Making the Most of 2016 Grant Funding in Rural Counties

A brief overview of grants, the NACo Grants Clearinghouse, and strategies for increasing success with grantseeking at the county level.
Agenda

• Introductions

• Review the NACo Grants Clearinghouse

• Background and trends in grant funding – grants secured in rural communities

• Current grants available for rural communities

• Strategies and best practices

• Next steps – Additional services
Today’s Presenters

Dan Gillison
Director, County Solutions and Innovation

Michael Paddock
Chief Executive Officer
Grants Clearinghouse

What is the NACo Grants Clearinghouse?
What grants does it track?
How can county agency leaders use it?
After You’ve Logged In
Search For Grants

NACo introduces new Grants Clearinghouse

Grant Details

- By clicking on a grant from the search results page, the tool provides a number of details about the grant.
- Grant details include:
  - A summary of the grant
  - The funding history
  - Contact information and hyperlink to the grant’s external page
Grant Details

History of Funding

None is available.

Additional Information

Grant funds cannot be used to:

- Pay any annual recurring costs, including purchases or rentals that are generally considered to be operating and maintenance expenses;
- Construct or repair electric generating plants, electric transmission lines, or gas distribution lines to provide services for commercial sale;
- Pay costs to construct facilities to be used for commercial rental where the applicant has no control over tenants and services offered;
- Construct facilities primarily for the purpose of housing State, Federal or quasi-Federal agencies; or
- Finance recreational facilities or community antenna television services or facilities.

Contacts

Housing and Community Facilities Programs
National Office

Name: Housing and Community Facilities Programs National Office
Department: Company: U.S. Department of Agriculture
Address: 14th Street and Independence Avenue SW
Room 5037, South Building
City/State/Zip: Washington, DC 20250
Telephone: (202) 720-4523
Fax:
Email:
Misc. Info:
Grants for Rural Communities

What are recent wins?
Which agencies administer rural-focused grants?
Where is the low hanging fruit?
Grantmaking Nationally

26 Federal Agencies > $600B

56 States & Territories ~ $50B (est.)

120,000 Private Foundations > $50B
Grantmaking Agencies
Rural Grantmakers
Franklin County, TN  
(pop. 41,129)

- 2015 DOJ Second Chance Act: Technology-Based Career Training Program for Incarcerated Adults and Juveniles
- Middle Tennessee Rural Reentry Technology Program
- $747,619 Award
Allendale County, SC
(pop. 9,839)

- 2015 Community Facilities Grants
- Middle Tennessee Rural Reentry Technology Program
- $366,800 Award
How Rural Funding Is Different

- Reduced matching requirements
- Specific to the needs of rural communities
- Open only to rural and Tribal applicants
Community Facilities Grants and Loans

**Purpose:** Assist in the development of essential community facilities in rural areas and towns for:

- Health care
- Public safety
- Community and public services

**Awards:** $50,000 - $250,000

**Deadline:** Varies by location: [http://www.rd.usda.gov/browse-state](http://www.rd.usda.gov/browse-state)
Distance Learning & Telemedicine Grants

**Purpose:** Assist rural communities in acquiring distance learning and telemedical technologies by:

- Acquiring equipment
- Acquiring programming
- Providing technical assistance

**Awards:** Up to $500,000

**Deadline:** March 24, 2016
Rural Community Development Initiative

**Purpose:** Help non-profit housing and community development organizations support:

- Housing
- Community facilities
- Community and economic development projects

**Awards:** 15% - 75% of project costs depending on rurality

**Deadline:** (anticipated) August 2016

Coordinated Tribal Assistance Solicitation

**Purpose:** Supports 9 purpose areas, including:

- Public safety and community policing
- Programs for victims of crime and to prosecute domestic violence
- Tribal youth programs

**Awards:** Vary based on programs applied for

**Deadline:** February 23, 2016
COPS Anti-Methamphetamine Program (CAMP)

**Purpose:** Address the problem of methamphetamine abuse by:

- Supporting investigation
- Establishing interdisciplinary task forces
- Increasing the use of community policing strategies
- Increasing collaboration among federal, state, local, and tribal jurisdictions

**Awards:** $282,000 - $1,499,000

**Deadline:** (anticipated) June 2016
Strategies and Best Practices

What can we do to improve our success at grants?
Aren’t grants political?
What’s the best way to structure a grants development program?
The Importance of Collaboration

Funding

- Higher potential funding
- Wider variety of funders
- More attractive to funders

Operation

- Broader project reach
- Less burden on one agency
Evaluate Opportunities

- Total funding available
- Application requirements
- Matching
- Scale
- Collaboration/partnering
- Lead time
- Track record with the funder
Questions? | Feedback

Additional grants development research and consultation support is available from Grants Office.

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### Grants Office Helpdesk Information Collection Tool

**Research request process:**

- Fill out the Information Collection Tool as thoroughly as possible. The more complete and comprehensive information you can provide, the more targeted the research will be.
- Submit the completed Information Collection Tool to the Grants Office Helpdesk (see instructions below).
- Within 10 days of your request, Grants Office will send you a research report cataloging the funding opportunities available to the client.
- Review the research and share it with the client. Contact the Grants Development Consultant that provided you with the report when you and the client are ready to schedule a follow-up call.
- A Grants Development Consultant will attend a scheduled conference call with you and the client to discuss their projects in greater depth, the funding opportunities available to them, and the next steps in their grant-seeking plan.

**Helpdesk requests can be submitted via:**

- **UpStream™** - You may submit the request online at [http://www.grantsoffice.com/HelpDeskRequest.aspx](http://www.grantsoffice.com/HelpDeskRequest.aspx). If you do not have a UpStream™ account, please email helpdesk@grantsoffice.com for assistance.
- **Email** - You may submit your research request via email to helpdesk@grantsoffice.com.
- **Hard Copy** - A copy may be faxed to (516) 473-1435 or mailed to 69 Cascade Drive, Ste 112, Rachael NY 14014. Please fax your request to the Helpdesk with questions or anytime by phone at (516) 473-1435, Option 2.

### Requesting Representative Contact Information

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