expert in disaster recovery efforts. Managed consulting activities to identify, claim, and close out more than \$8 billion in Public Assistance (PA) and FEMA Hazard Mitigation (HM) grant funding.



Allen Davis

Director of Recovery

12 years of experience managing major disaster recovery operations with FEMA's PA program. Served as PA Group Supervisor, assisted in the redesign of the PA Program including Grants Portal and Manager, authored sections of the PAPPG, Infrastructure SME for Catastrophic Planning Team. Recovery Director for Tidal Basin for the last 2 years.

Agenda



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Importance of a Grant
Management Strategy

2

Where to start?

3

How to map a Grant
Management plan

Importance of a Grant Management Strategy

Preservation of flexibility

Disallowance Avoidance

Maximize opportunities

Flexibility / Cost tracking mechanisms

Considerations

- + Not all grants are earmarked funds
- + Mapping out what funds serve what function is necessary to avoid duplication of benefits
- + It is encouraged to map out funds your county may apply for

Things to consider:

- + Timing
- + Cost Share Requirements
- + Administrative Burden
- + Reimbursement
- + Flexibility
- + Fund mapping
- + Strategy

Where to start?

Programs



- + What programs does our county normally participate in/pursue?
- + What programs does our county want to pursue?
- + Where do we usually encounter issues that result in delays/disruptions/disallowance?
- + Administrative support needs

The process to apply for grants is simple, although application portals may be intense.

Be sure to have clear documentation, planning, and an understanding of the process

Developing a plan ahead of time allows more time to identify applicable funding streams and apply when the time arises.

Planning



Recovery Roadmap

Informed decision
making

Funding Matrix

Spending
decisions made
easier

How to map a Grant Management Plan

Determine
Needs/Losses



Categorize
Losses



Determine
Eligibility



Develop
Recovery Strategy/
PW Support



Develop Funding
Approach



Grant Management
and
Close-Out



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Resources



[Grant Management Sell Sheet](#)

[Grants Management Technical Assistance Resources](#)

[FEMA.gov](#)

[Grants.gov](#)

Questions?