# Improving Health Outcomes by Integrating Housing and Healthcare, Sponsored by UnitedHealthcare



12:00 pm – 1:30 pm



# NACo Annual Conference Davidson County, TN July 13, 2018

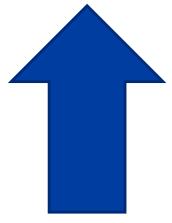
Housing is Healthcare: So what can we do to expand housing opportunities for individuals and families that need it.

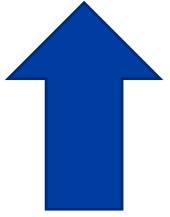


### The Problem UnitedHealthcare\* Limited Transportation Insufficient Housing **Fragmented Support System** Unemployment & Underemployment Financial Instability

#### **Impacts on Counties**









**County Jails** 



**County Hospitals** 



**Nursing Homes** 

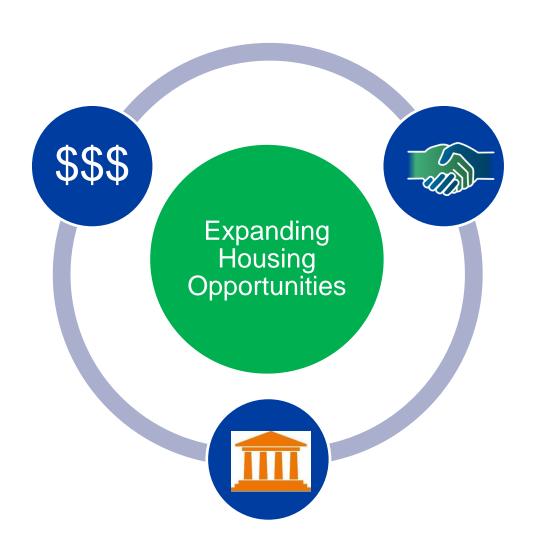


#### **Integrating Housing & Healthcare**



A Multi-Pronged Approach to:

- Expand Housing Opportunities
- 2. Improve Health Outcomes
- 3. Reduce Utilization& Costs

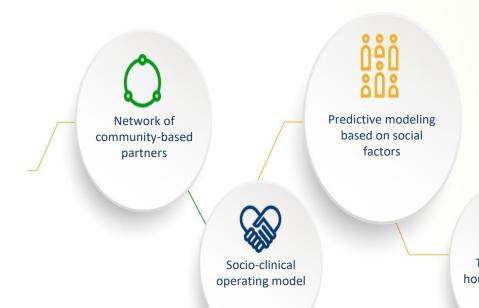






The myConnections solution

Five fundamental strategies







### Montgomery

County, MD



AMI \$100,352

Population: 1 million

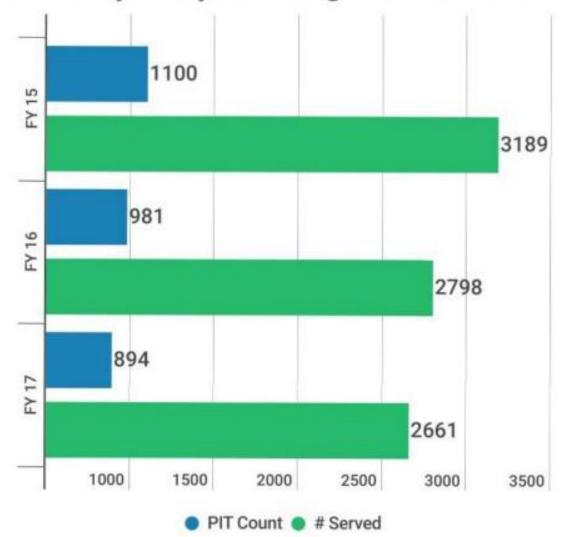
**Poverty Level: 6.9%** 



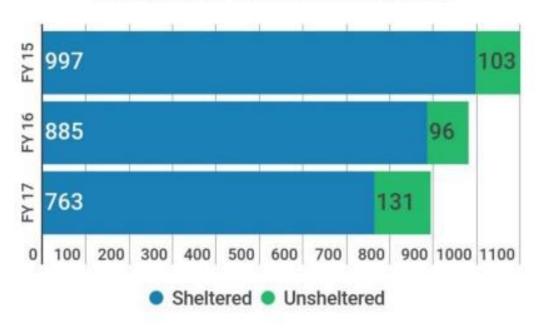
% Housing

## **Point in Time Stats**

#### # of People Experiencing Homelessness



#### Sheltered vs. UnSheltered





As of June 2016, 274 People were experiencing chronic homelessness

#### **Initiatives Underway in Montgomery County**

- Housing First and Coordinated Entry and Low Barrier Placement
- 100,000 Homes Campaign
- Functional Zero for Veterans
- Inside Not Outside Campaign
- Pay for Success focused on re-entry populations
- Data Driven Justice Initiative
- Strategic mobilization of the Continuum of Care and the Interagency Commission on Homelessness





#### **Housing is Healthcare**

Case Scenario – Homeless diabetic with schizophrenia with multiple ER visits and at least 3 admissions within 4 months





#### **Our Approach to Housing is Healthcare**

#### Healthcare focused strategies:

- Homeless Healthcare Contracts
- Management of our shelter contracts with a Housing First and Low Barrier coordinated entry approach
- Our work with Nexus Montgomery funding crisis residential beds and medical respite beds in partnership with homeless and healthcare providers
- Added a hospital outreach worker to coordinate hospital discharges for individuals experiencing homelessness upon discharge
- Integrated Health and Human Services continuum
- Medicaid expansion and healthcare for the uninsured homeless
- 1115 Waiver slots
- Using SAMHSA funds to support keeping residents with behavioral health needs housed



#### **Implications for Partnering Sectors**

- Public Safety and Corrections
- Hospitals and Healthcare Facilities
- Employment
- Housing
- Social Services





# Housing Is Healthcare: A Housing First Approach



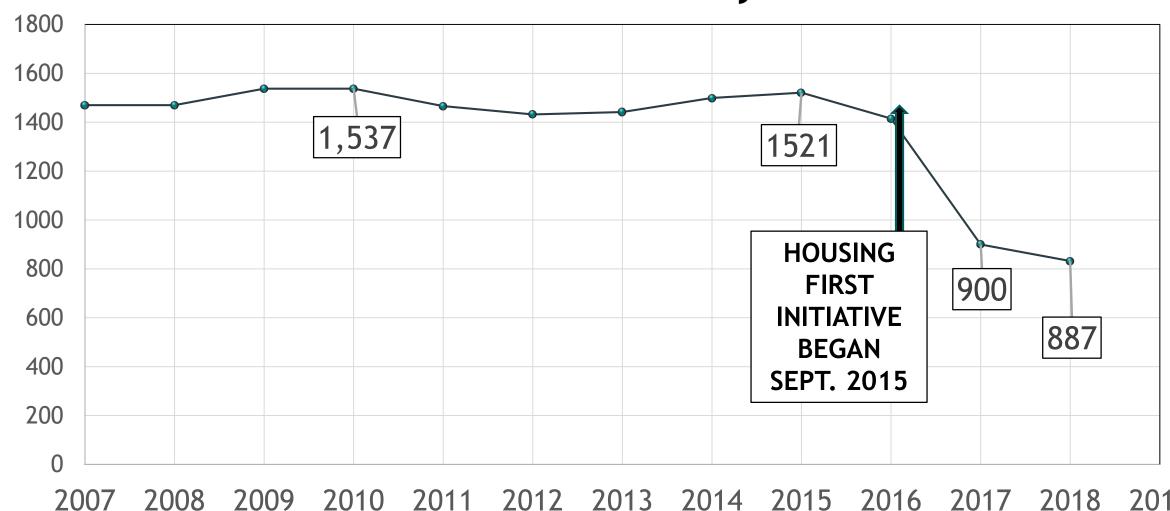


#### Housing First

- ► Homelessness a housing problem
- Housing is right to which all individuals are entitled
- Provide permanent, independent housing without prerequisites for treatment
- Offering (but not insisting on) other support
- Remove major obstacles to obtaining and maintaining housing for the chronically homeless population
- Opportunity to secure housing rather than having to "earn" it
- ► Housing Navigation services to ensure very high housing retention rates

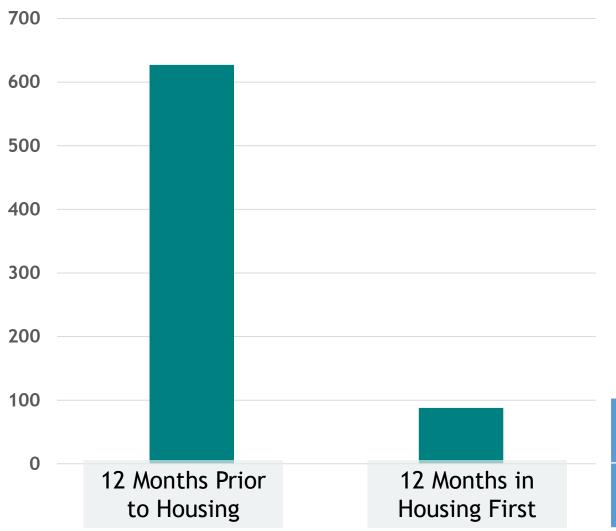


# Total Homeless Individuals in Milwaukee County



Mental Health Crisis Service

Utilization



#### Top 4 Utilized Programs

- Crisis Mobile
- Detox
- Psychiatric Crisis
   Services
- Inpatient Services

12 Months Prior	627	Difference
to Housing	visits	of
12 Months in Housing First	88 visits	539

12 Months Prior to Housing	\$860,985	Difference of
12 Months in Housing First	\$146,347	(\$714,638)

#### Paul - Recent Case Study Emergency Room Utilization

Hospital Collaboration

Paul accessed the Emergency Room 105 times in 90 days.

During his first 90 days in housing, he accessed Emergency Room once.



#### We connected him with:

- Housing (an apartment)
- Case Management
- Primary Care
- Community Services
- Client Centered Referrals

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