## FREEMAN

### NACo ANNUAL CONFERENCE & EXPOSITION

JULY 9 - 12, 2021

GAYLORD NATIONAL RESORT & CONVENTION CENTER PRINCE GEORGE'S COUNTY, MD

### **HEALTH AND SAFETY**

Stay informed on Products, Services and Resources that will help you plan for a safe return to your next event. <u>Click Here</u> for our Health and Safety Resources.

### **BOOTH EQUIPMENT**

Each 10' X 10' booth will be set with 8' high black drape and 3' high black side dividers. Booths 300 sqft or less will receive a 7" x 44" two-line identification sign. Booths larger than 300 sqft may receive a 7" x 44" two-line identification sign upon request.

### **EXHIBIT HALL CARPET**

The exhibit hall is not carpeted; however all booths are required to have carpet or show management approved flooring. Please refer to the Carpet Brochure and Order Form for more information.

### **DISCOUNT PRICE DEADLINE DATE**

Order early on <u>FreemanOnline</u> to take advantage of advance order discount rates, place your order by <u>Friday</u>, <u>June 25, 2021</u>.

### **EXHIBITOR FREQUENTLY ASKED QUESTIONS**

For more information and helpful hints on products and services, ordering and invoicing, shipping your freight, and other top questions, please visit <u>FreemanOnline's FAQ page</u>.

### **SHOW SCHEDULE**

### **EXHIBITOR MOVE-IN**

Thursday	July 8, 2021	1:00 p.m 5:00 p.m.
Friday	July 9, 2021	8:00 a.m 3:30 p.m.

### **EXHIBIT HOURS**

Friday	July 9, 2021	5:00 p.m 7:00 p.m.
Saturday	July 10, 2021	8:30 a.m 3:30 p.m.
Sunday	July 11, 2021	8:30 a.m 12:00 p.m.

### **EXHIBITOR MOVE-OUT**

Sunday July 11, 2021 12:00 p.m. - 6:00 p.m.

### **EXHIBITOR SERVICE HOURS**

Our Exhibitor Support team will be available from 8 a.m. - 5 p.m. from the first day of Exhibitor Move-in to the last day of Exhibitor Move-out. Hours may be extended the day before show open and the day of show close to assist with additional exhibitor needs.

### **DISMANTLE AND MOVE-OUT INFORMATION**

- All exhibitor materials must be removed from the exhibit facility by Sunday, July 11, 2021 at 6:00 p.m.
- To ensure all exhibitor materials are removed from the exhibit facility by the Exhibitor Move-Out deadline, please have all carriers check-in by Sunday, July 11, 2021 at 4:00 p.m.

### **POST SHOW PAPERWORK AND LABELS**

Exhibitor Support will gladly prepare your outbound Material Handling Agreement and labels in advance. Complete the Outbound Shipping form and your paperwork will be available at show site. Be sure your carrier knows the company name and booth number when making arrangements for shipping your exhibit at the close of the show.

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### **EXCESSIVE TRASH AND BOOTH ABANDONMENT**

Any excessive trash which consists of display materials, carpet, padding, crates and/or pallets will be disposed of and charged both a handling fee and disposal fee during exhibitor move-in. Excessive booth materials and/or literature left in the booth at the end of the published exhibitor move-out that is not labeled for an outbound shipment will be considered abandoned and deemed as trash. The exhibitor will be charged for the removal and disposal of these items. Charges may include Installation & Dismantle Labor, Forklift & Rigging Labor, and/or Dumpster Fee. Please call Exhibitor Support at (888) 508-5054 for an estimate.

### SERVICE CONTRACTOR CONTACTS / INFORMATION:

### **FREEMAN**

(888) 508-5054 ExhibitorSupport@freeman.com

### FREEMAN EXHIBIT TRANSPORTATION

(800) 995-3579 US & Canada or +1(512) 982-4187 Outside the US or +1(817) 607-5183 International Shipping Services or fax (469) 621-5810 or Exhibit. Transportation@freeman.com

### FREEMAN ONLINE®

Take advantage of discount pricing by ordering online at <u>FreemanOnline</u> by <u>Friday, June 25, 2021</u>. Using the enhanced FreemanOnline, you will enjoy easy access to added features and functions as well as the high caliber of Freeman services you've come to expect — **before, during** and **after** your show.

To place online orders, you will be required to enter your unique Username and Password. If this is your first time to use FreemanOnline, click on the "Create an Account" link. To access Freeman Online without using the email link, visit FreemanOnline.

If you need assistance with Freeman Online, please call Exhibitor Support at (888) 508-5054 Toll Free US and Canada or +1(512) 982-4186 Local and International.

### **SHIPPING INFORMATION**

**Warehouse Shipping Address:** 

Exhibiting Company Name / Booth #
NACo ANNUAL CONFERENCE & EXPOSITION
C/O UPS Freight / Freeman
6571 Washington Blvd
Elkridge, MD 21075

Please note: The advance warehouse will be closed on Monday July 5, 2021 in observance of Independence Day.

Freeman will accept crated, boxed or skidded material beginning <u>Friday</u>, <u>June 11</u>, <u>2021</u> at the above address. Material arriving after <u>Thursday</u>, <u>July 1</u>, <u>2021</u> will be received at the warehouse with an additional after deadline charge. Please note that the Freeman Warehouse does not accept uncrated freight (loose, pad-wrapped material and/or unskidded machinery), COD shipments, hazardous materials, freight requiring refrigerated or frozen storage, a single piece of freight weighing more than 4,000 pounds or a single piece of freight beyond the dimensions of 108" H x 93" W. Warehouse materials are accepted at the warehouse Monday through Friday between the hours of 8:00 AM - 3:30 PM. Certified weight tickets must accompany all shipments. If required, provide your carrier with this phone number: (888) 508-5054.

### **Show Site Shipping Address:**

Exhibiting Company Name / Booth #

**NACo ANNUAL CONFERENCE & EXPOSITION** 

C/O Freeman

Gaylord Natioanl Resort & Convention Center

701 Waterfront St

National Harbor, MD 20745

Freeman will receive shipments at the exhibit facility beginning <u>Thursday</u>, <u>July 8</u>, <u>2021</u>. Shipments arriving before this date may be refused by the facility. Any charges incurred for early freight accepted by the facility will be the responsibility of the exhibitor. Certified weight tickets must accompany all shipments. If required, provide your carrier

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Please note: Any materials received by Freeman are subject to Material Handling Charges and are the responsibility of the Exhibitor. This also applies to items not ordered through the Official Show Vendors. Refer to the material handling form for charges for the service.

Please be aware that disposal of exhibit properties is not included as part of your material handling charges. Please contact Freeman for your quoted rates and rules applicable to disposal of your exhibit properties.

### **PURCHASE TERMS**

Freeman's Terms & Conditions apply to all orders submitted to Freeman for any goods or services, and may be amended without notice. To review the current Terms & Conditions, <u>click here</u>.

### **LABOR INFORMATION**

Union Labor may be required for your exhibit installation and dismantle. Please carefully read the UNION RULES AND REGULATIONS to determine your needs. Exhibitors supervising Freeman labor will need to pick up and release their labor at the Labor Desk. Refer to the order form under Display Labor for Straight time and Overtime hours.

### **ASSISTANCE**

We want you to have a successful show. If we can be of assistance, please call Exhibitor Support at (888) 508-5054.

### **WE APPRECIATE YOUR BUSINESS!**

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### FREEMAN GENERAL INFORMATION

### **TRANSLATION SERVICE**

Freeman is pleased to offer a new service for our international exhibitors that provides quick interpretation and translation in 150 languages. This service will not only interpret for us on a three-way conversation, but also translate emails from customers. To access this service you may contact Exhibitor Support at (888) 508-5054 US & Canada or +1(512) 982-4186 Local & International.

### **HELPFUL HINTS**

### **SAVE MONEY**

Order early on <u>FreemanOnline</u> to take advantage of advance order discount rates, place your order by <u>Friday, June 25, 2021</u>.

### **AVOID DELAY**

Ship early to avoid delays. Shipments arriving late at show site will cost you money, time and business!

### **SAFETY TIPS**

Use a ladder, not a chair. Standing on chairs, tables and other rental furniture is unsafe and can cause injury to you or to others. These objects are not designed to support your standing weight.

Be aware of your surroundings. You are in an active work area with changing conditions during move-in and moveout. Pay attention. Look for obstacles, and machinery and equipment that are in use.

Keep your eyes open for scooters and forklifts. The drivers of these vehicles may not be able to see you.

Stay clear of dock areas, trucks and trailers. These areas can be particularly dangerous.

Prevent electrical shocks, falling items and damage to materials. Do not attach items or equipment to the drapes or metal framework provided for you booth. This can cause serious injury or damage to materials.

We discourage children from being in the exhibit hall during installation and dismantle. If children are present during installation and dismantle, they must be supervised by an adult at all times.

Freeman does not ship or handle Hazardous Materials. If any materials you are shipping to the event fall into this category, please contact Freeman to be sure that the material will be allowed at the facility and by the association. In addition, if authorized by the facility and the association, you will need to make separate arrangements for the transport and handling of the approved materials, since Freeman will not transport or handle them.

The operation or use of all motorized lifts and motorized material handling equipment for installation/dismantle of exhibits is NOT permitted by exhibitors or by their exhibitor appointed contractors (EACs). Thank you for your cooperation

### **EXHIBITOR FREQUENTLY ASKED QUESTIONS**

For more information and helpful hints on products and services, ordering and invoicing, shipping your freight, and other top questions, please visit <u>FreemanOnline's FAQ page</u>.

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# Interested in going green and saving money?

Follow these tips to make sure your sustainable booth strategies are cost-neutral or even cost-saving! Leave an impact on the show floor, not the environment.



booth structure

Option 1 Multiple Use Use Forest Sustainable Certified (FSC) wood to build your booth and crates.

Get creative! Design your booth with a small shipping footprint to minimize carbon emissions. Freeman's eye-catching stretch- fabric booth designs pack up small (and light!) for shipping.

### **Option 2** One-time Use

Rent locally from nearby Freeman offices to reduce both shipping costs and carbon emissions.



### **Option 1 Rent**

Rent rather than buy carpet to save on shipping, cleaning, and storage. Freeman Classic carpet can be reused at least four times.

### **Option 2 Color**

Use darker-colored carpet, which is easier to reuse and recycle. Freeman Classic dark-colored carpets are made of 20-50 percent recycled content.



3 shipping



Online + before deadline = better bottom line. Take advantage of early-bird pricing and consolidate shipping when ordering supplies.



Choose reusable shipping padding. Avoid packing peanuts and foam plastic materials that never decompose.



Ship early. Use the 30-day policy to ship materials to the Freeman advance warehouse.

4 graphics

### **Option 1** Multiple Use

Print on a durable substrate without dates, event names, or locations.

### **Option 2** One-time Use

Print on 100 percent recyclable materials like Freeman Honeycomb and Smartbuild Eco, which are just as cost-effective as PVC.





Reduce printing and **go digital** with your booth literature.



**Print locally.** Supporting local businesses while reducing shipping? It's a win-win.



Print on at least 50 percent post-consumer recycled paper.







Use Energy Star-rated equipment for audio-visual equipment and monitors.



Power down. Turn off equipment at the end of each day.



Light up your booth with CFLs, LEDs, or other energyefficient lighting.



### **MOVE OUT**

# train your team

Educate your installation and dismantling teams about recycling and donation processes.





# shipping out

### Pack in, pack out.

Leave no traces on show site.

### Join a caravan.

If you're shipping directly to another show, ask **Freeman Transportation about joining a caravan** to your next show.



# leftover materials

### Remember to label.

Clearly label recyclable leftover material for disposal.

### **Donate the rest.**

Ask the Freeman Exhibitors Services desk about local donation programs.



Furniture: Purchased items Home furnishing: Décor staging materials

**Unused raw materials:** Plywood, subflooring, non-laminate wood

**Flooring:** 100 square feet of flooring. Excludes carpet.

**Left over giveaways:** Pens, pads of paper, sunglasses, USBs, etc., left over in your promotional giveaway

# TYPICALLY\* RECYCLABLE

**Cardboard:** Used for signs or shipping boxes

Glass: Green, brown, clear

Plastics: Shrink-wrap or plastic banding used to secure shipments; water/soda bottles; plexiglass (acrylics) clear, smoked, or tinted; Visqueen used to protect flooring

Metal: Aluminum cans/ steel banding

Paper: Fliers, brochures, programs, tickets, office paper, newspaper, magazines, paperboard

Wood: Non-laminate wood

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NAME OF SHOW: NACo ANNUAL CONFERENCE & EXPOSITION / JULY 9 - 12, 2021					
COMPANY NAME:		BOOTH#:			
ADDRESS:		BOOTH SIZE	Х		
CITY/STATE/ZIP:					
CONTACT NAME:		PHONE #:			
CONTACT EMAIL:					

### **Payment Information**

Freeman only accepts payment information electronically. Place your order on FreemanOnline or follow the steps below to provide your payment information electronically and submit your order forms.

Freeman will no longer accept cash payments for any Freeman Services.

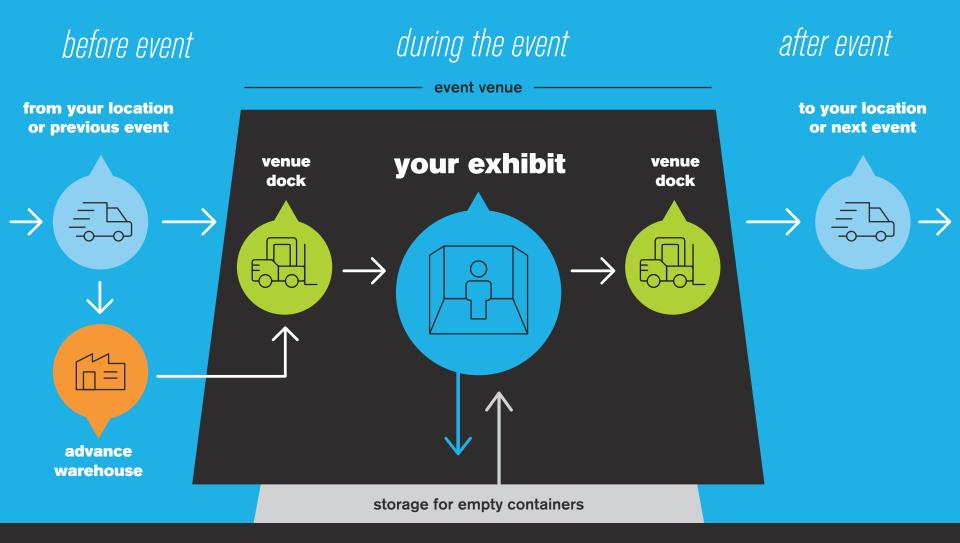
### 1. Submit your payment information

Proceed to our electronic Freeman Pay site to securely submit your payment information <a href="https://www.freemanpay.com/506507">https://www.freemanpay.com/506507</a>

### 2. Submit your order

Upload your order forms through the same link used to submit your payment information

- Both your order and your payment must be received by the discount deadline date to guarantee discount pricing.
- Orders received without payment or after the discount price deadline date will be charged at the standard price.
- Copies of invoices may be picked up from the Freeman Service Center prior to show closing.





advance warehouse

where exhibit materials are stored before an event



shipping

transport to the venue's shipping dock then from the shipping dock to the next event or customer location



material handling

move items from the dock, to the exhibit, back to the dock after the show



# TRANSPORTATION SERVICE, FULLY LOADED.

Our convenient, affordable package puts productivity in overdrive.

Turn to Freeman for one-stop transportation services. Our all-inclusive round trip standard ground shipping and material handling package means transporting materials to any exhibit location has never been easier or more affordable. Plus, Freeman works directly with you and show site decision makers to streamline the process, so it's faster than ever to get on the road to success.

### The Freeman Exhibit Transportation promise:

- ALL-INCLUSIVE PRICING WITH NO ADDITIONAL FEES FOR PICKUPS AND DELIVERIES, INCLUDING WEEKEND AND NIGHT SERVICE
- PICK-UP AND TRANSPORTATION FROM POINT OF ORIGIN TO YOUR CHOICE OF EITHER ADVANCE WAREHOUSE OR SHOW SITE
- ON-SITE TRANSPORTATION EXPERTS ARE AVAILABLE BEFORE, DURING AND AFTER THE SHOW
- RELIABLE CUSTOMER SERVICE SEVEN DAYS A WEEK, OFFERING COMPLETE SHIPMENT VISIBILITY AND EXPERT SUPERVISION
- PRE-PRINTED SHIPPING LABELS AND OUTBOUND PAPERWORK

### **Benefits:**

- TURNKEY PRICING ENSURES PRECISE BUDGETING
- NO ADDITIONAL HANDLING, PICK-UP OR DELIVERY FEES
- NO ADDITIONAL FUEL SURCHARGES OR OVERTIME SURCHARGES
- NO CARRIER WAITING TIME FEES
- EXPERIENCED ON-SITE TRANSPORTATION REPS FROM MOVE-IN THROUGH MOVE-OUT
- LTL (LESS THAN TRUCK LOAD) SHIPPING

\*Services apply to destinations anywhere in the Continental U.S.



# RESULTS, DELIVERED

With more than 90 years of experience in the events industry, no one understands exhibit transportation better than Freeman. Our transportation services are a seamless extension of the premium products that exhibitors around the world rely on time and time again.

Between our all-inclusive pricing and superior customer service, Freeman Exhibit Transportation is the most reliable, convenient and cost-effective solution available. Our team of experts has the ability to quickly respond to changes when necessary, remaining entirely responsive to all of your show requirements, whenever and wherever they arise.



Call customer service at the number listed on the Quick Facts. For fast, easy ordering, go to freeman.com

### **EXHIBIT TRANSPORTATION**

# **EXHIBIT TRANSPORTATION SERVICES**

Freeman Exhibit Transportation is an EPA Smartway Partner and is dedicated to reducing carbon emissions related to the transportation of goods. Renting or shipping items locally saves on carbon emissions and your shipping footprint.

### Freeman Exhibit Transportation promise:

- ALL-INCLUSIVE PRICING WITH NO ADDITIONAL FEES FOR PICKUPS AND DELIVERIES, INCLUDING WEEKEND AND NIGHT SERVICE
- ONE CONVENIENT INVOICE ENCOMPASSING ALL FREEMAN SHOW SERVICES
- ON-SITE TRANSPORTATION EXPERTS ARE AVAILABLE BEFORE, DURING AND AFTER THE SHOW
- RELIABLE CUSTOMER SERVICE SEVEN DAYS A WEEK, OFFERING COMPLETE SHIPMENT VISIBILITY AND EXPERT SUPERVISION

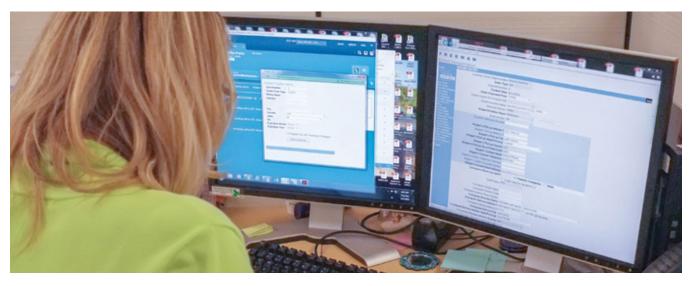
### Questions?

For more information regarding our services, rates, shipment deadlines, documentation requirements, ordering and the terms and conditions of our service offerings, please visit **freeman.com** 

Continental U.S. Exhibitors: Contact our exhibit transportation experts at **800.995.3579** or via email at **exhibit.transportation@freeman.com** 

International Exhibitors: Contact our exhibit transportation experts at **+1.817.607.5183** or via email at **international.freight@freeman.com** 

### DON'T FORGET ABOUT INBOUND SHIPPING! COMPLETE AND SEND THE ORDER FORM



### FREEMAN

(800) 995-3579 Toll Free US & Canada (817) 607-5183 Local & International

COMPLETE THIS FORM ONLY IF YOU ARE SHIPPING YOUR EXHIBIT MATERIALS BY FREEMAN EXHIBIT TRANSPORTATION

NAME OF SHOW: NACo ANNUAL CONFERENCE & E	XPOSITION / JULY 9 - 12, 2021				
COMPANY NAME:	AME: BOOTH #:				
CONTACT NAME :	PHONE #:				
E-MAIL ADDRESS :					
For fast, easy ordering	g, go to <u>www.freeman.com/store</u> .				
EVUIDIT TE	RANSPORTATION				
TIPS FOR EASY ORDERING	SHIPPING INFORMATION				
Credit card information must be on file prior to pick up, as charges will be included on your show services invoice.     International Exhibitors remember - Shipments originating	Items to be shipped Number of Pieces Est. Weight				
from countries other than the US must be cleared through customs. Please call for additional information: (800) 995-3579 Toll Free US & Canada	Crates (wooden) Cartons (cardboard)				
(817) 607-5183 Local & International COMPLETE THE FOLLOWING ITEMS	Cases/Trunks (fiber) (color ) Skids/Pallets				
ON THIS FORM:	Carpet (color )				
PICK UP INFORMATION	— Other ( ) — — — — — — — — — — — — — — — —				
Requested Pick Up Date:	— Size of largest piece: (H) (W) (L)				
SHIPPER NAME	NOTE: Shipments will be weighed and measured prior to delivery.				
SHIPPER ADDRESS	OUTBOUND SHIPPING				
(City) (State) (Zip Code)  DESTINATION  I will be shipping to the WAREHOUSE	I would like to schedule outbound Freeman Exhibit Transportation. Please provide me with a Material Handling Agreement at show site for my shipping instructions and signature. So we may print your Outbound Material Handling Agreement and labels, please complete the following information if different from pick up address:				
FREEMAN / Exhibiting Company Name / Booth #	Ship to address:				
NACo ANNUAL CONFERENCE & EXPOSITION					
C/O: FREEMAN C/O UPS FREIGHT, 6571 WASHINGTON BLVD ELKRIDGE, MD 21075 MUST BE DELIVERED BY JULY 01, 2021					
I will be shipping to SHOW SITE	Number of Labels :				
FREEMAN / Exhibiting Company Name / Booth #	Nambol of Edgelo .				
NACO ANNUAL CONFERENCE & EXPOSITION C/O: FREEMAN	FAX THIS COMPLETED FORM VIA:				
GAYLORD NATIONAL RESORT & CONV CTR 701 WATERFRONT ST	E-mail:				
NATIONAL HARBOR, MD 20745	exhibit.transportation@freeman.com				
CANNOT BE DELIVERED BEFORE JULY 08, 2021	or				
TYPE OF SERVICE  Next Day Air: Delivery next business day by 5:00 PM	Fax: (469) 621-5810				
Second Day Air: Delivery second business day by 5:00 PM					
3-5 Day Service: Delivery within 3 - 5 business days	A TRANSPORTATION OFFICE				
Declared Value \$ Air Transportation charges are billed by Dimensional or Actual Weight, whichever is greater.	A TRANSPORTATION SPECIALIST WILL CALL YOU TO CONFIRM RECEIPT OF SHIPMENT REQUEST				
Standard Ground: Dependent on distance	AND FINALIZE DETAILS.				
Expedited Ground: Tailored to specific requirements					
Specialized: Pad wrapped, uncrated, truck load	SHOW #				

# WHAT ARE FREIGHT SERVICES?

As the official service contractor, Freeman is the exclusive provider of freight services. Material handling includes unloading your exhibit material, storing up to 30 days in advance at the warehouse address, delivering to the booth, the handling of empty containers to and from storage, and removing of material from the booth for reloading onto outbound carriers. It should not be confused with the cost to transport your exhibit material to and from the convention or event. You have two options for shipping your advance freight — either to the warehouse or directly to show site.

### HOW DO I SHIP TO THE WAREHOUSE?

- We will accept freight beginning 30 days prior to show move-in.
- To check on your freight arrival, call Exhibitor Services at the location listed on the Quick Facts.
- To ensure timely arrival of your materials at show site, freight should arrive by the deadline date listed on the Quick Facts.
   Your freight will still be received after the deadline date, but additional charges will be incurred.
- The warehouse will receive shipments Monday through Friday, except holidays. Refer to the Quick Facts for warehouse hours. No appointment is necessary.
- The warehouse will accept crates, cartons, skids, trunks/cases and carpets/pads. Loose or pad-wrapped material must be sent directly to show site.
- All shipments must have a bill of lading or delivery slip indicating the number of pieces, type of merchandise and weight.
- Shipments received without receipts or freight bills, such as Federal Express and UPS, will be delivered to the booth without guarantee of piece count or condition.
- Certified weight tickets must accompany all shipments.
- Warehouse freight will be delivered to the booth prior to exhibitor set up.

### HOW DO I SHIP TO SHOW SITE?

- Freight will be accepted only during exhibitor move-in.
   Please refer to the Quick Facts for the specific exhibitor move-in dates and times.
- All shipments must have a bill of lading or delivery slip indicating the number of pieces, type of merchandise and weight.
- Shipments received without receipts or freight bills, such as Federal Express and UPS, will be delivered to the booth without guarantee of piece count or condition.
- Certified weight tickets must accompany all shipments.

# WHAT ABOUT PREPAID OR COLLECT SHIPPING CHARGES?

- Collect shipments will be returned to the delivery carrier.
- To ensure that your freight does not arrive collect, mark your bill of lading "prepaid."
- "Prepaid" designates that the transportation charges will be paid by the exhibitor or a third party.

### HOW SHOULD I LABEL MY FREIGHT?

- The label should contain the exhibiting company name, the booth number and the name of the event.
- The specific shipping address for either the warehouse or show site is located on the Quick Facts.

# HOW DO I ESTIMATE MY MATERIAL HANDLING CHARGES?

- Charges will be based on the weight of your shipment. Each shipment received is billed individually and is subject to the applicable show weight minimum. The shipment weight will be rounded to the next 100 pounds. Each 100 pounds is considered one "cwt." (one hundred weight). All shipments are subject to reweigh.
- On the Material Handling Order Form, select whether the freight will arrive at the warehouse or be sent directly to show site.
- Next, select the rate for the freight category that best describes your shipment. There are four categories of freight:

**Crated:** material that is skidded or is in any type of shipping container that can be unloaded at the dock with no additional handling required.

**Special Handling:** material delivered by the carrier in such a manner that it requires additional handling, such as ground unloading, stacked and constricted space unloading, designated piece unloading, loads mixed with pad-wrapped material, loads failing to maintain shipping integrity, and shipments that require additional time, equipment or labor to unload. Federal Express and UPS are included in this category due to their delivery procedures.

### FREEMAN

### FREIGHT SERVICES

**Uncrated:** material that is shipped loose or pad-wrapped, and/or unskidded machinery without proper lifting points.

Carpet and/or Pad Only: shipments that consist of loose carpet and/or padding only require additional labor and equipment to unload.

- All inbound and outbound shipments are subject to overtime charges if the shipments are received, loaded or unloaded during the overtime hours specified on the Material Handling Order Form. This includes both warehouse and show site shipments.
- Add any late delivery or off-target charges listed on the Material Handling Order Form if the freight will be received after the deadlines listed on the Quick Facts.
- The above services, whether used completely or in part, are offered as a package and the charges will be based on the total inbound weight of the shipment.

# WHAT HAPPENS TO MY EMPTY CONTAINERS DURING THE SHOW?

- Pick up "Empty Labels" at the Freeman Service Center. Once the container is completely empty, place a label on each container individually. Labeled empty containers will be picked up periodically and stored in non-accessible storage during the event.
- At the close of the show, the empty containers will be returned to the booth in random order. Depending on the size of the show, this process may take several hours.

# HOW DO I PROTECT MY MATERIALS AFTER THEY ARE DELIVERED TO THE SHOW OR BEFORE THEY ARE PICKED UP AFTER THE SHOW?

Consistent with trade show industry practices, there may be a lapse of time between the delivery of your shipment(s) to your booth and your arrival. The same is true for the outbound phase of the show — the time between your departure and the actual pick-up of your materials. During these times, your materials will be left unattended. We recommend that you arrange for a representative to stay with your materials or that you hire security services to safeguard your materials.

# HOW DO I SHIP MY MATERIALS AFTER THE CLOSE OF THE SHOW?

- Each shipment must have a completed Material Handling Agreement in order to ship materials from the show. All pieces must be labeled individually.
- To save time, complete and submit the Outbound Shipping Form in advance, or you may contact the Freeman Service Center at show site for your shipping documents.
- Once we receive your outbound shipping information we will create your Material Handling Agreement and shipping labels. If the shipping information is provided in advance, the Material Handling Agreement will be delivered to your booth with your invoice. Otherwise the Material Handing Agreement and labels will be available for pick up at the Freeman Service Center.

- After materials are packed, labeled, and ready to be shipped, the completed Material Handling Agreement must be turned in at the Freeman Service Center.
- Call your designated carrier with pick-up information. Please refer to the Quick Facts for specific dates, times and address for pick up. In the event your selected carrier fails to show by the final move-out day, your shipment will either be rerouted on Freeman's carrier choice or delivered back to the warehouse at the exhibitor's expense.
- For your convenience, approved show carriers will be on site to book outbound transportation if you have not made arrangements in advance.

### WHERE DO I GET A FORKLIFT?

- Forklift orders to install or dismantle your booth after materials are delivered may be ordered in advance or at show site. We recommend that you order in advance to avoid additional charges at show site. Refer to the Rigging Order Form for available equipment.
- Advance and show site orders for equipment and labor will be dispatched once a company representative signs the labor order at the Freeman Service Center.
- Start time is guaranteed only when equipment is requested for the start of the working day.

### DO I NEED INSURANCE?

- Be sure your materials are insured from the time they leave your firm until they are returned after the show. It is suggested that exhibitors arrange all-risk coverage.
   This can be done by riders to your existing policies.
- All materials handled by Freeman are subject to the Terms and Conditions, which can be found in the exhibit service manual or online at www.freeman.com.

### OTHER AVAILABLE FREIGHT SERVICES

(may not be available in all locations)

- Cranes
- Accessible storage at show site
- Exhibit transportation services (see enclosed brochure)
- Security storage at show site
- Short-term and long-term warehouse storage
- Local pick-up and delivery
- Priority empty return

## FREEMAN

(888) 508-5054 Fax: (469) 621-5609 ExhibitorSupport@freeman.com

# NACo ANNUAL CONFERENCE & EXPOSITION JULY 9 - 12, 2021 GAYLORD NATIONAL RESORT & CONVENTION CENTER PRINCE GEORGE'S COUNTY, MD

### **MATERIAL HANDLING**

Let Freeman Online® estimate your material handling charges for you. Log on to <a href="www.freeman.com/store">www.freeman.com/store</a> select your show and click on "Estimate My Material Handling Costs". From Freeman Online® you can print extra shipping labels, get tips on how to package your freight and much more.

### **MATERIAL HANDLING SERVICES**

CRATED: Material that is skidded or is in any type of shipping container that can be unloaded at the dock with no additional

handling required.

SPECIAL HANDLING: Material delivered in such a manner that it requires additional handling, such as ground unloading, stacked or (See definitions on back) constricted space unloading, designated piece unloading, shipment integrity, alternate delivery location, loads

constricted space unloading, designated piece unloading, shipment integrity, alternate delivery location, loads mixed with pad wrapped material, no documentation and shipments that require additional time, equipment or labor to unload. **Federal Express, UPS & DHL** are included in this category due to their delivery procedures.

**UNCRATED:** Material that is shipped loose or pad-wrapped, and/or unskidded machinery without proper lifting points.

CARPET AND/OR PAD ONLY: Shipments that consist of loose carpet and/or padding only require additional labor and equipment to unload.

**STRAIGHT TIME:** 8:00 AM to 5:00 PM Monday through Friday

**OVERTIME:** 5:00 PM to 8:00 AM Monday through Friday, all day Saturday

**DOUBLE TIME:** All day Sunday; all recognized holidays

(Overtime/Double Time will be applied to all freight received at the warehouse and/or show site that must be

moved into or out of booth during above listed times.)

MATERIAL	TIANDI II	IC DATEC

Description	Price Per CWT	200 lb. Minimum
RATE CLASSIFICATIONS:		
Warehouse Shipment (200 lb. minimum)		
Crated or Skidded Shipment\$	159.25	318.50
Special Handling Shipment\$	207.25	414.50
Carpet and/or Pad Only Shipment\$		478.00
Show Site Shipment (200 lb. minimum)		
Crated or Skidded Shipment\$	150.50	301.00
Special Handling Shipment\$	195.75	391.50
Uncrated or Pad Wrapped Shipment\$	225.75	451.50
Carpet and/or Pad Only Shipment\$	225.75	451.50
Small Package - Maximum weight is 30 lbs per shipment*		
Per Shipment\$	45.00	

<sup>\*</sup> A small package shipment is a shipment totaling any number of pieces with a combined weight not to exceed 30 lbs that is received on the same day, from the same shipper and delivered by the same carrier.

### **ADDITIONAL SURCHARGES:**

.017.11.0201		
Shipment Delivered after Deadline Date (in addition to above rates)		
Warehouse Shipment after July 1, 2021\$	40.00	80.00
Show Site Shipment after Show Open\$	37.75	75.50
Overtime Charge - Inbound/Outbound (in addition to above rates)		
Crated or Skidded Shipment\$	37.75	75.50
Special Handling Shipment\$	49.00	98.00
Uncrated or Pad Wrapped Shipment\$	56.50	113.00
Carpet and/or Pad Only Shipment\$	56.50	113.00
Doube Time Charge - Inbound/Outbound (in addition to above rates)		
Crated or Skidded Shipment\$	45.25	90.50
Special Handling Shipment\$	58.75	117.50
Uncrated or Pad Wrapped Shipment\$	67.75	135.50
Carpet and/or Pad Only Shipment\$	67.75	135.50

(506507) FY22 H Page 1 of 2

### SPECIAL HANDLING DEFINITIONS

### For frequently asked questions and material handling estimator tools, go to www.freeman.com/store.

Special handling applies to shipments that are loaded by cubic space and/or packed in such a manner as to require additional labor/handling, such as ground unloading, constricted space unloading, designated piece unloading, carpet/pad only shipments or stacked shipments. Also included are shipment integrity, alternate delivery locations, mixed shipments, and shipments without individual bills of lading. Shipments loaded in this manner require additional time, labor, or equipment, to unload, sort and deliver.

### What is Ground Loading/Unloading?

Vehicles that are not dock height, preventing the use of loading docks, such as U-hauls, flat bed trailers, double drop trailers, company vehicles with trailers that are not dock level, etc.

### What is Constricted Space Loading/Unloading?

Trailer loaded "high and tight" shipments that are not easily accessible. Freight is loaded to full capacity of trailer – top to bottom, side to side. One example of this is freight that is loaded down one side of a trailer that must be bypassed to reach targeted freight.

### What is Designated Piece Loading/Unloading?

Drivers that require the loading crew to bring multiple pieces of the freight to the rear of the trailer to select the next piece, having to remove freight from the trailer then reload to fit or the trailer must be loaded in a sequence to ensure all items fit.

### What are Stacked Shipments?

Shipments loaded in such a manner requiring multiple items to be removed to ground level for delivery to booth. Stacked or "cubed out" shipments, loose items placed on top of crates and/or pallets constitute special handling.

### What is Shipment Integrity?

Shipment integrity involves shipments on a carrier that are intermingled, or delivered in such a manner that additional labor is needed to sort through and separate the various shipments on a truck for delivery to our customers.

### What is Alternate Delivery Location?

Alternative delivery location refers to shipments that are delivered by a carrier that requires us to deliver some shipments to different levels in the same building, or to other buildings in the same facility.

### What are Mixed Shipments?

Mixed shipments are defined as shipments of mixed crated and uncrated goods, where the percentage of uncrated is minimal and does not warrant the full uncrated rate for the shipment, but does require special handling. Freeman defines special handling for mixed loads as having less than 50% of the volume as uncrated.

### What does it mean if I have "No Documentation"?

Shipments arrive from a small package carrier (including, among others, Federal Express, UPS, & DHL) without an individual Bill of Lading, requiring additional time, labor and equipment to process.

### What is the difference between Crated and Uncrated Shipments?

Crated shipments are those that are packed in any type of shipping container that can be unloaded at the dock with no additional handling required. Such containers include crates, fiber cases, cartons, and properly packed skids. An uncrated shipment is material that is shipped loose or pad-wrapped, and/or unskidded without proper lifting points.

### What about carpet only shipments?

Shipments that consist of loose carpet and/or carpet padding only require additional labor and equipment to unload.

(506507) Page 2 of 2

## FREEMAN

(888) 508-5054 Fax: (469) 621-5609 ExhibitorSupport@freeman.com

NAME OF SHOW:	NACo ANNUAL CONFE	RENCE & EXPO	DSITION / JULY 9	- 12, 2021
COMPANY NAME:		ВС	OOTH #:	
CONTACT NAME :		PH	HONE #:	
E-MAIL ADDRESS	:			
	For fast, ea	sy ordering, g	o to <u>www.freem</u>	an.com/store.
HAPPY TO PRE		D DELIVER THEM	TO YOUR BOOTH	AND SHIPPING LABELS. WE WOULD BE PRIOR TO SHOW CLOSE. TO TAKE FREEMAN SERVICE CENTER.
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Once your shipment is packed and ready to be picked up from your booth, please return completed the Material Handling Agreement to the Freeman Service Center. Shipments without a Material Handling Agreement turned in will be returned to our warehouse at exhibitor's expense.

# FREEMAN RUSH

(506507)

EVENT:

**BOOTH NO:** 

NACo ANNUAL CONFERENCE &

**EXPOSITION** 

DO NOT DELAY	DO NOT DELAY				
RECEIVING DATE BEGINS: JUNE 11, 2021	RECEIVING DATE BEGINS: JUNE 11, 2021				
DEADLINE DATE IS: JULY 01, 2021	DEADLINE DATE IS: JULY 01, 2021				
TO:	TO:				
EXHIBITOR NAME	EXHIBITOR NAME				
C/O: C/O UPS FREIGHT / FREEMAN	C/O: C/O UPS FREIGHT / FREEMAN				
6571 WASHINGTON BLVD	6571 WASHINGTON BLVD				
ELKRIDGE, MD 21075	ELKRIDGE, MD 21075				
WAREHOUSE	WARFHOUSE				

THE ABOVE LABELS ARE PROVIDED FOR YOUR CONVENIENCE.
PLACE ONE ON EACH PIECE SHIPPED TO ENSURE PROPER DELIVERY.
IF MORE LABELS ARE NEEDED, COPIES ARE ACCEPTABLE.

NO. \_\_\_\_ OF \_\_\_ PCS BOOTH NO: NO. \_\_\_ OF \_\_\_ PCS

(506507)

EVENT: **EXPOSITION** 

NACo ANNUAL CONFERENCE &

# FREEMAN

# FREEMAN

DELAY

**CANNOT DELIVER BEFORE JULY 08, 2021** 

TO:

**EXHIBITOR NAME** 

C/O: FREEMAN

**GAYLORD NATIONAL RESORT & CONV CTR 701 WATERFRONT ST** 

**NATIONAL HARBOR, MD 20745** 

# **SHOW SITE**

(506507)

**NACo ANNUAL CONFERENCE & EXPOSITION** EVENT:

BOOTH NO: \_\_\_\_\_ NO. \_\_\_ OF \_\_\_ PCS | BOOTH NO: \_\_\_\_ NO. \_\_\_ OF \_\_\_ PCS

DELAY

CANNOT DELIVER BEFORE JULY 08, 2021

TO:

**EXHIBITOR NAME** 

CO: FREEMAN

**GAYLORD NATIONAL RESORT & CONV CTR** 

**701 WATERFRONT ST** 

**NATIONAL HARBOR, MD 20745** 

# **SHOW SITE**

NACo ANNUAL CONFERENCE & EVENT: **EXPOSITION** 

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# FREEMAN RUSH

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THE ABOVE LABELS ARE PROVIDED FOR YOUR CONVENIENCE.
PLACE ONE ON EACH PIECE SHIPPED TO ENSURE PROPER DELIVERY.
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FREEMAN

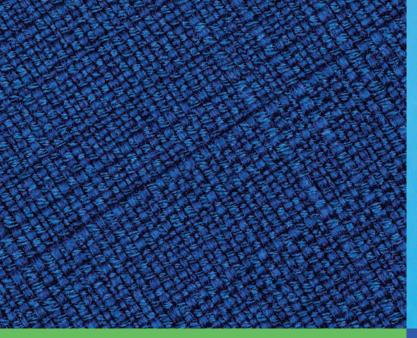
DO NOT DELAY

# **Exhibitor support**

Visit us at freeman.com or call 1.888.508.5054 to speak to our award winning exhibitor support team.

Freeman® Trade Show Furnishings are proud to offer this collection of the highest quality, design-oriented furnishing Our nationwide distribution and professional staff is dedicated to the success of your exhibit.

Make Freeman® Trade Show Furnishings your furniture solution.









# **Comfortable**and Safe Networking

### Meaningful engagement doesn't have to be complicated.

Networking and connecting with peers face-to-face is a key objective of attending in-person events. Delivering environments which facilitate both ad-hoc and in-depth networking is important in accommodating attendee needs and will allow attendees to connect with peers effectively, comfortably and safely.

To help you feel confident as you begin to plan your in-person and hybrid events, we have developed Freeman SafeConnect. This program includes standards, protocols, and service offerings that reflect our values and commitment to safety and wellbeing — for our people, our customers, and our attendees.

Learn more about Freeman SafeConnect at Freeman.com





### **Bowery Swivel Chairs & Sedona C-Tables**

Accent Chairs | pg 16 Side Tables | pg 28 Dividers | pg 57 Greenery | pg 48

# **Top Design Tips**

for Tradeshow Booths.

10.

## Provide a Pop!

Colorful furnishings attract attention and help reinforce brand themes.



Swivel chairs in small spaces maximize functionality and allow you to engage with those all around!





### Charge it!

Powered tables and seating encourages clients to linger in the booth and recharge.





Communal tables help facilitate networking opportunities and build connections.





### **Creature Comforts.**

Design a comfortable "living room" space with soft lounge seating to relax clients and encourage conversation.



### **Gather Round!**

Ottomans styled around a side table create an informal campfire setting for small group discussions.





### Stay Social.

Stylize furnishings to create shareable moments worthy of Instagram.





### Keep it Green.

Don't forget the greenery to warm up your booth environment by bringing nature indoors.



### Level the field!

Low and casual seating makes clients more comfortable and open to learning.



Demo Down.

Square or circular ottomans are a great way to design small theaters for quick demonstrations.

# **Complete The Look Of Your Exhibit Space**

Freeman makes it easy to furnish your next exhibit space with recommended booth packages available on FreemanOnline. To view all available booth packages for your event and order your favorite, visit freeman.com/store.



### The Showcase 10'x10' booth package

is designed for exhibitors with small, high value items to display. Multiple cabinets elevate your products and make it easy to catch the eye of attendees.

**Shown here with Zoey Barstools** 



is designed for exhibitors needing large monitors to display presentations, while hosting attendees in a comfortable and inviting environment.

**Shown here with Banana Barstools** 





### The Gather 10'x10' booth package

turns your booth into a comfortable oasis from the bustle of the show floor. Ideal for comfortable one-on-one time with prospects.

Shown here with Baja Chairs and **Sydney Power Cocktail Table** 

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# Power Up In Style.



## **Powered Seating**

Empower attendees at your next show with functional charging furniture and make searching for wall outlets history. From soft seating and tables to pedestals and lamps, our complete charging collection lets you Power Up the Possibilities.







## **Powered Tables**





**Please Note:** Customer is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.

# Take Charge.



## **Powered Tables**

Empower attendees at your next show with functional charging furniture and make searching for wall outlets history. From soft seating and tables to pedestals and lamps, our complete charging collection lets you Power Up the Possibilities.



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## **Powered Pedestals**



## **Powered Tech Desk**



# Denotes AC and USB charging outlets

### Powered Locking Pedestal

**A) 85061** 24"L 24"D 36"H **B) 85063** 24"L 24"D 42"H

**C) 85060** 24"L 24"D 36"H **D) 85062** 24"L 24"D 42"H

(The flip top electrical units rotate 180 degrees, allowing devices to be charged from inside the locked cabinet or on the surface.)

### A) 84083 Tech Desk, Powered w/ 3 Drawer File Cabinet

(black metal, laminate) 60"L 30"D 30"H

### B) 84084 Tech Desk, Powered

(black metal, laminate) 60"L 30"D 30"H

## C) 84080 3 Drawer File Cabinet on Castors

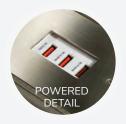
(black metal, laminate) 16"L 20"D 28"H

# Take Charge.



### **Powered Tech Tablet Chair**

Create an engaged learning environment at your next exhibit with the exclusive, powered Tech Tablet Chair. The soft dove gray vinyl chair features a removable white swivel tablet, an under-seat shelf for personal storage and an in-arm charging panel with three USB ports. An additional AC outlet is located at the base of the chair.



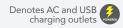
A) 81039 Tech Tablet Chair (gray vinyl, white metal tablet, chrome base) 30.5"L 29"D 33.5"H B) 81038 Tech Chair, No Tablet





**Please Note:** Customer is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.

## **Powered Poducts**





**Please Note:** Customer is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.

# **Soft Seating**

## **Create Engaging Booth Environments**



# **Soft Seating Collections**



### BAJA

**A) 83019 Sofa** (white vinyl) 86"L 28"D 30"H

**B) 81050 Chair** (white vinyl) 36"L 30.5"D 28"H

**C) 83020 Loveseat** (white vinyl) 61"L 30.5"D 28"H



### STERLING

**A) 8309 Sofa** (gray fabric) 82"L 33.5"D 32"H

**B) 81037 Chair** (gray fabric) 33"L 33.5"D 32"H



### KEY LARGO

**A) 830951 Sofa** (black fabric) 79"L 35"D 34"H

**B) 810950 Chair** (black fabric) 35"L 35"D 34"H

**C) 830950 Loveseat** (black fabric) 57"L 35"D 34"H

# **Soft Seating**



## **Create Engaging Booth Environments**



Palm Beach Sofa & Swanson Chairs 10'x10' Booth



PALM BEACH 83040 Sofa (white vinyl, brushed metal) 69"L 29"D 33"H

# **Soft Seating Collections**



### ALLEGRO

Available in Power

A) 81019 Chair (blue fabric) 36"L 34.5"D 30"H B) 83015 Sofa (blue fabric) 73"L 34.5"D 30"H



### FAIRFAX

A) 830949 Sofa (white vinyl, brushed metal)

62"L 26"D 30"H **B) 810949 Chair** 

(white vinyl, brushed metal) 27"L 26"D 30"H



NAPLES 🏖

A) 810119 Chair (black vinyl)

(black vinyl) 36"L 30"D 33.25"H **810120** (Powered)

B) 830119 Sofa (black vinvl)

(black vinyl) 87"L 30"D 33.25"H **830121** (Powered)

**C) 830120 Loveseat** (black vinyl) 62"L 30"D 33.25"H **830122** (Powered)

# **Accent Chairs**

# **Create Space**

Swivel chairs maximize functionality and allow you to engage safely with those all around. They're particularly helpful in smaller spaces!



# Meeting & Stage Chairs



Marina Chair 17.5"L 19.5"D 35"H A) 810164 (white vinyl) B) 810160 (black vinyl) C) 810161 (brown fabric)







# **Accent Chair Styles**



### Lena 81036 Chair (moss green leather, bronze) 27"L 25"D 31"H





810949 Fairfax Chair (white vinyl, brushed metal) 27"L 26"D 30"H





C) 81024

Atherton Chair (distressed brown leather, blackened steel) 27"L 31"D 30"H

D) 810947 Pro Executive **Guest Chair** (black vinyl) 24"L 26"D 36"H

E) 81032 Pasadena Chair (white molded plastic w/ chrome tower base) 27"L 25"D 26"H

F) 81037 Sterling Chair (gray fabric) 33"L 33.5"D 32"H









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Madrid

810816 Chair

(white, chrome) 30"L 30"D 31"H

# **Group Seating**

## Lounges

Carefully designed lounges deliver a safe and effective setting for casual and relaxed connections. The strategic placement of other furniture pieces—like coffee tables, room dividers, and large plants—helps to maintain order and preserve social distancing protocols while delivering comfortable and safe networking.



### C) 810861 Chair (maple, chrome) 18"L 19"D 34"H

D) 8201223 Round Café Table (white laminate top, chrome hydraulic base) 30" RND 29"H





# Styles & Shapes



A) 810846 Christopher Chair (white vinyl, chrome) 17"L 19"D 35"H

B) 810841 Rustique Chair w/arms (gunmetal) 20"L 18"D 31"H

C) 81093 Lucent Chair (frosted, acrylic) 19.5"L 19.75"D 32.5"H

D) 71089 Diamond Side Chair (black) 21"W X 23"L X 32"H

E) 71090 Diamond Arm Chair (black) 20"W X 21"L X 33"H

F) 810837 Razor Armless Chair (white) 15.38"L 15.5"D 30.5"H

**G) 81083 Blade Chair**(sky blue)
20.5"L 19"D 30.5"H

H) 81082 Blade Chair (red) 20.5"L 19"D 30.5"H



## Mix & Match

**Create the ultimate seating configuration.** Choose from a variety of shapes and sizes to design the perfect look.

I) 210108 LIMERICK\* Chair BY HERMAN MILLER  $^{\text{TM}}$  (gray) 18"W X 17.75"L X 33"H



# **Ottomans**

## Vibe Cube

18"L 18"D 18"H

A) 81535 (citrus green vinyl)

B) 81537 (spice orange vinyl)

C) 81538 (desert rose vinyl)

**D) 81536** (taupe vinyl)

**E) 81531** (white vinyl)

F) 81530 (black vinyl)

G) 81532 (steel blue vinyl)

H) 81534 (purple vinyl)I) 81533 (silver vinyl)

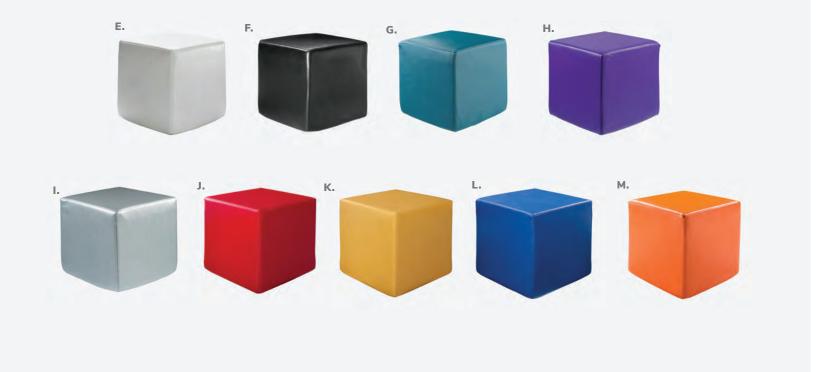
**J) 81519** (red vinyl)

**K) 81517** (yellow vinyl)

**L) 81518** (blue vinyl)

M) 81525 (orange vinyl)





# **Beverly Bench Ottomans**





Beverly Bench

60"L 20"D 18"H

**A) 81556** (white vinyl) **B) 81550** (black vinyl)

C) 81552 (gray fabric)
D) 81555 (red fabric)

**E) 81554** (ocean blue fabric)

**F) 81553** (linen fabric) **G) 81551** (brown fabric)

ENDLESS Square 34"L 34"D 15"H A) 815123 (black) B) 815122 (white)

ENDLESS Curved 60.5"L 37.5"D 15"H C) 815952 (black) D) 815953 (white)

E) 82074 Regis Bench (brushed metal) 47"L 15.5"D 16"H

# **Ottomans**

# **Beverly Small Bench Ottomans**

### 30"L 20"D 18"H

- **A) 81567** (orange fabric)
- B) 81563 (olive green fabric)
- **C) 81569** (white vinyl)
- **D) 81560** (black vinyl)
- E) 81561 (ocean blue fabric)
- **F) 81562** (brown fabric)
- **G) 81564** (gray fabric)
- **H) 81565** (linen fabric)
- I) 81566 (lavender fabric)J) 81568 (red fabric)
- **K) 81570** (yellow fabric)





### Marche Swivel Ottomans





Marche Swivel Ottomans 17" RND 18"H

A) 815150 (white vinyl)
B) 815154 (red fabric)

C) 81539 (Ivory Faux Sheep Fur)

D) 815158 (pear yellow fabric)

**E) 815156** (plum fabric)

**F) 815159** (blue fabric) **G) 815151** (gray fabric)

H) 815155

(rose quartz fabric)

I) 815152 (linen fabric)

J) 815153 (raspberry fabric)

**K) 815157** (meadow green fabric)

L) 815160

(orange fabric)

M) 81543 (black vinyl)

N) 81540 (forest green vinyl)

**O) 81541** (teal velvet)

P) 81542

(distressed brown vinyl)

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# **Accent Tables**

## **Tables and Meeting Rooms**

When you want to facilitate more in-depth conversations and provide work surfaces, be sure to use appropriately-sized tables. As always, create generous aisleways between meetings spaces; this will help individuals feel comfortable networking.



# Styles & Shapes



### ALONDRA

Cocktail Table 47"L 24"D 16"H

**A) 820250** (glass, chrome) **B) 820251** (wood, chrome)

**End Table** 20"L 20"D 20"H

**C) 820252** (glass, chrome) **D) 820253** (wood, chrome)

### GEO

Cocktail Table

50"L 22"D 16"H **A) 82034** (glass, chrome) **B) 82027** (wood, black)

End Table 26"L 26"D 20"H C) 82035 (glass, chrome) D) 82028 (wood, black)

# **Accent Tables**

## **Tables and Meeting Rooms**



# Styles & Shapes



## SYDNEY

Available in Power

Cocktail Tables (brushed steel)

48"L 26"D 18"H **A) 82053** (white)

**82073** (powered) **B) 82052** (black)

**82076** (powered)

**C) 82077** (blue) **D) 82078** (wood)

End Tables 27"L 23"D 22"H

2/"L 23"D 22"H

**E) 82055** (white) **F) 82054** (black)

**G) 82079** (blue)

H) 82080 (wood)

### REGIS

(brushed metal)

I) 82074 Bench Table
47"L 15.5"D 16"H

J) 82075 End Table
16"L 15.5"D 16.5"H

### SILVERADO

(glass, chrome) **K) 82015 End Table**24" RND 22"H **L) 82014 Cocktail Table**36" RND 17"H

### WIRELESS

M) Charging Table, Powered N) 820710 (white, AC plug-in) 20"L 20"D 18"H

### AURA Round Table

**N) 820844** (white metal) 15" Round 22"H

# **Café Tables**



A) 820940 Blue Hydraulic Café Table (chrome base, blue top) 30" RND 29"H B) 810131 Malba Chair (gray) 20"L 20"D 32"H



A) 820241 Madison Hydraulic Café Table (chrome base, gray acajou top) 30" RND 29"H B) 810130 Malba Chair (green) 20"L 20"D 32"H

# 85030 7' Boxwood Hedge 36.5"L 12"D 84"H A) 8201233 Hydraulic Cafe Table (orange top, chrome) 30" RND 29"H B) 810861 Laguna Chair (maple, chrome) 18"L 19"D 34"H 30" Round Café Table A) 820941 Standard Black Base (blue top) 30" RND 29"H **B) 81093 Lucent Chair** (frosted, acrylic) 19.5"L 19.75"D 32.5"H

## **Customize and Create**

Choose your base, black or chrome, then pick a color that suits your design.





### Mix & Match

**Create your look.** Choose from a wide variety of tables and seating options.



E) 72069 Soho Black-Top Café Table

also available

F) 81082 Blade Chair (red) 20.5"L 19"D 30.5"H

(black) 24" RND 30"H 72067 36" RND 30"H | 72066 18" RND 18"H



also available 72064 36" RND 30"H

D) 810164 Marina Chair (white vinyl) 17.5"L 19.5"D 35"H

### 8201230 (brushed gunmetal) **8201234** (brushed yellow)

8201232 (green) 8201233 (orange)

36" RND 29"H

Café Tables Standard Black Base

A) 8201220 (white) also available **820265** (Madison/gray

8201235 (brushed gunmetal) **8201239** (brushed yellow) **8201237** (green)

30" RND 29"H

820941 (blue) 820943 (wood) 8201236 (black)

**8201238** (orange)

36" RND 29"H 8201243 (black)

Café Tables

30" RND 29"H

also available

820921 (red) 820940 (blue) 820942 (wood) 8201223 (white) 8201231 (black)

8201208 (maple)

**Hydraulic Chrome Base** 

B) 820923 (graphite nebula)

820126 (white) 8201209 (graphite nebula) **8201206** (maple)

8201242 (black)

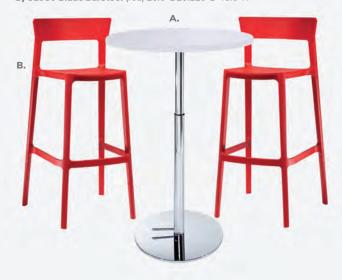


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# **Bar Tables**

#### A) 8201222 30" Round Bar Table

(white top, chrome hydraulic base) 30" RND 45"H **B) 81080 Blade Barstool** (red) 20.5"L 20.125"D 40.5"H



#### E) 820930 30" Round Bar Table

(blue top, chrome hydraulic base) 30" RND 45"H **F) 810860 Laguna Barstool** (maple, chrome) 18"L 20"D 47"H



#### C) 8201226 Rustique Square Metal Bar Table (gunmetal) 23.75"L 23.75"D 41.25"H D) 810839 Rustique Barstool (gunmetal) 13"L 13"D 30"H



# **G) 820240 30" Round Bar Table w/ Hydraulic Chrome Base** (Madison/gray acajou) 30" RND 45"H

H) 810848 Christopher Barstool (white vinyl, chrome) 19"L 15"D 41"H



#### **Customize and Create**

**Choose your base,** black or chrome, then pick a color that suits your design.





# Style & Design

Choose from a variety of table top colors and styles for the perfect look.



#### Bar Tables Standard Black Base 30" RND 42"H

A) 8201221 (white)
B) 820919 (brushed yellow)

also available
820264

(Madison/gray acajou) **820915** (brushed gunmetal)

820916 (black) 820917 (green)

**820918** (orange) **820931** (blue) **820933** (wood)

36" RND 42"H **8201241** (black)

## Bar Tables

**Hydraulic Chrome Base** 30" RND 45"H

C) 820920 (red) also available 8201207 (maple) 820922

(graphite nebula) **820910** (brushed gunmetal)

820911 (black) 820912 (green) 820913 (orange)

**820914** (brushed yellow) **820930** (blue)

820932 (wood) 8201236 (black)

36" RND 45"H **820125** (white)

**8201211** (graphite nebula) **8201205** (maple) **8201240** (black)

# **Barstools**

# **LIFT Barstools**

15" RND 23-33.5"H

**A) 810870** (white vinyl)

**B) 810873** (red vinyl)

**C) 810871** (black vinyl)



# **Marina Barstools**





Marina Barstools 21"L17.5"D41.5"H

A) 81026 (ocean blue fabric) B) 81028 (brown fabric) C) 81029 (red fabric) **D) 81030** (white vinyl) **E) 81027**(black vinyl)

All frames brushed metal.

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# **Barstools**

# Mix & Match

A) 810840 Zoey Barstools

(white, chrome) 15"L 16"D 30-34.75"H

Banana Barstools 21"L 22"D 41.75"H B) 810104 (black, chrome) C) 810103 (white, chrome)

D) 810848 Christopher Barstool

(white vinyl, chrome) 19"L 15"D 41"H

E) 810202 Shark Barstool (white, chrome) 22"L 19"D 34-44"H

F) 810850 Zenith Barstool (white, chrome) 19"L 20"D 44"H

G) 81092 Lucent Barstool (frosted, acrylic) 22"L 22.5"D 45.5"H











# **Conference Tables**

## **42" Round Coference Table**

42"RND 29"H **A) 820708** (white laminate) **B) 820260** (Madison/gray acajou)





# **Geo Tables**



Geo Rectangular Tables 60"L 36"D 29"H E) 82041 (glass, black)

**F) 82051** (glass, chrome)

Geo Rounded Square
Tables
42"L 42"D 29"H
G) 82044 (glass, chrome)
H) 82043 (glass, black)

# **Work Space**



I) 820706 Work Table (white laminate, white) 48"L 24"D 30"H

# **Conference Tables**



# Black Rectangular Conference Table



# **Executive Seating**





Cupertino Mid Back Chair **A) 810170** (black vinyl, chrome) 27"L 30.5"D 40-43"H Adjustable. Genesis Chair

**B) 810175** (black fabric, black) 27.5"L 27.5"D 40-43.5"H Adjustable.







#### **Communal and Powered Tables**

Choose from a variety of powered, solid or grommet hole table tops.



## Bar Tables

Colors not available in all table options. Please check options listed to the right.



## Café Tables



**Please Note:** Customer is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.





#### Ventura Powered Bar Tables

Bar Tables (silver frame) 72.25"L 26.25"D 42"H

**A) 820950** (black top) **B) 820955** (white top)

#### Ventura Communal Bar Tables

(silver frame) 72.25"L 26.25"D 42"H

Maple Top **B) 820954** (solid) **820951** (grommets)

White Top **C) 820953** (grommets) **820956** (solid)

Black Top **820952** (solid)

# Ventura Powered Café Tables 72.25"| 26.25"| 30"|

72.25"L 26.25"D 30"H (silver frame) **A) 820964** (black top) **B) 820965** (white top)

Ventura Communal Café Tables (silver frame) 72.25"L 26.25"D 30"H

Maple Top **C) 820963** (solid) **820960** (grommets)

White Top **D) 820961** (grommets) **820966** (solid)

Black Top **E) 820962** (solid)

# **Office Essentials**





## MADISON

A) 84075 Madison Executive Desk (gray acajou) 60"L 30"D 29"H

B) 810844 Pro Executive High Back Chair (white classic vinyl) 25"L 24"D 48"H Adjustable

## **Tech Powered Desk**



# Denotes AC and USB charging outlets

#### A) 84083 Tech Desk, Powered, w/ 3 Drawer File Cabinet (black metal, laminate) 60"L 30"D 30"H

#### B) 84084 Tech Desk, Powered

(black metal, laminate) 60"L 30"D 30"H

#### C) 84080 3 Drawer File **Cabinet on Castors**

(black metal, laminate) 16"L 20"D 28"H

# **Lighting & Shelving**



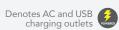
#### **ACCENT** LAMPS

Mason Lamps (brushed silver) A) 850708 Floor Lamp 18" RND 55"H B) 850707 Table Lamp 16" RND 26"H

#### SHELVING

C) 85020 Posh Shelving (chrome, acrylic) 36"L 18"D 72"H D) 84078 **Madison Bookcase** (gray acajou) 36"L 12"D 72"H

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# **Midtown Powered Counter**

Metallic pewter gray curved counter with taupe-colored glass top features two AC outlets, three USB charging outlets, locking storage cabinet and two shelves.







# Midtown Bar

Metallic pewter gray curved bar with taupe-colored glass top features locking cabinet for storage and two shelves.





15"L 16"D 30-34.75"H



**Please Note:** Customer is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.

# **Product Display Counter**



A) 72056
Display Counter
(black)
24"W X 49"L X 42"H

B) 210109 LIMERICK® Stool BY HERMAN MILLER™ (white) 18" X 17.75"L X 44"H

**Please Note:** Customer is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.

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(lit-white)

# **Greenery and Dividers**

Metallic pewter gray curved counter with taupe-colored glass top features two AC outlets, three USB charging outlets, locking storage cabinet and two shelves.

## HEDGE

A) 85030 7' Boxwood Hedge 36.5"L 12"D 84"H B) 85035 4' Boxwood Hedge 46"L 9"D 47"H





# **Miramar Dividers**



Miramar Dividers (molded plastic) A) 85040 (white) Vertical: 63"L 23"D 83"H Horizontal: 83"L 23"D 63"H



B) 820930 30" Round Bar Table

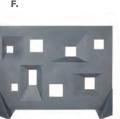
(blue top, chrome hydraulic base) 30" RND 45"H

C) 810860 Laguna Barstool (maple, chrome) 18"L 20"D 47"H









Miramar Dividers (molded plastic) D) 85043 (harvest yellow) E) 85042 (burgundy) F) 85041 (gray) Vertical: 63"L 23"D 83"H Horizontal: 83"L 23"D 63"H

## **Product Kiosk & Display**

A) 75032

Display Cube-Large (black) 24"W X 24"L X 42"H

#### B) 75031

**Display Cube–Medium** (black) 18"W X 18"L X 36"H

C) 75030 Display Cube-Small

(black) 12"W X 12"L X 42"H



# Stanchions & Signage

A) 220121 Chrome Stanchion

w/ 8' Retractable Belt (black, belt) 42"H

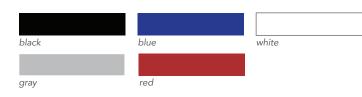
B) 220118 Chrome Sign Holder (sign holds) 22"W X 28"H





# **Draped or Undraped Tables & Counters**

# **Table Drape Colors**



Visit us at freeman.com/store to view full product line and place order.



# Sizing Chart\*

#### 24"D X 30"H | Tables Draped

 124330
 Tables Draped
 3'L x 24"D x 30"H

 124430
 Tables Draped
 4'L x 24"D x 30"H

 124630
 Tables Draped
 6'L x 24"D x 30"H

 124830
 Tables Draped
 8'L x 24"D x 30"H

#### 24"D X 30"H | Tables Undraped

 125330
 Tables Undraped
 3'L x 24"D x 30"H

 125430
 Tables Undraped
 4'L x 24"D x 30"H

 125630
 Tables Undraped
 6'L x 24"D x 30"H

 125830
 Tables Undraped
 8'L x 24"D x 30"H

#### 24"D X 42"H | Counter Draped

 124342
 Counter Draped
 3'L x 24"D x 42"H

 124442
 Counter Draped
 4'L x 24"D x 42"H

 124642
 Counter Draped
 6'L x 24"D x 42"H

 124842
 Counter Draped
 8'L x 24"D x 42"H

#### 24"D X 42"H | Counter Undraped

 125342
 Counter Undraped
 3'L x 24"D x 42"H

 125442
 Counter Undraped
 4'L x 24"D x 42"H

 125642
 Counter Undraped
 6'L x 24"D x 42"H

 125842
 Counter Undraped
 8'L x 24"D x 42"H

#### 4th Side | Table Draped 30"

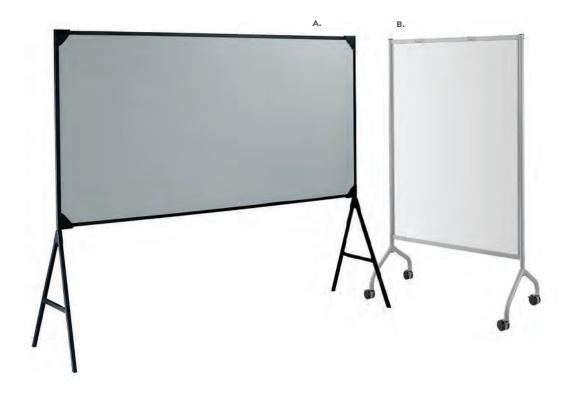
**12404630** Drape Table 4th Side **6'** X 30" **12404830** Drape Table 4th Side **8'** X 30"

#### 4th Side | Table Draped 42"

**12404642** Drape Table 4th Side **6'** X 42" **12404842** Drape Table 4th Side **8'** X 42"



## **Office Accessories**



A) 10201484 Floor Standing Bulletin Board (white laminate, black) 48"W X 96"L X 78"H

B) 84050 Mobile White Board (white laminate, white) 48"L 24"D 30"H



**C) 220110 Chrome Bag Rack**(3" at center)
1"W X 41"H X 26"W

**D) 220109 Chrome Coat Tree**(21"w at the base)
8 1/4"W X 69 1/2"H

E) 220134 Brushed Aluminum Easel (open 5 1/4"W X 64 1/4"H) 26"W X 62"H

F) 220106 Corrugated Wastebasket (black)

# Strategic planning with health & safety in mind

Health & Safety are the top priorities as we consider new designs and ways to connect. When those are clearly emphasized on the show floor, attendees will feel more confident re-engaging.

Together, let's imagine what this new experience will look like - based on both what is possible and realistic. Some recommendations may be new to you. Some, not. To get you started, our top five recommendations include

In all cases, we've put considerable thought into them.

<u>Click</u> to learn more detailed, interactive, printable checklist.

# Freeman® top five health & safety Recommendations include:

- **1.** Strategize your audience approach
- 2. Re-imagine your booth design.
- **3.** Evaluate a hybrid booth approach
- **4.** Create safe networking opportunities during the show
- **5.** Stay connected to your audience post-show

Learn More





# **Safety Dividers**

Freeman, offers a complete collection of uniquely designed and safe selling environments that are clean, comfortable, and give your clients peace of mind.

Personalize here

**85051 Freestanding Divider** (silver, clear) 39"L 9"D 72"H

Also available in opaque and personalization available.

85052 Divider Single Sided Graphic

85053 Divider Single-Sided Graphic

85090 Divider Double-Sided Graphic



**85064 Flag Pole Divider** (silver, clear) 34"L 11"W 47-74"H

Also available in opaque and personalization available.

#### Please Note:

Safety dividers also available in opaque finish. Graphics and branding options also available. View those options **here** and learn more about our SafeConnect Promise on **Freeman.com** 



85055 Freestanding Wall Plus

(silver, clear) 40"L 9"D 72"H

Also available in opaque and personalization available.

85056 Panel Single-Sided Graphic 85057 Panel Single-Sided Graphic 85058 Panel Double-Sided Graphic

**85054 Freestanding Corner** (silver, clear) 39"L 39"D 72"H

Also available in opaque and personalization available.

85091 Freestanding White Board (silver, clear) 40"L 9"D 72"H

Also available in opaque and personalization available.

(glass, chrome) 8201225 42" RND 30"H 8201224 36" RND 30"H B) 810944

A) Atomic Round Tables

Pro Executive Mid Back Chair (black vinyl) 24"L 22"D 40"H Adjustable height





#### 85050 Clear Divider Bar Counter

(silver, clear) 48-70"L 12"W 31.5"H

Also available in opaque and personalization available.

85080 Divider with Header Graphic

85083 Divider with Front Panel Graphic 85081 Divider with Side Panel Graphic

85082 Divider with Header and Side Panel Graphic

85084 Divider with Front and Side Graphics









#### **Miramar Dividers**

(molded plastic) **A) 85043** (white)

Also availible in the

following colors.
See page 47.

**85043** (harvest yellow) **85042** (burgundy)

**85042** (burgul

Vertical: 63"L 23"D 83"H Horizontal: 83"L 23"D 63"H

#### B) 8201233 Hydraulic Cafe Table

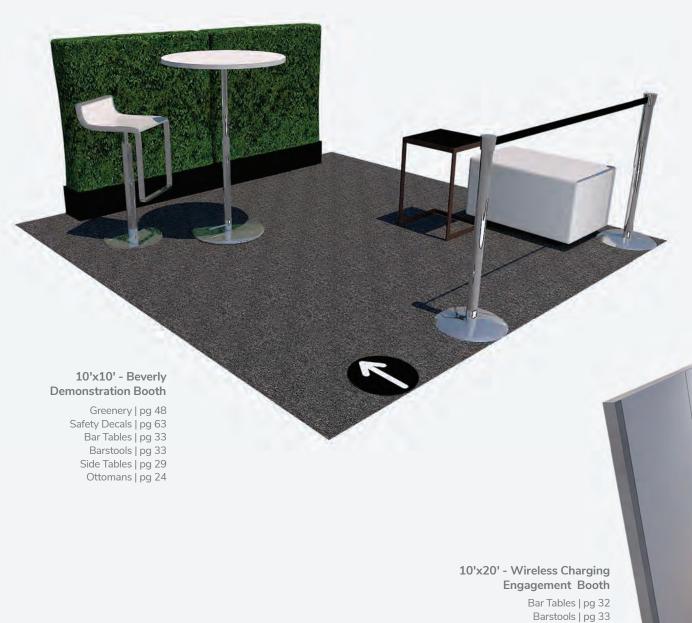
(orange top, chrome) 30" RND 29"H

#### C) 810861 Laguna Chair

(maple, chrome) 18"L 19"D 34"H

# **Health & Safety**

# **Stanchions & Booth Design**



# **Stanchions & Booth Design**

Design unique and safe selling environments using stanchions. Create stylish spaces that are comfortable and give your clients peace of mind.



10'x10' - Atherton Conversation Booth Greenery | pg 48 Accent Chairs | pg 16 Side Tables | pg 29



220121 Chrome Stanchion w/ 8' Retractable Belt (black, belt) 42"H

Bar Tables | pg 32 Barstools | pg 33 Charging Tables | pg 11 Ottomans | pg 22

# **Health & Safety**

# Safety & Directional Signage

10'x10' - Atherton

Accent Chairs | pg 16

Side Tables | pg 29

Greenery | pg 48

**Conversation Booth** 

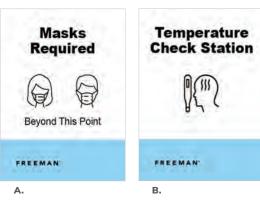
Please reach out to your Freeman contact to discuss suggested use and options. For additional questions please email healthandsafety@freeman.com Layout will include YOUR logo and basic background color.



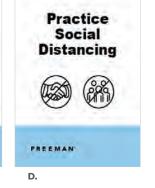
6' Apart

## Safety & Directional Signage

Design your next booth with Freeman safety signage. Choose from select signage or customize with your brand to complete any size space.

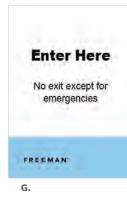


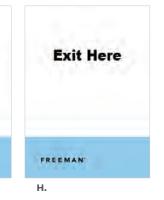




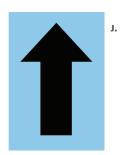












A) Masks Required Sign 20303001 22"W X 28"H 20303002 8.5" WX 11"H

B) Temperature Check Station Sign 20303003 22"W X 28"H 20303004 8.5"W X 11"H

C) If You Are Experiencing Symptoms Sign 20303005 22"W X 28"H 20303006 8.5"W X 11"H

D) Practice Social
Distancing Sign
20303007 22"W X 28"H
20303008 8.5"W X 11"H

E) Wash Your Hands Sign 20303009 22"W X 28"H 20303010 8.5"W X 11"H

F) 6' Apart Please Sign 20303011 22"W X 28"H 20303012 8.5"W X 11"H

G) Enter Here Sign 20303013 22"W X 28"H 20303014 8.5"W X 11"H

**H) Exit Here Sign 20303015** 22"W X 28"H **20303016** 8.5"W X 11"H

I) Stand Here Floor Decal 20303017 12"W X 12"H

J) Directional Arrow Floor Decal 20303018 18"W X 24"H

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# **Health & Safety**

**Sanitization Product & Services** 

## **Hand Sanitizing Stations**

Using hand sanitizer reduces microbial counts and kills many harmful germs that could compromise the health of attendees with the COVID-19 and other viruses. Hand sanitizing stations provide convenient access to hand sanitizer after interactions where they happen.



**1510103 Clear Barrier** (plexi, clear) 31.5"W x 36"H

1510100 Clear Barrier with graphic

Personalize here

Also available in opaque and personalization available.

#### Please Note:

Safety dividers also available in opaque finish. Graphics and branding options also available. View those options **here** and learn more about our SafeConnect Promise on **Freeman.com** 

(888) 508-5054 Fax: (469) 621-5609 ExhibitorSupport@freeman.com

#### ONLINE PRICE DISCOUNT PRICE DEADLINE DATE JUNE 25, 2021

NAME OF SHOW:	NACo ANNUAL CONFERENCE & EXPOSITION / JULY 9 - 12, 2021		
COMPANY NAME:	BOOTH#:		
CONTACT NAME :	PHONE #:		
E-MAII ADDRESS			

Take advantage of the Online price by ordering at <a href="https://www.freeman.com/store">www.freeman.com/store</a> by the deadline date.

Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
		SOF	T SEATING			
laples 0	roup - Bla	ck Vinyl				
	810119	Chair	541.75	595.95	758.45	
	830120	Loveseat	728.75	801.65	1,020.25	
	830119	Sofa	808.50	889.35	1,131.90	
/lunich (	Group - Gra	ay Fabric				
	810151	Armless Chair	577.50	635.25	808.50	
Baja Gro	up - White	Vinyl				
	81050	Chair	660.00	726.00	924.00	
	83020	Loveseat	701.25	771.40	981.75	
	83019	Sofa	921.25	1,013.40	1,289.75	
/alencia	- Velvet					
	810180	Chair - Spice Orange	354.75	390.25	496.65	
	83045	Sofa - Coffee Brown	533.50	586.85	746.90	
Key Larg	o Group - I	Black Fabric				
	830950	Loveseat	563.75	620.15	789.25	
	830951	Sofa	627.00	689.70	877.80	
	810950	Chair	445.50	490.05	623.70	
Allegro (	Group - Blu	e Fabric				
	81019	Chair	550.00	605.00	770.00	
	83015	Sofa	874.50	961.95	1,224.30	
airfax G	roup - Whi		070.75	444.45	507.45	
	_	Chair	376.75	414.45	527.45	
	_	Sofa	599.50	659.45	839.30	
Palm Be	ach - White	e Vinyl				
	83040	Sofa	706.75	777.45	989.45	
Sterling	Group - Gra	ay Fabric				
	81037	Chair	979.00	1,076.90	1,370.60	
	8309	Sofa	1,460.25	1,606.30	2,044.35	

	CASUAL SEATING						
Ottomans			•		•		
	815122	Endless Square - White Vinyl	346.50	381.15	485.10		
	815123	Endless Square - Black Vinyl	346.50	381.15	485.10		
	815953	Endless Curve - White Vinyl	464.75	511.25	650.65		
	815952	Endless Curve - Black Vinyl	464.75	511.25	650.65		
	81518	Vibe Cube - Blue Vinyl	156.75	172.45	219.45		
	81519	Vibe Cube - Red Vinyl	156.75	172.45	219.45		
	81525	Vibe Cube - Orange Vinyl	156.75	172.45	219.45		
	81517	Vibe Cube - Yellow Vinyl	156.75	172.45	219.45		
	81530	Vibe Cube - Black Vinyl	137.50	151.25	192.50		
	81531	Vibe Cube - White Vinyl	137.50	151.25	192.50		
	81532	Vibe Cube - Steel Blue Vinyl	156.75	172.45	219.45		

01/21 (506507) 10210

	NACA ANNILIAL	<b>CONFERENCE &amp;</b>	EVDOSITION /	$IIII \lor 0$	12	2021
NAME OF SHOW:	NACO ANNUAL	CONFERENCE &	EXPOSITION /	JULY 9 -	12.	ZUZ

COMPANY NAME:	BOOTH #:
CONTACT NAME :	PHONE #:
E MAIL ADDDESS:	

#### Take advantage of the Online price by ordering at <a href="www.freeman.com/store">www.freeman.com/store</a> by the deadline date.

Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
toman	s (continu	ed)				
	81533	Vibe Cube - Silver Vinyl	156.75	172.45	219.45	
	81534	Vibe Cube - Purple Vinyl	156.75	172.45	219.45	
	81535	Vibe Cube -Citrus Green Vinyl	156.75	172.45	219.45	
	81536	Vibe Cube - Taupe Vinyl	156.75	172.45	219.45	
	81537	Vibe Cube - Spice Orange Vinyl	156.75	172.45	219.45	
	81538	Vibe Cube - Desert Rose Vinyl	156.75	172.45	219.45	
	- 815151	Marche Swivel - Gray Fabric	244.75	269.25	342.65	
	- 815154	Marche Swivel - Red Fabric	244.75	269.25	342.65	
	- 815159	Marche Swivel - Blue Fabric	244.75	269.25	342.65	
	_	Marche Swivel - Linen Fabric	244.75	269.25	342.65	
	_	Marche Swivel - Meadow Green Fabric	244.75	269.25	342.65	
	_	Marche Swivel - Pear Yellow Fabric	244.75	269.25	342.65	
	_	Marche Swivel - Plum Fabric	244.75	269.25	342.65	
	_	Marche Swivel - Raspberry Fabric	244.75	269.25	342.65	
	_	Marche Swivel - Rose Quartz Fabric	244.75	269.25	342.65	
	_	Marche Swivel - White Vinyl	244.75	269.25	342.65 342.65	
	_	Marche Swivel - Vvnile Viriyi	244.75	269.25	342.65 342.65	
	_	-				
	81540	Marche Swivel - Forest Green Vinyl	244.75	269.25	342.65	
	81541	Marche Swivel - Teal Velvet	244.75	269.25	342.65	
	81542	Marche Swivel - Distressed Brown Vinyl	244.75	269.25	342.65	
	81543 —	Marche Swivel - Black Vinyl	244.75	269.25	342.65	
	81539	Marche Swivel - Ivory Faux Sheep Fur	244.75	269.25	342.65	
verly B	ench Otto	mans				
	81550	Black Vinyl	492.25	541.50	689.15	
	81551	Brown Fabric	492.25	541.50	689.15	
	81552	Gray Fabric	492.25	541.50	689.15	
	81553	Linen Fabric	492.25	541.50	689.15	
	81554 -	Ocean Blue Fabric	492.25	541.50	689.15	
	81555 -	Red Fabric	492.25	541.50	689.15	
	81556 —	White Vinyl	492.25	541.50	689.15	
verly S	mall Benc	h Ottomans				
	81560	Black Vinyl	294.25	323.70	411.95	
	81561	Blue Fabric	294.25	323.70	411.95	
	81562 -	Brown Fabric	294.25	323.70	411.95	
	81563 -	Green Fabric	294.25	323.70	411.95	
	81565 -	Linen Fabric	294.25	323.70	411.95	
	81568	Red Fabric	294.25	323.70	411.95	
	81569	White Vinyl	294.25	323.70	411.95	
	81566	Lavender Fabric	294.25	323.70	411.95	
	81567	Orange Fabric	294.25	323.70	411.95	
	81564 -	Gray Fabric	294.25	323.70	411.95	
	81570	Yellow Fabric	294.25	323.70	411.95	
cent Cl	hairs					
	71089	Black Diamond Side Chair	141.40	155.55	197.95	
	<del>-</del> 71090	Black Diamond Arm Chair	191.40	210.55	267.95	
	_	Laguna Chair - Maple/Chrome	151,25	166.40	211.75	
			108.90	119.80	 152.45	

	NIAC - ANINILIAI	CONFEDENCE OF	EVDACITION /		2 202
NAME OF SHOW	NACO ANNUAL	CONFERENCE &	EXPUSITION /	JULT 9 - I	L, ZUZ

COMPANY NAME:	BOOTH #:
CONTACT NAME :	PHONE #:
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ty	Part #	Description	Online Price	Discount Price	Standard Price	Total
ent C	hairs (con	tinued)				
	810816	Madrid Chair - White Vinyl/Chrome	827.75	910.55	1,158.85	
	810948	Meeting Chair - White Vinyl	261.25	287.40	365.75	
	810164	Marina Chair - White Vinyl	162.25	178.50	227.15	
	810160	Marina Chair - Black Vinyl	162.25	178.50	227.15	
	<del>-</del> 810161	Marina Chair - Brown Fabric	162.25	178.50	227.15	
	- 810162	Marina Chair - Ocean Blue Fabric	162.25	178.50	227.15	
	810163	Marina Chair - Red Fabric	162.25	178.50	227.15	
	_	Malba Chair - Gray Molded Plastic	110.00	121.00	154.00	
	-	Malba Chair - Green Molded Plastic	107.25	118.00	150.15	
	_	Christopher Chair - White Vinyl/Chrome	134.75	148.25	188.65	
	810851	Zenith Chair - White/Chrome	170.50	187.55	238.70	
	-				-	
	810841	Rustique Chair - Gunmetal	107.25	118.00	150.15	
	810837	Razor Armless Chair - White High Density Plastic	63.25	69.60	88.55	
	810875	Swanson Swivel Chair - White Vinyl	379.50	417.45	531.30	
	81083	Blade Chair - Sky Blue	88.00	96.80	123.20	
	81082	Blade Chair - Red	88.00	96.80	123.20	
	81093	Lucent Chair - Frosted Acrylic	228.25	251.10	319.55	
	810145 -	Wentworth Chair - Brown Vinyl	371.25	408.40	519.75	
	81024	Atherton Chair - Brown Leather	569.25	626.20	796.95	
	81034	Bowery Chair - Yellow Fabric	533.50	586.85	746.90	
	81035	Century Chair - Gray Velvet	599.50	659.45	839.30	
	81036	Lena Chair - Green Leather	481.25	529.40	673.75	
	81031	Montreal Chair - Blue Fabric	684.75	753.25	958.65	
	81032	Pasadena Chair - White Plastic	385.00	423.50	539.00	
	81038	Tech Chair - Gray Vinyl	462.00	508.20	646.80	
	81039	Tech Tablet Chair - Gray Vinyl	475.75	523.35	666.05	
utive	Seating					
	71046	Gray Gaslift Chair With Arms	N/A	N/A	N/A	
	71045	Gray Gaslift Chair Without Arms	284.05	312.45	397.65	
	810874	La Brea Swivel Chair - Charcoal Gray Fabric	346.50	381.15	485.10	
	810175	Genesis Chair - Black	1,839.75	2,023.75	2,575.65	
	810844	Pro Executive High Back Chair - White Vinyl	302.50	332.75	423.50	
	810946	Pro Executive High Back Chair - Black Vinyl	302.50	332.75	423.50	
	810945	Pro Executive Mid Back Chair - White Vinyl	385.00	423.50	539.00	
	- 810944	Pro Executive Mid Back Chair - Black Vinyl	385.00	423.50	539.00	
	- 810947	Pro Executive Guest Chair - Black Vinyl	398.75	438.65	558.25	
	- 810170	Cupertino Mid Back Chair - Black Vinyl	283.25	311.60	396.55	
tools	_	2000 1117		2.7.00		
.0013	71088	Black Diamond Stool	229.50	252.45	321.30	
	71048	Gray Gaslift Stool with Arms	N/A	N/A	N/A	
	71047	Gray Gaslift Stool without Arms	360.35	396.40	504.50	
	810860	Laguna Barstool - Maple/Chrome	189.75	208.75	265.65	
	210109	Limerick® Stool by Herman Miller	175.75	193.35	246.05	
	810872	Lift Barstool - Gray VinylChrome	173.75	196.65	250.25	
	_	Lift Barstool - Red Vinyl/Chrome	178.75	196.65	250.25	
	_	Lift Barstool - Neu Vinyl/Chrome	178.75	196.65	250.25	
	_	Lift Barstool - White Vinyl/Chrome	178.75	196.65	250.25	
	_	Banana Barstool - White Vinyl/Chrome	211.75	232.95	296.45	

NAME OF SHOW:	NACO ANNUAL CONFERENCE & EXPOSITION / JULY 9 - 12, 2021		
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Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
Barstool	ls (continue	ed)				
	810104	Banana Barstool - Black Vinyl/Chrome	211.75	232.95	296.45	
	810850	Zenith Barstool - White/Chrome	170.50	187.55	238.70	
	810840	Zoey Barstool - White Vinyl/Chrome	330.00	363.00	462.00	
	810848	Christopher Barstool - White Vinyl/Chrome	231.00	254.10	323.40	
	810202	Shark Swivel Barstool - White Plastic/Chrome	365,75	402.35	512.05	
	810839	Rustique Barstool - Gunmetal	118.25	130.10	165.55	
	81080	Blade Barstool - Red	178.75	196.65	250.25	
	81081	Blade Barstool - Sky Blue	178.75	196.65	250.25	
	81092	Lucent Barstool - Frosted Acrylic	242.00	266.20	338.80	
	810135	Task Stool - Black Fabric	195.25	214.80	273.35	
	81026	Marina Barstool - Ocean Blue	321.75	353.95	450.45	
	81027	Marina Barstool - Black Vinyl	321.75	353.95	450.45	
	<del></del> 81028	Marina Barstool - Brown Fabric	321.75	353.95	450.45	
	81029	Marina Barstool - Red Fabric	321.75	353.95	450.45	
	81030	Marina Barstool - White Vinyl	321.75	353.95	450.45	
)ranad T	— Гables & Co	•	-	· ·		
		Tables are 24" wide Blue □ White □ Gray □ Red				
	124330	Draped Table 3'L x 30"H	N/A	N/A	N/A	
	124430	Draped Table 4'L x 30"H	188.25	207.10	263.55	
	124630	Draped Table 6'L x 30"H	217.10	238.80	303.95	
	124830	Draped Table 8'L x 30"H	245.95	270.55	344.35	
	_	4th Side Drape 6'L x 30"H	54.10	59.50	75.75	
		4th Side Drape 8'L x 30"H	54.10	59.50	75.75	
	124342 —	Draped Counter 3'L x 42"H	N/A	N/A	N/A	
	124442 	Draped Counter 4'L x 42"H	217.10	238.80	303.95	
	124642	Draped Counter 6'L x 42"H	245.95	270.55	344.35	
	124842	Draped Counter 8'L x 42"H	272.70	299.95	381.80	
	12404642	4th Side Drape 6'L x 42"H	81.15	89.25	113.60	
	_	4th Side Drape 8'L x 42"H	81.15	89.25	113.60	
Jndrape	d Tables &					
	_	Undraped Table 3'L x 30"H	N/A	N/A	N/A	
	125430	•	129.80	142.80	181.70	
	125630	Undraped Table 6'L x 30"H	157.60	173.35	220.65	
	125830	Undraped Table 8'L x 30"H	185.40	203.95	259.55	
	125342		N/A	N/A	N/A	
	125442		157.60	173.35	220.65	
	_	Undraped Counter 6'L x 42"H	185.40	203.95	259.55	
	125842	Undraped Counter 8'L x 42"H	213.25	234.60	298.55	
Table To	op Risers	- Risers are 8" wide				
	1504100	Black 4'L x 7"H Corrugated Riser	30.15	33.15	42.20	
	1504101	White 4'L x 7"H Corrugated Riser	30.15	33.15	42.20	
	1506100	Black 6'L x 7"H Corrugated Riser	35.30	38.85	49.40	
	1506101	White 6'L x 7"H Corrugated Riser	35.30	38.85	49.40	
	1508100	Black 8'L x 7"H Corrugated Riser	40.70	44.75	57.00	
	1508101	White 8'L x 7"H Corrugated Riser	40.70	44.75	57.00	

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## NAME OF SHOW: NACo ANNUAL CONFERENCE & EXPOSITION / JULY 9 - 12, 2021

COMPANY NAME:	BOOTH #:
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Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
Table T	op Risers	Risers are 8" wide (continued)				
	1504200	Black 4'L x 14"H Corrugated Riser	46.10	50.70	64.55	
	1504201	White 4'L x 14"H Corrugated Riser	46.10	50.70	64.55	
	1506200	Black 6'L x 14"H Corrugated Riser	56.40	62.05	78.95	
	1506201	White 6'L x 14"H Corrugated Riser	56.40	62.05	78.95	
	1508200	Black 8'L x 14"H Corrugated Riser	66.70	73.35	93.40	
	1508201	White 8'L x 14"H Corrugated Riser	66.70	73.35	93.40	
edestal	Tables - So	oho Series				
	72069	Black Top Cafe Table - 30"H x 24"W	257.00	282.70	359.80	
	72067	Black Top Cafe Table - 30"H x 36"W	292.05	321.25	408.85	
	72066	Black Top Mini Table - 18"H x 18"W	233.65	257.00	327.10	
	72070	Black Top Bistro Table - 42"H x 24"W	268.65	295.50	376.10	
	72068	Black Top Bistro Table - 42"H x 36"W	303.70	334.05	425.20	
edestal	Tables - Cl	nelsea Series			_	
	72063	Butcher Block Top Cafe Table - 30"H x 30"W	268.65	295.50	376.10	
	72064	Butcher Block Top Cafe Table - 30"H x 36"W	292.05	321.25	408.85	_
	720163	Butcher Block Top Bistro Table - 42"H x 30"W	280.35	308.40	392.50	
	720164	Butcher Block Top Bistro Table - 42"H x 36"W	292.05	321.25	408.85	
edestal	Tables					
	8201208	Hydraulic Base Cafe Table - Maple	382.25	420.50	535.15	
	8201207	Hydraulic Base Bar Table - Maple	398.75	438.65	558.25	
	8201209	Hydraulic Base Cafe Table - Graphite	426.25	468.90	596.75	
	8201211	Hydraulic Base Bar Table - Graphite	437.25	481.00	612.15	
	8201206	Hydraulic Base Cafe Table - Maple	434.50	477.95	608.30	
	8201205	Hydraulic Base Bar Table - Maple	429.00	471.90	600.60	
	820126	Hydraulic Base Cafe Table - White Laminate	434.50	477.95	608.30	
	820125	Hydraulic Base Bar Table - White Laminate	453.75	499.15	635.25	
	820241	Madison Hydraulic Base Cafe Table - Gray Acajou.	341.00	375.10	477.40	
	820240	Madison Hydraulic Base Bar Table - Gray Acajou	341.00	375.10	477.40	
	<del></del>	Madison Cafe Table - Gray Acajou	269.50	296.45	377.30	
	<del></del> 820264	Madison Bar Table - Gray Acajou	294.25	323.70	411.95	
	8201220	, ,		314.60	400.40	
	_	30" Cafe Table Black Base - White Laminate	286.00		_	
	8201221		308.00	338.80	431.20	
	8201222	30" Bar Table Chrome Base - White Laminate 30" Cafe Table Chrome Base - White Laminate	440.00	484.00	616.00	
	8201223		440.00	484.00	616.00	
	820920	30" Bar Table Chrome Hydraulic Base - Red	341.00	375.10	477.40	
	820921	30" Cafe Table Chrome Hydraulic Base - Red	341.00	375.10	477.40	
	820922	30" Bar Table Chrome Hydraulic Base - Graphite	341.00	375.10	477.40	
	820923	30" Cafe Table Chrome Hydraulic Base - Graphite	341.00	375.10	477.40	
	820930	30" Bar Table w/ Hydraulic Base - Blue	332.75	366.05	465.85	
-	820931	30" Bar Table w/ Black Base - Blue	264.00	290.40	369.60	
	820932	30" Bar Table w/ Hydraulic Base - Wood	407.00	447.70	569.80	
	820933	30" Bar Table w/ Black Base - Wood	272.25	299.50	381.15	
	820940	30" Cafe Table w/ Hydraulic Base - Blue	332.75	366.05	465.85	
	— 820941	30" Cafe Table w/ Black Base - Blue	203.50	223.85	284.90	
	— 820942	30" Cafe Table w/ Hydraulic Base - Wood	407.00	447.70	569.80	

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NAME OF SHOW:	NACo ANNUAL CONFERENCE & EXPOSITION / JULY 9 -	12, 202 <sup>-</sup>
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Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
edestal	Tables (co	,				
	820943	30" Cafe Table w/ Black Base - Wood	258.50	284.35	361.90	
	820910	30" Bar Table w/ Hydraulic Base - Gunmetal	440.00	484.00	616.00	
	820911	30" Bar Table w/ Hydraulic Base - Black	440.00	484.00	616.00	
	820912	30" Bar Table w/ Hydraulic Base - Green	440.00	484.00	616.00	
	820913	30" Bar Table w/ Hydraulic Base - Orange	440.00	484.00	616.00	
	820914	30" Bar Table w/ Hydraulic Base - Yellow	440.00	484.00	616.00	
	820915	30" Bar Table w/ Black Base - Gunmetal	308.00	338.80	431.20	
	<del>-</del> 820916	30" Bar Table w/ Black Base - Black	308.00	338.80	431.20	
	- 820917	30" Bar Table w/ Black Base - Green	308.00	338.80	431.20	
	- 820918	30" Bar Table w/ Black Base - Orange	308.00	338.80	431.20	
	820919	30" Bar Table w/ Black Base - Yellow	308.00	338.80	431.20	
	8201230	30" Cafe Table w/ Hydraulic Base - Gunmetal	440.00	484.00	616.00	
	_	30" Cafe Table w/ Hydraulic Base - Black			_	
	8201231	30" Cafe Table w/ Hydraulic Base - Green	440.00	484.00	616.00	
	8201232	30" Cafe Table w/ Hydraulic Base - Green	440.00	484.00	616.00	
	8201233	30" Cafe Table w/ Hydraulic Base - Yellow	440.00	484.00	616.00	
	8201234	30" Cafe Table w/ Hydraulic Base - Yellow	440.00	484.00	616.00	
	8201235 —	30" Cafe Table w/ Black Base - Black	286.00	314.60	400.40	
	8201236 —		286.00	314.60	400.40	
	8201237	30" Cafe Table w/ Back Base - Green	286.00	314.60	400.40	
	8201238	30" Cafe Table w/ Black Base - Orange	286.00	314.60	400.40	
	8201239	30" Cafe Table w/ Black Base - Yellow	286.00	314.60	400.40	
	8201240	36" Bar Table w/ Hydraulic Base - Black	453.75	499.15	635.25	
	8201241	36" Bar Table w// Black Base - Black	310.75	341.85	435.05	
	8201242	36" Cafe Table w/ Hydraulic Base - Black	434.50	477.95	608.30	
	8201243	36" Cafe Table w// Black Base - Black	335,50	369.05	469.70	
cent Ta	ables					
	82015	Silverado End Table - Tempered Glass/Painted Steel	283.25	311.60	396.55	
	82014	Silverado Cocktail Table - Tempered Glass/Painted Steel	302.50	332.75	423.50	
	<del>-</del> 820252	Alondra End Table - Glass/Chrome	247.50	272.25	346.50	
	820250	Alondra Cocktail Table - Glass/Chrome	346.50	381.15	485.10	
	820253	Alondra End Table - Wood/Chrome	247.50	272.25	346.50	
	820251	Alondra Cocktail Table - Wood/Chrome	346.50	381.15	485.10	
	8201224	Atomic 36" Round Table - Glass/Chrome	385.00	423.50	539.00	
	8201225	Atomic 42" Round Table - Glass/Chrome	385.00	423.50	539.00	
	82028	Geo End Table - Wood/Black Steel	294.25	323.70	411.95	
	82027	Geo Cocktail Table - Wood/Black Steel	299.75	329.75	419.65	
	82035	Geo End Table - Glass/Chrome	217.25	239.00	304.15	
	82034	Geo Cocktail Table - Glass/Chrome	203.50	223.85	284.90	
	82054	Sydney End Table - Black Laminate/Brushed Steel	264.00	290.40	369.60	
	82055	Sydney End Table - White Laminate/Brushed Steel	264.00	290.40	369.60	
	82052	Sydney Cocktail Table - Black Laminate/Brushed Steel	319.00	350.90	446.60	
	<del>-</del> 82053	Sydney Cocktail Table - White Laminate/Brushed	319.00	350.90	446.60	
	<del>-</del> 82079	Steel  Sydney End Table - Blue Laminate/Brushed Steel	258.50	284.35	361.90	
	82080	Sydney End Table - Wood Laminate/Brushed Steel	258.50	284.35	361.90	
	<del>-</del> 82077	Sydney Cocktail Table - Blue Laminate/Brushed	313 50	344.85	438.90	
	62U// —	Steel	313.50	344.85	438.9U ——	

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NAME OF SHOW		COM LIVENCE &	EXPOSITION / SULT 3 -		. 202

COMPANY NAME:	BOOTH #:
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Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
<u> </u>	ables (con					
	82078	Sydnéy Cocktail Table - Wood Laminate/Brushed Steel	313.50	344.85	438.90	
	82075	Regis End Table - Brushed Metal	261.25	287.40	365.75	
	82074	Regis Bench Table - Brushed Metal	368.50	405.35	515.90	
	820844	Aura Round Table - White Metal	143.00	157.30	200.20	
	82043	Geo Square-Round Table - Glass/Black Steel	349.25	384.20	488.95	
	82044	Geo Square-Round Table - Glass/Chrome	349.25	384.20	488.95	
	8201226	Rustique Square Metal Bar Table - Gray	338.25	372.10	473.55	
	820130	Mesa Cocktail Table - Black/Bronze	319.00	350.90	446.60	
	820131	Mesa Cocktail Table - Glass/Bronze	319.00	350.90	446.60	
	820132	Mesa Cocktail Table - Wood/Bronze	319.00	350.90	446.60	
	820133	Mesa End Table - Black/Bronze	280.50	308.55	392.70	
	<del></del>	Mesa End Table - Glass/Bronze	280.50	308.55	392.70	
	820135	Mesa End Table - Wood/Bronze	280.50	308.55	392.70	
	820310	Sedona Side Table - Black/Bronze	869.00	955.90	1,216.60	
	820311	Sedona Side Table - Wood/Bronze	151.25	166.40	211.75	
	<del></del>	Sedona Side Table - White/Bronze	151.25	166.40	<u> </u>	
	<del></del>	Taos Side Table - Black/Bronze	151.25	166.40	211.75	
	820321	Taos Side Table Wood/Bronze	151.25	166.40	211.75	
	<del></del>	Taos Side Table - White/Bronze	151.25	166.40	211.75	
onferer	— nce Tables				_	
	82041	Geo Conference Table - Glass/Black Steel	434.50	477.95	608.30	
	82051	Geo Conference Table - Glass/Chrome	429.00	471.90	600.60	
	820260	Madison Conference Table - Gray Acajou	459.25	505.20	642.95	
	820708	42" Round Conference Table - White Laminate	453.75	499.15	635.25	
	820261	Madison 5' Conference Table - Gray Acajou	558.25	614.10	781.55	
	820262	Madison 8' Conference Table - Gray Acajou	1,111.00	1,222.10	1,555.40	
	820263	Madison 10' Conference Table - Gray Acajou	1,111.00	1,222.10	1,555.40	
	820951	Ventura Bar Table - Maple w/ Grommets	833.25	916.60	1,166.55	
	<del></del>	Ventura Communal Bar Table - Black	816.75	898.45	1,143.45	
	820953	Ventura Bar Table - White w/ Grommets	833.25	916.60	1,166.55	
	<del></del> 820954	Ventura Communal Bar Table - Maple	833,25	916.60	1,166.55	
	<del></del> 820956	Ventura Communal Bar Table - White	833.25	916.60	1,166.55	
	_	Ventura Communal Cafe Table - Maple	544.50	598.95	762.30	
	820960	·	816.75	898.45	1,143.45	
	820961	Ventura Cafe Table - White w/ Grommets	816.75	898.45	1,143.45	
	_				_	
	820966	Ventura Communal Cafe Table - White	544.50	598.95	762.30	
	820962	Ventura Communal Cafe Table - Black	544.50	598.95	762.30	
	8201244	42" Round Conference Table - Black Laminate	453.75	499.15	635.25	
	8201	10' Table - Black Laminate	984.50	1,082.95	1,378.30	
	8203	5' Table - Black Laminate	506.00	556.60	708.40	
	8205	8' Table - Black Laminate	742.50	816.75	1,039.50	
ffice						
	84075	Madison Desk - Gray Acajou	654.50	719.95	916.30	
	84078	Madison Bookcase - Gray Acajou	396.90	436.60	555.65	

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COMPANY NAME:	BOOTH #:
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Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
Compute	r Desks/T	ables				
	820706	Work Desk - White Laminate	390.50	429.55	546.70	
		P	OWERED			
Powered	Seating					
	810120	Naples Chair, Powered - Black Vinyl	770.00	847.00	1,078.00	
	830122	Naples Loveseat, Powered - Black Vinyl	1,036.75	1,140.45	1,451.45	
	830121	Naples Sofa, Powered - Black Vinyl	1,190.75	1,309.85	1,667.05	
owered	Tables					
	820950	Ventura Communal Bar Table, Powered - Black	1,009.25	1,110.20	1,412.95	
	820955	Ventura Communal Bar Table, Powered - White	918.50	1,010.35	1,285.90	
	820964	Ventura Communal Cafe Table, Powered - Black	690.25	759.30	966.35	
	820965	Ventura Communal Cafe Table, Powered - White	690.25	759.30	966.35	
	84083	Tech Desk w/ 3 Drawer File Cabinet, Powered - Black Metal	798.80	878.70	1,118.30	
	84084	Tech Desk, Powered - Black Metal	594.00	653.40	831.60	
	82076	Sydney Cocktail Table, Powered - Black	459.25	505.20	642.95	
	82073	Sydney Cocktail Table, Powered - White	459.25	505.20	642.95	
	8202	10' Table, Powered - Black Laminate	1,232.00	1,355.20	1,724.80	
	8204	5' Table, Powered - Black Laminate	638.00	701.80	893.20	
	8206	8' Table, Powered - Black Laminate	1,232.00	1,355.20	1,724.80	
owered	Pedestals					
	85060	Powered Locking Pedestal 36" H, Black	561.00	617.10	785.40	
	85061	Powered Locking Pedestal 36" H, White	561.00	617.10	785.40	
	85062	Powered Locking Pedestal 42" H, Black	671.00	738.10	939.40	
	85063	Powered Locking Pedestal 42" H, White	671.00	738.10	939.40	
	820710	Wireless Charging Table, Powered	547.25	602.00	766.15	
idtown (	Counters 8	& Bars				
	850103	Midtown Powered Counter Unlighted - Pewter	1,647.25	1,812.00	2,306.15	
		Midtown Powered Counter Lighted w/ Plug-In - Pewter	1,922.25	2,114.50	2,691.15	
	850101	Midtown Bar Unlighted - Pewter	1,482.25	1,630.50	2,075.15	
	- 850100	Midtown Bar Lighted w/ Plug-In - Pewter	1,757.25	1,933.00	2,460.15	
	_	DISPLAY	& ACCESSO	RIES		
roduct S	Storage					
	84080	3 Door File Cabinet on Castors - Black	206.25	226.90	288.75	
	85020	Posh Shelving w/ Chrome Frame - White	613.25	674.60	858.55	
efrigerat	or					
	8503001	Refrigerator - White	1,787.50	1,966.25	2,502.50	
ighting	=	•			_	
·9······9	850707	Mason Table Lamp - White/Brushed Silver	170.50	187.55	238.70	
	850708	Mason Floor Lamp - White/Brushed Silver	255.75	281.35	358.05	
isplay	_					
rispidy	75030	Display Cube - Black - 12" Small	315.85	347.45	442.20	
	- 75030 - 75031	Display Cube - Black - 12 Smail	352.45	387.70	442.20 <u> </u>	
	_	• •			<del>-</del>	
	75032	Display Cube - Black - 24" Large	385.35	423.90	539.50	
		Display Counter - Black	571.65	628.80	800.30	

01/21 (506507) 10210 Page 8 of 9

# NAME OF SHOW: NACO ANNUAL CONFERENCE & EXPOSITION / JULY 9 - 12, 2021 COMPANY NAME: BOOTH #: CONTACT NAME: PHONE #: E-MAIL ADDRESS:

Take advantage of the Online price by ordering at <a href="https://www.freeman.com/store">www.freeman.com/store</a> by the deadline date.

Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
Boxwood	d Hedges					
	85030	7' Boxwood Hedge	781.00	859.10	1,093.40	
	85035	4' Boxwood Hedge	418.00	459.80	585.20	
ccesso	ries					
	220121	Chrome Stanchion w/ 8' Retractable Belt	186.55	205.20	261.15	
	220118	Chrome Sign Holder	127.00	139.70	177.80	
	750135	Round Literature Rack	247.30	272.05	346.20	
	750136	Flat Literature Rack	181.30	199.45	253.80	
	220109	Chrome Coat Tree	72.30	79.55	101.20	
	220134	Aluminum Easel	60.10	66.10	84.15	
	220110	Chrome Bag Rack	115.40	126.95	161.55	
	10201484	Floor Standing Bulletin Board	240.05	264.05	336.05	
	220106	Corrugated Wastebasket	28.95	31.85	40.55	
	8502	Village Charging Hub	266.75	293.45	373.45	
Special D	)rape					
□ Blacl	k □ Blue	☐ White ☐ Gray ☐ Red				
	12103	Special Drape 3'H (per ft.)	20.50	22.55	28.70	
	12108	Special Drape 8'H (per ft.)	26.65	29.30	37.30	

TOTAL COST					
	+	=			
Sub-Total		6% Tax	Total Cost		

Taxes: Due to varying taxes across counties and cities for various categories, applicable taxes will be applied to your order accordingly based on the jurisdictions of the show city.

01/21 (506507) 10210 Page 9 of 9

FREEMAN CARPET

# FROM THE GROUND UP

Engage your audience from the moment they set foot in your exhibit with custom carpets. Our colorfast carpeting boasts a consistent shade every time and the padding exceeds industry standards, ensuring that you'll be floored by the quality. Custom options can be ordered and include borders, patterns and logo applications in both our classic and prestige carpeting lines.

#### Sustainability Tip:



DARKER COLORED CARPETS SUCH AS BLACK AND GRAY AND THE TWO-TONED CARPET ARE MADE OF 20-25% RECYCLED CONTENT. RENTING CARPET FROM FREEMAN MINIMIZES YOUR SHIPPING FOOTPRINT.

- Colorfast carpet technology guarantees a uniform and professional look throughout the life of your exhibit
- Diverse customization options guarantee the fulfillment of your brand standards
- All carpet and padding is manufactured with recycled material
- Rental prices are all-inclusive so there are never hidden charges for material handling or pickup
- Renting carpet from Freeman minimizes your shipping footprint.



FREEMAN CARPET

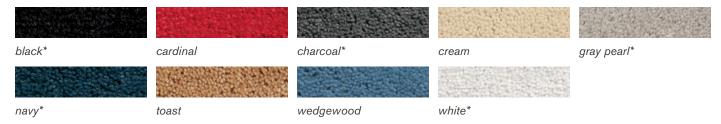
# PRESTIGE CARPET

Freeman's prestige carpet combines plush comfort with durable soil and stain resistance, perfect for high-traffic areas. Five popular colors are available in a luxurious 40-ounce weight and all nine designer colors are available in a 28-ounce weight.

Freeman's prestige carpet packages include new 10-foot-wide carpet, delivery, Visqueen covering, installation, carpet tape, carpet removal and all carpet material handling fees. Prestige carpet is one time use. The carpet for your booth will be brand new and recycled at the end of the show. Price includes environmentally friendly disposal of carpet after usage. Foam carpet padding is available for a minimal fee. If you have a large order, please contact us to see if volume discounts may apply.

#### **Custom Options**

Prestige carpets can also be customized to fit your exhibit needs with unique logos, patterns and borders. Call the phone number on the Quick Facts for assistance.



<sup>\*</sup>Colors available in both 28 oz. and 40 oz.



Sustainability Tip: Prestige carpet is one time use. The carpet for your booth will be brand new and recycled at the end of the show.

# **CLASSIC CARPET**

#### **Custom Cut**

Freeman classic carpet is available in a range of colors and includes delivery, Visqueen covering, installation, carpet tape, carpet removal and all carpet material handling fees. Foam carpet padding is available for a minimal fee. If you have a large order, please contact us to see if volume discounts may apply.

#### **Standard Cut**

Our classic carpet comes in a variety of sizes. Prices include delivery, installation, carpet tape, carpet removal and all carpet material handling fees. Foam carpet padding and Visqueen covering are available for a minimal fee.



Actual colors may vary slightly

Sustainability Tip: Freeman Classic carpet is reused a minimum of four times before retired from inventory and recycled. Darker colored carpets such as black and gray, as well as the two-toned carpet are made of 20-25% recycled content.

(888) 508-5054 Fax: (469) 621-5609 ExhibitorSupport@freeman.com ONLINE PRICE DISCOUNT PRICE DEADLINE DATE JUNE 25, 2021

NAME OF SHOW	NACO ANNUAL CONFERENCE & EXPOSITION / JULY 9 - 12, 2021
COMPANY NAM	BOOTH #:
CONTACT NAM	: PHONE #:
E-MAIL ADDRES	S:
Take ad	antage of the Online price by ordering at <a href="www.freeman.com/store">www.freeman.com/store</a> by the deadline date.
	STANDARD SIZE CARPET & PADDING
	ved after the deadline date or without payment will be charged the Standard Price and are subject t
availability.	Custom Cut Classic Carpet are subject to a 100% Cancellation Charge.
_	s must be installed before carpet installation. Utilities should be ordered in advance.
• All carpet, pa	dding and plastic covering contain recycled content and are recyclable.
10' CLASSIC	CARPET , PADDING & PLASTIC COVERING
	CHOOSE YOUR CARPET COLOR:
	☐ Black ☐ Blue ☐ Gray ☐ Midnight Blue ☐ Red ☐ Tuxedo Online Discount Standard
Qty	Description Price Price Price Total
	10' x 10' Classic Carpet
	10' x 20' Classic Carpet
	10' x 30' Classic Carpet
	10' x 10' Carpet Padding - Single Layer \$ 211.15 \$ 232.25 \$ 295.60
	10' x 20' Carpet Padding - Single Layer
	10' x 30' Carpet Padding - Single Layer \$ 633.45 \$ 696.80 \$ 886.85
	10' x 10' Carpet Padding - Double Layer \$ 422.30 \$ 464.55 \$ 591.20
	10' x 20' Carpet Padding - Double Layer
	10' x 30' Carpet Padding - Double Layer \$ 1,266.90 \$ 1,393.60 \$ 1,773.65
	Plastic Covering (price per sqft) \$ 1.15 \$ 1.25 \$ 1.60
CUSTOM CU	CLASSIC CARPET
	m Cut Classic Carpeting by the sqft if your size is not listed above.
Sample:	Booth Size: 10 x 25 = 250 sqft \$ 4.10
	CHOOSE YOUR CARPET COLOR - 16 oz. Carpet:
☐ Bla	k ☐ Blue ☐ Gray ☐ Midnight Blue ☐ Red ☐ Tuxedo ☐ Latte ☐ Green ☐ Red Pepper
16 oz. Carpe	Rental - Price per sqft (100 sqft minimum)  Online Discount Standard Price Price Price Total
Per sqft	Booth Size: X = sqft
	TOTAL COST
	+ =
	Sub-Total 6% Tax Total Cost

(888) 508-5054 Fax: (469) 621-5609 ExhibitorSupport@freeman.com

NAME OF SHOW: NACO ANNUAL CONFERENCE & EXPOSITION / JULY 9 - 12, 2021

#### ONLINE PRICE DISCOUNT PRICE DEADLINE DATE JUNE 25, 2021

COMPANY NAME: BOOTH #:	
CONTACT NAME : PHONE #:	
E-MAIL ADDRESS :	
Take advantage of the Online price by ordering at www.freeman	.com/store by the deadline date.
CUT TO SIZE CARPET & PADI	DING
Guaranteed new, high-quality carpet.	
<ul> <li>Orders received after the deadline date or without payment will be charge availability.</li> </ul>	ed the Standard Price and are subject to
Prestige and Custom Cut Classic Carpet are subject to a 100% Cancellation Charg	
• All utility lines must be installed before carpet installation. Utilities should be orde	
• All carpet, padding and plastic covering contain recycled content and are recyclat	
PRESTIGE CARPET includes plastic covering, delivery, material handling, installatio  CHOOSE YOUR CARPET COLOR - 28 oz.	
☐ Black ☐ Cardinal ☐ Charcoal ☐ Cream ☐ Gray Pearl ☐ Navy ☐	•
Oldin _ Oldin _ Oldin _ Navy _	Toast wedgewood write
28 oz. Carpet Rental - Price per sq. ft. (100 sqft minimum)  Onli Price	n Intal
	15 \$ 5.65 \$ 7.20
Over 700 sqft Booth Size: X = sqft \$ 4.0	65 \$ 5.10 \$ 6.50
<del></del>	
CHOOSE YOUR CARPET COLOR - 40  ☐ Black ☐ Charcoal ☐ Gray Pearl ☐	oz. Carpet: Navy
40 oz Carnet Rental - Price per sg. ft. (100 sgft minimum)	line Discount Standard Total
	15 \$ 6.75 \$ 8.60
	65 \$ 6.20 \$ 7.90
CARRET RADDING Solved and Source and Additional Solved Sol	
• Order Carpet Padding by the sqft if your size is not listed on the standard s	size order form
Sample: Booth Size: 10 x 25 = 250 sq. ft. @ \$	2.10
Qty Description Price per sqft (90 sqft minimum) Online Price	Discount Standard Price Price Total
Carpet Padding -1/2" (90 - 700 sq. ft.) \$ 2.10	\$ 2.30 \$ 2.95
Carpet Padding-1/2" (Over 700 sq. ft.) \$ 1.60	
Double Carpet Padding - 1/2" (90 - 700 sq. ft.) \$ 4.20	
Double Carpet Padding -1/2" (Over 700 sq. ft.) \$ 3.20	\$ 3.50 \$ 4.50
TOTAL COST	
+ =	
Sub-Total 6% Tax	Total Cost

(888) 508-5054 Fax: (469) 621-5609 ExhibitorSupport@freeman.com

NAME OF SHOW:	NACo ANNUAL	. CONFERENCE &	<b>EXPOSITION / JUL</b>	Y 9 - 12, 2021

COMPANY NAME:	BOOTH#:
CONTACT NAME :	PHONE #:
E-MAIL ADDRESS :	

For fast, easy ordering, go to www.freeman.com/store.

#### **CLEANING SERVICES**

- Cleaning is an exclusive service. This includes all floor services and trash removal.
- Prices are based on total square footage of booth regardless of area to be cleaned.
- Show Site Prices will apply to all cleaning orders placed at show site.

VACUUMI	ING (p	er sqft - 100 sqft minimum)			
Qty (sqft)	Part a	# Description	Advance Price	Show Site Price	Total
•Includes en	nptying o	f your booth's wastebasket(s) at the time of vacuuming.			
	610100	Booth Vacuuming - One Time	.70	1.00	
	610200	Booth Vacuuming - 2 Days	1.40	1.95	
	610300	Booth Vacuuming - 3 Days	2.10	2.95	

SHAMP	OOING	(per sqft - 100 sqft minimum)			
Qty (sqft)	Part #	Description	Advance Price	Show Site Price	Total
	_ 630100	Shampoo Carpet - One Time	1.35	1.90	
	_ 630200	Shampoo Carpet - 2 Days	2.70	3.80	
	_ 630300	Shampoo Carpet - 3 Days	4.05	5.65	

PORTER SE	RVICE	(per day)			
Qty (# days)	Part #	Description	Advance Price	Show Site Price	Total

• Includes emptying of your booth's wastebasket(s) and policing of your exhibit area at two-hour intervals during show hours.

620	500	Exhibit Area / Under 500 sqft	278.10	389.35
620	1500	Exhibit Area / 501 - 1,500 sqft	313.80	439.30
620	2500	Exhibit Area / 1,501 - 2,500 sqft	349.60	489.45
620	3500	Exhibit Area / Over 2,500 sqft		Call for Quote

		TOTAL COST	
	+	N/A	
Sub-Total		6 %Tax	Total Cost

# SEEING IS BELIEVING

Quality graphics contribute significantly to the impact of your exhibit. With state-of-the-art design and printing capabilities, Freeman brings your banners, signage, and exhibit graphics to life in a larger-than-life way. Our graphics products redefine "high definition," which means your brand has never been seen like this before.

- Photo-quality / high-resolution printing on a variety of rigid and rolled material including honeycomb, foam, Polyfoam, PVC, acrylic, fabric, vinyl and mesh materials
- Grand Format printers provide highresolution digital printing of single and double-sided banners in virtually any size
- Electronic file transfer, in-house printing, and company-wide procedure standardization allow us to control quality, cost and scheduling on a nationwide basis
- Extensive resources ensure that last minute repairs and replacements are handled efficiently as needed, no matter where your event may be located



#### **EVENT GRAPHICS**

# CREATING VISUAL EXCITEMENT

Quality graphics contribute significantly to the impact of your exhibit. Vivid colors and sharp images attract attention, build traffic, and communicate messages more effectively. Freeman has invested in the latest printing technology and has the skills to provide you with the finest high-resolution digital graphic reproduction available.

# STATE-OF-THE-ART CAPABILITIES

Freeman can provide four-color, photo-quality, high-resolution digital printing in virtually any size for banners, signage, exhibit graphics, and more. Each Freeman location has stand-alone printing capabilities, along with two additional graphic locations for additional support and for special requirements.

# SUPERIOR QUALITY CONTROL

Electronic file transfer, in-house printing, and company-wide standardization of procedures allow us to control quality, cost and scheduling for our customers on a nationwide basis. Last minute repairs and replacements are handled efficiently through our nationwide resources.

# DEPTH OF RESOURCES

- 5M UV roll printers provide grand format, four-color, high-resolution digital printing of single and double-sided banners up to 16' wide and virtually any size with seams.
- 3M Dye Sublimation printers provide 10' fabric graphics that work perfectly in our SmartWall panel system.
- UV flatbeds print directly to a variety of ridged materials and offer a 100% recyclable graphic when using a cardboard substrate.
- Freeman offers 100% recyclable substrates that can save you money and the environment.
- Large format Eco-Solvent printers produce high quality graphics for wall, carpet and window applications.
- 3M high speed digital cutters allow for precise cutting of multiple panel applications and also custom router graphic panels.
- Computer-aided graphic design & layout available for your assistance.

# REPRODUCTION AND INSTALLATION

- Suspended banners
- Logo reproduction

- Accent graphic photo panels
- Backlit displays and murals
- Large format signage and banners
- Four-color carpet image printing



(888) 508-5054 Fax: (469) 621-5609 ExhibitorSupport@freeman.com

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DISCOUNT PRICE DEADLINE DATE JUNE 25, 2021

• Round sqit to next whole increment • File conversion, retouching, cloning or color correcting may incur additional labor charges. (See reverse side for graphic guidelines.)  LARGE DIGITAL GRAPHICS  Please call an Exhibitor Sales Specialist for price quotes on graphics over 80 sqft.  File Information:  Electronic File Name  Application  PMS Colors  Backing Material:  Freeman Foam  (Foamcore)  Freeman PVC  (PVC)	CE & EXPOSITION / JULY 9 - 12, 2021	NAME OF SHOW: NACO ANNUAL CONFERENCE & E
For fast, easy ordering, go to www.freeman.com/store.  GRAPHICS  To order your graphics, complete this order form and attach your sign copy or electronic file. Please see artwork guidelines for electronic files on page 2 of this form. Note: All graphics are subject to a 100% Cancellation Charge.  DIGITAL GRAPHICS Freeman has the capabilities to provide you with the finest digital graphic reproduction available. Capabilities include four-color, photo-quality, high-resolution digital printing virtually any size for banners, signage, exhibit graphics and more.  L X	BOOTH #:	COMPANY NAME:
For fast, easy ordering, go to www.freeman.com/store.  GRAPHICS  To order your graphics, complete this order form and attach your sign copy or electronic file. Please see artwork guidelines for electronic files on page 2 of this form. Note: All graphics are subject to a 100% Cancellation Charge.  Capabilities include four-color, photo-quality, high-esolution digital printing virtually any size for banners, signage, exhibit graphics and more.  L X W = sqft	PHONE #:	CONTACT NAME :
GRAPHICS  To order your graphics, complete this order form and attach your sign copy or electronic file. Please see artwork guidelines for electronic files on page 2 of this form. Note: All graphics are subject to a 100% Cancellation Charge.  DIGITAL GRAPHICS  Treeman has the capabilities to provide you with the inest digital graphic reproduction available. Capabilities include four-color, photo-quality, high-esolution digital printing virtually any size for banners, signage, exhibit graphics and more.  L X		-MAIL ADDRESS :
GRAPHICS  To order your graphics, complete this order form and attach your sign copy or electronic file.  Please see artwork guidelines for electronic files on page 2 of this form.  Vote: All graphics are subject to a 100% Cancellation Charge.   GIGITAL GRAPHICS  Treeman has the capabilities to provide you with the inest digital graphic reproduction available.  Capabilities include four-color, photo-quality, high-esolution digital printing virtually any size for banners, signage, exhibit graphics and more.  L X	rdering, go to www.freeman.com/store.	For fast, easy ordering
To order your graphics, complete this order form and attach your sign copy or electronic file. Please see artwork guidelines for electronic files on page 2 of this form. Note: All graphics are subject to a 100% Cancellation Charge.    Comparison of the capabilities to provide you with the mest digital graphic reproduction available. Price apabilities include four-color, photo-quality, high-esolution digital printing virtually any size for banners, ignage, exhibit graphics and more.    L X		
Please see artwork guidelines for electronic files on page 2 of this form.  Note: All graphics are subject to a 100% Cancellation Charge.  Freeman has the capabilities to provide you with the inest digital graphic reproduction available.  Capabilities include four-color, photo-quality, high-esolution digital printing virtually any size for banners, signage, exhibit graphics and more.  L X W = sqft  sqft\$ \$24,75 per sqft discount price x or = \$ \$37.15 per sqft discount price 37" x 44"		
Note: All graphics are subject to a 100% Cancellation Charge.  DIGITAL GRAPHICS  Tereman has the capabilities to provide you with the inest digital graphic reproduction available.  Capabilities include four-color, photo-quality, high-resolution digital printing virtually any size for banners, signage, exhibit graphics and more.  L X W = sqft  \$ 24.75 per sqft discount price		
CHOOSE YOUR SIZE: QTY.    CHOOSE YOUR SIZE:   QTY.   Discount   Price   Standard   Price   Rose   Ro		
nest digital graphic reproduction available.  capabilities include four-color, photo-quality, high-seolution digital printing virtually any size for banners, ignage, exhibit graphics and more.  L X W = sqft  \$ 24.75 per sqft discount price x or = \$ \$ 37.15 per sqft standard price • Minimum order per graphic 9 sqft (1296 sqin) • Double sqft for double-sided graphics • Round sqft to next whole increment • File conversion, retouching, cloning or color correcting may incur additional labor charges. (See reverse side for graphic guidelines.)  ARGE DIGITAL GRAPHICS  Please call an Exhibitor Sales Specialist for price quotes on graphics over 80 sqft.  File Information:  Electronic File Name  Application PMS Colors  teking Material:  Freeman POC (PVC) Freeman HD Foam (Gadrofam) (Gadrofam)  Cremenan PUfyfoam (Ultra Board) he product offered has recycled content or has ecolenedly attributes and is 100% recyclable according to te manufacturer's specifications.  Vertical Horizontal  Use Your Judgment For Sign Layout  Background Color:  Vertical  Background Color:		
Papabilities include four-color, photo-quality, high-esolution digital printing virtually any size for banners, ignage, exhibit graphics and more.  L X	TOTAL	
solution digital printing virtually any size for banners, gnage, exhibit graphics and more.  L X	WIT. Price Price	
L X   W =   sqft	nners, 53.03 65.30 =	esolution digital printing virtually any size for banners,
\$ 24.75 per sqft discount price		gnage, exhibit graphics and more.
\$ 24.75 per sqft discount price     x or = \$     \$ 37.15 per sqft standard price     * Minimum order per graphic 9 sqft (1296 sqin)     * Double sqft for double-sided graphics     * Round sqft to next whole increment     * File conversion, retouching, cloning or color correcting may incur additional labor charges. (See reverse side for graphic guidelines.)  ARGE DIGITAL GRAPHICS  Please call an Exhibitor Sales Specialist for price quotes on graphics over 80 sqft.  File Information:  Electronic File Name  Application  PMS Colors  cking Material:  Freeman PVC  (PVC)  Freeman HD Foam  (Gatorfoam)  Freeman POlyfoam  (Ultra Board)  Freeman Polyfoam  (Ultra Board)  Freeman Horizontal  Use Your Judgment  For Sign Layout  Background Color:  Background Color:	aft	L X W = sqft
\$ 37.15 per sqft standard price  * Minimum order per graphic 9 sqft (1296 sqin)  * Double sqft for double-sided graphics  * Round sqft to next whole increment  * File conversion, retouching, cloning or color correcting may incur additional labor charges. (See reverse side for graphic guidelines.)  **ARGE DIGITAL GRAPHICS**  Please call an Exhibitor Sales Specialist for price quotes on graphics over 80 sqft.  **Gile Information:*  Electronic File Name  Application  PMS Colors  **Cking Material:*  Freeman Foam (Foamcore)  Freeman HD Foam (Eco-Board)  Gatorfoam)  Freeman Polyfoam Other  (Ultra Board)  Per product offered has recycled content or has ecoendly attributes and is 100% recyclable according to e manufacturer's specifications.  Vertical Horizontal Use Your Judgment  **Lat'*	price	
• Minimum order per graphic 9 sqft (1296 sqin) • Double sqft for double-sided graphics • Round sqft to next whole increment • File conversion, retouching, cloning or color correcting may incur additional labor charges. (See reverse side for graphic guidelines.)  ARGE DIGITAL GRAPHICS  Please call an Exhibitor Sales Specialist for price quotes on graphics over 80 sqft.  ille Information:  Electronic File Name  Application PMS Colors  cking Material: Freeman Foam (Foamcore) Freeman PVC (PVC) Freeman PVC (PVC) Freeman POId	11" X 14" 55.65 83.50 =	sqft x or = \$
Double sqft for double-sided graphics     Round sqft to next whole increment     File conversion, retouching, cloning or color correcting may incur additional labor charges. (See reverse side for graphic guidelines.)  ARGE DIGITAL GRAPHICS  Please call an Exhibitor Sales Specialist for price quotes on graphics over 80 sqft.  File Information:  Electronic File Name  Application PMS Colors  cking Material: Freeman Foam (Foamcore) Freeman HD Foam (Gatorfoam) Freeman PUC (PVC) Freeman HD Foam (Gatorfoam) Freeman Polyfoam (Ultra Board) Freeman Polyfoam (Ultra Board) Freeman Foam (Juse Your Judgment For Sign Layout  Freeman Foam (See reverse sign for graphic guidelines.)  Vertical  Freeman HD Foam  Gatorfoam  Background Color:  22" x 28" 211.45 317.20 = 20" x 60" 205.50 308.25 = (white only)  Note: File conversion, retouching, cloning or color mincur additional labor charges. (See reverse sign for graphic guidelines.)  INDICATE YOUR SIGN COPY HERE:  * Please feel free to attach additional sign copy on separate page.  Vertical  Horizontal  Use Your Judgment For Sign Layout  Background Color:		
• Round sqft to next whole increment • File conversion, retouching, cloning or color correcting may incur additional labor charges. (See reverse side for graphic guidelines.)  ARGE DIGITAL GRAPHICS  Please call an Exhibitor Sales Specialist for price quotes on graphics over 80 sqft.  File Information:  Electronic File Name  Application  PMS Colors  cking Material:  Freeman Foam  (Foamcore)  Freeman HD Foam  (Gatorfoam)  Freeman POlyfoam  (Ultra Board)  re product offered has recycled content or has ecoendly attributes and is 100% recyclable according to e manufacturer's specifications.  Vertical  Vertical  Fire Please feel free to attach additional sign copy on separate page.  Vertical  For Sign Layout  Background Color:  28" x 44"  211.45  317.20 =  20" x 60"  205.50  308.25 =  (white only)  Note: File conversion, retouching, cloning or color mincur additional labor charges. (See reverse sing for graphic guidelines.)  INDICATE YOUR SIGN COPY HERE:  * Please feel free to attach additional sign copy on separate page.  Vertical  Horizontal  Use Your Judgment For Sign Layout  Background Color:		
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	Page 1 of 2	

#### **CUSTOMER GUIDELINES FOR SUBMITTING GRAPHICS ARTWORK**

Our goal is to provide you with the best possible quality graphics for your event or exhibit. You can help us in that effort by providing digital art files using the following guidelines. If you are sending us completed, print-ready files, please pass the following information on to your graphics designer or art department. Artwork must be submitted in the proper resolution and/or file size to produce quality images. Please provide proper color matching information and proofs to ensure accurate color reproduction.

#### PLEASE PROVIDE THE FOLLOWING WHEN SUBMITTING ART

RASTER ART (photos, logos containing any continuous tone images):

- Art submitted at 1:1 (100%), resolution should be no less than 60 dpi (100 dpi preferred)
- Art submitted at 2:1 (50%), resolution should be no less than 120 dpi (200 dpi preferred)
- Art submitted at 4:1 (25%), resolution should be no less than 240 dpi (400 dpi preferred)

#### **VECTOR ART:**

•Logos should be vector and have outlined fonts(if provided as bitmap, please use high-res images)

#### FONTS and LINKS

- Supply all fonts used in your design (zip Mac fonts). If unsure how to collect fonts, convert them to outlines
- Supply all links used in your document. Use packaging feature if available. If unsure how to collect links, embed them in the file when saving.

#### COLOR

- If PMS color matching is required, please use original Pantone + Solid Coated swatches in your artwork. Modifying Pantone names will result in printing default color (CMYK)
- CMYK artwork will be produced "As Is". Our color output is balanced and vibrant.
- · Convert RGB art to CMYK if possible.
- If you are sending Certified Color Proofs (Gracol, Swop, Fogra), please provide ICC file information used to print your samples. Best option would be to include ICC chart on your prints.

#### ARTWORK IN THE STRUCTURE

• Please note that any panels going in the metal frame will hide 1/4" of your art all the way around. If you have a continuous wall where individual panels are divided by metal, use 1.25" spacing in between each panel to account for gaps and the natural flow of the graphics.

#### **ACCEPTABLE FILE SOFTWARE**

We are capable of working with both PC and MAC based software, and can accept art created with the ADOBE Creative Suite - Illustrator, InDesign, and Photoshop

Always provide the following:

- Native files with fonts and links (zipped)
- High-res PDF-X/4 exports of the files

#### ACCEPTABLE FILE TYPES and SUPPORT FILES

#### NATIVE FILES:

- AI CLOUD (CC) file with Packaged supporting links and fonts. You may keep images linked but Packaging feature must be used.
- AI (CS6, CS5, CS4...) file with embedded links and outlined fonts
- · EPS file with embedded links and outlined fonts
- INDD file with Packaged supporting links and fonts

#### PRINT FILES:

- •High-res PDF-X/4 (preferred)
- Al with PDF content (choose this option when saving file)
- EPS files with embedded links and outlined fonts

#### RASTER OR BITMAP ART:

- •Photoshop EPS (preferred, use 8-bit preview, Max, Quality JPG compression)
- PSD (make sure font layers are rasterized)
- TIFF, JPG (quality 8 and higher)

Mac users: Use Zip or Stuffit programs when submitting fonts other than OTF (Open Type Fonts)

#### WAYS TO SEND ARTWORK

•Files below 10 MB can be delivered via email. Larger files may be posted to Freeman's FTP site. You may get the password and other needed information from your Freeman service representative in order to post files. However, a hard copy proof and backup of the files on CD-Rom/DVD may be required to be sent via overnight delivery in addition to posting the electronic files. Please call (888) 508-5054 for assistance.

Page 2 of 2

#### BALTIMORE/WASHINGTON AREA UNION REGULATIONS

To assist you in your planning efforts for the upcoming exposition, we are certain you will appreciate knowing in advance that union labor may be required for certain aspects of your exhibit handling. To help you understand the various union jurisdictions, we ask that you read the following:

#### EXHIBIT INSTALLATION AND DISMANTLING

The installation and dismantling of prefabricated displays comes under the jurisdiction of the carpenters' union. However, two (2) full-time exhibiting company employees may work without Carpenter Labor for one (1) hour on the installation (move-in) and one (1) hour on the dismantle (move-out) without union labor on booths that are larger than 10' x 10'. Exhibitors may work in booths 10' x 10' or smaller without the use of union labor.

Exhibitors are not permitted to use POWER TOOLS (electric drills, power saws, etc.) on booths of any size. Manual tools such as hammers, screwdrivers, ratchets, pry bars, etc. are allowable for exhibitor use within size and time limitations. Exhibitors may not borrow tools, ladders or other equipment from the exhibit facility and/or Freeman.

#### MATERIAL HANDLING

One individual from each exhibiting company is permitted one trip to hand-carry items into the exhibit facility. The exhibitor use of dollies, hotel baggage carts, flat trucks and other mechanical equipment, is *not* permitted. Freeman will control access to the trade show floor which includes access from the loading docks and/ or all doorways into an exhibit facility. This will help to provide a safe and orderly move-in/move-out. Unloading or reloading of any freight into the exhibit hall by any and all private vehicles and contracted carriers will be handled by Freeman. Rates for material handling services are enclosed in this exhibitor service manual.

Freeman shall be the sole authority on all matters in the DOCK area. This shall include but not be limited to such items as assignment of dock space and loading or unloading of all materials and equipment.

Any conflicts or disagreements regarding the union jurisdictions or interpretations thereof should be resolved with representatives of Freeman and Show Management.

#### SAFETY

Standing on chairs, tables or other rental furniture is prohibited. This furniture is not engineered to support your standing weight. Freeman cannot be responsible for injuries or falls caused by the improper use of rental furniture. Please assist in our efforts to provide a SAFE WORKING ENVIRON-MENT for everyone.

#### **TIPPING**

Freeman requests that exhibitors do not tip our employees. They are paid at an excellent wage scale denoting a professional status, and we feel that tipping is not necessary. This applies to all Freeman employees.

# LET US DO THE HEAVY LIFTING

Freeman specialists are ready to assist you with all of your exhibit requests, from beginning to end. And when it comes to installing and dismantling exhibits, we make no exceptions. Whether it's shipping and storage, emergency on-site repairs, basic installation and dismantling or support service coordination, including electrical, furnishings and more, Freeman has the resources and capabilities to ensure the most successful show experience possible.



### FREEMAN

### INSTALLATION + DISMANTLE

Freeman installation & dismantling experts work closely with you to coordinate every phase of your trade show participation, including:

- Pre-planning and budget consultation
- Skilled labor coupled with support services coordination electrical, furnishings, floral, transportation, and audio visual
- On-site supervisors with dedicated floor managers
- Full, in-house carpentry for emergency repairs and refurbishing
- Post-show evaluations focused on incremental improvement to meet rapidly changing market conditions based upon customer feedback
- Post-show evaluations that help identify small changes that make big impacts

## **ON-SITE SUPERVISION**

You may wish to supervise labor on your own, but if you need assistance, Freeman installation & dismantling experts will get the job done as an extension of your team.

#### If You Use Freeman Staff

Exhibits can be set up prior to your arrival under the direction of Freeman I&D supervisors.



### FREEMAN

(888) 508-5054 Fax: (469) 621-5609 ExhibitorSupport@freeman.com

OMPANY NAME:				BOOTH #:	<u> </u>	
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PLEASE NOTE: Freeman is not responsible for product or literature that is not properly packed and labeled by the exhibitor.

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### FREEMAN

(888) 508-5054 Fax: (469) 621-5609 ExhibitorSupport@freeman.com

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		For fact	nasy orde	oring go to v	www.freemar	com/stor	0	
							፱.	
		-	ORKLI	T & RIG	GING LAE	BOR		
Straight Tim Overtime: Double Time	<b>5</b> :00 PM to 8	5:00 PM Monda 3:00 AM Monda recognized hol	y through Frid	ay ay; all day Satur	day			
<ul><li>Start time</li><li>One hou</li><li>Supervis</li></ul>	ite prices will e guaranteed only r minimum - labor or must check in a heduling dismantl	at start of worki thereafter is ch at the Freeman	ng day arged in half Service Cente	- (1/2) hour increm er to pickup labo	nents r	he returned t	o vour booth	
Part #	Description	C labor, be dare	to allow sum		pty containers to	bo rotarriou t	Advance Price	Show Site Price
FORKLIFT L	ABOR							
304050		ator - up to 5,00	0 lbs - ST				\$333.25	\$466.75
304051								\$539.50
304052								\$613.00
3040100		•						\$605.50
3040101	Forklift w/opera	tor - up to 10,0	00 lbs - OT				\$484.50	\$678.50
3040102	Forklift w/opera	tor - up to 10,0	00 lbs - DT				\$537.25	\$752.25
304040		•						\$486.50
304041	•	•						\$559.50
304042		ŭ						\$642.75
RIGGING LA	•	g-					🗘	** .=
3020100							\$111.25	\$155.75
3020101								\$234.00
3020102	00							\$311.50
EQUIPMENT	00						,	***************************************
3090600							\$138.00	\$193.25
3090700	O						•	\$221.25
3090800								\$ 98.00
INSTALLATI							🗘	Ψ 00.00
Part #	Description	Start Date	Start Time	No. Equip/ People	Approx. Hrs. per Person	Total Hours	Hourly Rate	Estimated Total Cost
Deceribe we	ork to be done:							
Describe wo	ork to be done: _				<del></del>		Sub-Total	\$
							6% Tax	\$ (N/A)
						То		\$
DISMANTLE								
Part #	Description	Start	Start	No. Equip/	Approx. Hrs.	Total	Hourly	Estimated
	<u> </u>	Date	Time	People	per Person	Hours	Rate	Total Cost
Describe wo	ork to be done:						Sub-Total	\$
	_						6% Tax	(N/A)

Total Dismantle \$\_



**Full-Service Audio/Visual Production** 



#### **NACo 2021 Annual Conference**

July 8th-12th, 2021 National Harbor, MD

> experiences@marxpro.com (602) 437-9300

marxpro.com

### **Exhibitor Packages**

Dual Speaker System with Wireless Mic	\$360 per day
50" Monitor	\$465 per day
70" Monitor	\$540 per day
Laser Printer (500 Page Allowance)	\$195 per day

#### **Notes**

Please contact Marx Productions to receive a formal quotation. Custom orders available by request. Orders must be received by June 25, 2021. A 3% convenience fee will be added to all credit card transactions.

# Marx Productions Headquarters:

4151 West Lindbergh Way Chandler, AZ 85226 (602) 437-9300

#### **Southern California Office:**

924 Hornblend, #205 San Diego, CA 92109 (619) 568-0900

#### **RULES AND REGULATIONS FOR**



#### **EXHIBITS AND DISPLAYS**

Fax or Mail to: Gaylord National Resort & Convention Center
Attn: Exhibit Service Department

201 Waterfront Street National Harbor Md. 20745 Office: (301)-965-3710

Fax: (301)-965-3797

A discounted rate is provided to exhibitors who order services in advance. Full payment must be received at Least Fourteen (14) days prior to the first day of show to qualify for the Advance Price. Payment is accepted through exhibit services in the form of VISA, MASTERCARD, AMERICAN EXPRESS, DISCOVER, DINERS CLUB and Money Order (U.S. funds drawn on U.S. banks only). Maryland State Sales Tax (6%) will be applied to all equipment & service orders. Checks and cash are not accepted.

- The hotel is not responsible for any injury, loss, or damage that may occur to the exhibitor, the exhibitor's agents, employees, or property, or the any other person or property prior, during, or subsequent to the period covered by the exhibit contract.
- In accordance with the Prince Georges County Fire department, no exhibit, display or drape will obstruct, impede or otherwise hinder access to fire strobes, fire speakers, fire department access cabinets or fire pulls.
- Credit will not be given for services ordered and not used. Cancellations must occur prior to the installation of services.
- Exhibits, displays, and equipment are to be brought into and taken from the Exhibit Hall via the loading dock only.
- Stick-on decals (except name tags) may not be distributed or used in the convention center.
- Holes may not be drilled or punched into any surface in the convention center.
- The painting of exhibits or signs is not allowed anywhere inside the convention center.
- Decorations, banners, signs, etc. are not to be affixed to any wall, door, window, column, ceiling, or any surface in the convention center.
- > Static helium balloon displays are permitted in the convention center. Helium balloons may not be used as giveaways. Helium tanks must be removed daily. Storage of tank within the building is not permitted. Any balloons that end up in the ceiling area will be removed at \$25.00 per balloon with a \$100.00 minimum charge.
- ➤ Tape used on the floor of the exhibit must be low residue carpet tape and low residue safety tape. Accepted brand are Polyken 105C, Renfrew #147, and Asiachem SST-736 or approved equivalent. It is the responsibility of the Official contractor to remove <u>ALL</u> tape from the floor at the end of the event.
- The hotel reserves the right to purchase, prepare and provide all food and beverage items provided in Exhibit Booths. For product(s) specific to a Company's trademark, those which are not procurable by Gaylord National, 2oz. sample sizes may be provided with approval from show management. A Certificate of Insurance naming Gaylord National additional insured as well as a food waiver are required prior to samples being distributed on the show floor.
- Cooking permits must be obtained before any cooking activity is permitted within the convention center. Certificates of Insurance are required naming Gaylord National as additionally insured. A signed Food Waiver will be required. A 3A40 B.C. fire extinguisher must be in the booth, within 30 feet of the each cooking device. Compliance with all Prince Georges County Health and Fire Department rules and regulations is required. Holding tanks for cooking residue (oils, grease, etc.) are required. Cleaning of equipment is not permitted in hotel restrooms. Clean-up arrangements must be coordinated in advance through show management.

- Permission to cook any food within the exhibit area must have prior approval by the Gaylord National Event Manager. The use of "Day tanks" bottled gas may be used in conjunction with an approved exhibit or display for cooking or demonstration purposes. Tanks must have a release valve and be removed from the convention center at the close of daily activities. Storage of tanks inside the building is prohibited.
- > Gaylord National reserves the right to request the cease of food production/distribution in an exhibit booth without proper authorization and paperwork on file.
- Vehicles that are used as part of a display should have no more than a 1/4 tank of fuel or 10 gallons whichever is less. The tank must be taped shut or have a locking gas cap and the battery cables must be disconnected.
- Covered or multi-leveled booths over 300 sq. ft. are required to have an automatic extinguishing system or required fire watch personnel. A battery operated smoke detector will be required for each covered booth, structure or tent regardless of square footage. Engineered approved Scaled, stamped plans of the booth must be submitted to the Gaylord National. Cost of fire watch personnel is determined by Prince Georges County Fire and Rescue. Contact Exhibit Services for additional information.
- Haze and/or smoke producing devices must use water-based fluids. The use of these devices must be approved in advance through Conference Services in conjunction with Prince Georges county Fire and Rescue Services.
- Freight Services: Material Handling/Freight Deliveries including but not limited to, small package, overnight, LTL & van line carriers will not be accepted by Gaylord National Resort & Convention Center Exhibit Hall representatives prior to your event, during your event & after your event. Shipments during the event contract dates should be in the attention of the events Official Service Contractor. Those events without a service contractor should contact the business center at Gaylord National. Please call your Official Service Contractor with any shipping questions.

#### **GUIDELINES FOR ALL CARPETED AREAS**

The following policy and procedure will be in effect for all areas of the hotel with existing carpet.

- ➤ Gaylord National does not provide cleaning supplies, vacuums, large waste receptacles, whales or janitorial services for the exhibit hall area unless it is included in the sales contract. Trash removal from the exhibit hall and/or ballroom is the responsibility of the decorating/production company. Any property damaged or destroyed must be replaced to its original condition.
- It is the responsibility of the decorating/production company to return exhibit hall and/or ballroom space to "Move-In Condition". All tape and tape residue as well as stains and debris must be removed. The decorating/production company is responsible for vacuuming the exhibit hall and/or ballroom prior to departure.
- Chalk marks or the use of chalk lines will be prohibited on any carpeted area for event layout.
- All carpeted areas must be covered with visqueen or Polytac before any decorating/production equipment or freight is brought into the space.
- Prior to installation, the exhibit hall staff must approve any tape applied to the hotel carpet. It is required that low tack tape is applied to the carpet and contractor's double-face tape be applied to the low tack tape.



#### **Welcome to Gaylord National Online Ordering**

#### **Gaylord National is excited to be hosting:**

#### **National Association of Counties Annual Meetting**

We're happy to provide access to on-line ordering for all of your facility needs (electric, internet, food/beverage), and we invite you to use our safe and secure online ordering web site to place your order.

To create an account or log in, click on the link below.

https://gaylordnational.boomerecommerce.com

#### **Discount Schedule**

Advance Price Beginning: (June 11<sup>th</sup>, 2021)
Standard Price Applies: (June 27<sup>th</sup>, 2021)
Exhibit Show Floor Manager: (John Mathis)

#### Important Information Regarding Food & Beverage

Please note that per our contract agreement and for liability reasons, the hotel is the exclusive provider for all food and beverage. Absolutely NO outside food and/or beverages may be served from your booth during this upcoming event (this includes but is not limited to, logo bottled water or any type of pre-packaged food). If you wish to serve these items, you must request permission via e-mail in advance, and a corkage fee will apply if your items are approved. These requests can be sent to gnexhibits@gaylordhotels.com.

#### **Tax Exempt Exhibitors**

If your organization is Tax Exempt in the state of Maryland, please create your account first and then contact us at gnexhibits@gaylordhotels.com. We'll need to receive a copy of your Maryland Tax Exempt Certificate before you can process your order.

Please contact an Exhibitor Services Representative at (301) 965-3710 or gnexhibits@gaylordhotels.com for any questions or additional assistance.

# Gaylord National Exhibits Electrical Pricing

\*FOR PRICING REFERENCE ONLY\*

	Electrical F	Packages		Advanced Price	Standard Price
Package A	5 amp 120 volt with an Extension cord and a 6 outlet Multi-strip		\$175.00	\$215.00	
Package B	•	O volt with an Ex a 6 outlet Multi		\$255.00	\$280.00
Volts	Max Watts	Circuit Amps	Phase	Advanced Price	Standard Price
	EACH U	JNIT OF POWER	COMES W	ITH ONE OUTLE	Т
120	500	5	Single	\$145.00	\$185.00
120	2,000	20	Single	\$230.00	\$255.00
208	3,300	20	Single	\$300.00	\$350.00
208	5,700	20	Three	\$400.00	\$475.00
208	5,000	30	Single	\$410.00	\$490.00
208	8,600	30	Three	\$550.00	\$655.00
208	9,900	60	Single	\$700.00	\$840.00
208	17,000	60	Three	\$1,100.00	\$1,300.00
208	20,800	100	Single	\$1400.00	\$1700.00
208		100	Three	\$1900.00	\$2300.00
208		200	Three	\$3400.00	\$3900.00
208		400	Three	\$5200.00	\$6500.00
Outlet Exte	nsion-cord. RE	NTAL ONLY			\$15.00
Outlet Mul	ti-strip. RENTA	L ONLY			\$25.00
	Air: Hotel supp 30-100 PSI 125	olies 3/4",1/2",1 CFM	/4" quick re	elease female	\$375.00
	• •	male threaded optors. ( Not ava			\$400.00
_	•	ing on booth loo st. ( Not availab	•		\$450.00
ne time fill	and drain. Max	imum of 300 ga	llons		\$400.00
ransformer	Rental				\$150.00

# Gaylord National Exhibits Internet Pricing

#### \*FOR PRICING REFERENCE ONLY\*

#### ADVANCE PRICE IS 2 WEEKS PRIOR TO THE MOVE-IN DATE

	QTY	Advance Rate	Standard Rate	<u>Total</u>
High-Speed Wireless Access		>2 weeks Adv	<2 weeks	
Wireless Internet (1st Device)		\$800.00	\$1,100.00	
Additional Connection		\$250.00	\$300.00	
Please choose a User ID:			·	
Please choose a Password:				
High-Speed WIred Access				
*Please note any customer switch or access point attached to the	nese lines tl	nat has not been	pre-approved	
will result in service cancellation.				
Wired Internet Access (1st Device)		\$1,300.00	\$1,500.00	
Additional Connection		\$300.00	\$350.00	
Dedicated Internet Access – Dedicated Private VLAN				_
1.5 Mb/sec		\$2,500.00	\$3,900.00	
3.0 Mb/sec		\$5,000.00	\$6,500.00	
6.0 Mb/sec		\$10,000.00	\$11,000.00	
Static Public IP Requires dedicated selection		\$350.00	\$400.00	
Telecommunication (Telephone) Services				
Standard DID telephone/fax/modem line		\$325.00	\$350.00	
Polycom (speakerphone)		\$250.00	\$350.00	
Standard Desk Telephone		\$30.00	\$40.00	
Labor - Troubleshooting / Move / Change		\$100.00	\$150.00	

Note: There will be a 25% service charge and 6% Maryland State tax assessment on all orders

\*\*THIS IS NOT AN ORDER FORM. PLEASE SEND ORDER SUBMISSION THROUGH BOOMER COMMERCE LINK ABOVE\*\*

# Gaylord National Exhibits Food & Beverage Pricing

#### \*FOR PRICING REFERENCE ONLY\*

ITEMS	COST	Qty	UofM	Sub total	25% svc chg	6% sales
						tax
Freshly Brewed Regular Coffee	\$ 113	.00	gal			
Freshly Brewed Decaffeinated Coffee	\$ 113	.00	gal			
White Lion Tea Selection	\$ 113	.00	gal			
Soft Drinks	\$ 7	.00	each			
Still and Sparkling Bottled Waters	\$ 7	.00	each			
Bake Shop Specialties, Preserves, Butter	\$ 68.	00	dzn			
Freshly Baked Cookies or Brownies	\$ 68.	00	dzn			
Assorted Mini Cupcakes	\$ 68.	00	dzn			
Haagen-Dazs Ice Cream Bars	\$ 7	.50	each			
Popcorn Cart* (each bag pops approx. 100 bags)	\$ 500.	00	bag			
Candy Jar Display (approx. 100 portions)	\$ 600.	00	each			
5-Gallon Water Bubbler (Power Required)	\$ 250.	00	each			
5-Gallon Water Bubbler Refill	\$ 75.	00	each			
CQ Mango Mint Pineapple	\$ 225.	00	container			
CQ Strawberry Basil	\$ 225.	00	container			
CQ Lemon Cucumber	\$ 225.	00	container			
CQ Black Raspberry Acai Jalapeno	\$ 225.	00	container			

ITEMS	COST	Qty	UofM	Sub total	25% svc chg	9% sales
						tax
Domestic & Import Beer	\$10.50		drink			
Craft Beer	\$12.00		drink			
Deluxe Cocktails	\$13.50		drink			
Deluxe Wine - White (by the bottle)	\$60 and up		drink			
Deluxe Wine - Red (by the bottle)	\$60 and up		drink			

ITEMS	COST	Qty	UofM	Sub total	25% svc chg	6% sales			
						tax			
*Attendant / Bartender (first 2 hours)	\$225.00		each						
Attendant / Bartender (additional for each hour or	\$75.00		each						
fraction thereafter)									
(Ask your Catering Representative When this is Rec	• •								

ITEMS	COST	Qty	UofM	Sub total	6% sales tax
Delivery Fee(s)	\$50.00				

<sup>\*\*</sup>Please be aware there may be charges and fees associated with your order. For a full quote please reach out to gnexhibits@gaylordhotels.com or call 301-965-3710\*\*