OUR VISION

Achieve healthy, vibrant and safe counties across America
OUR MISSION

THE NATIONAL ASSOCIATION OF COUNTIES UNITES AMERICA’S 3,069 COUNTY GOVERNMENTS.
Through NACo, county officials:

**ADVOCATE** with a collective voice on national policy

**EXCHANGE** ideas and build new leadership skills

**PURSUE** transformational, cost-effective solutions

**ENRICH** the public’s understanding of county government, and

**EXERCISE** exemplary leadership in public service.
# Table of Contents

- President’s and Executive Director’s Message ........ 4
- Presidential Initiative ........ 7
- Advocacy ................ 10
- Idea Exchange ........ 13
- Innovation ........ 18
- Public Awareness ........ 20
- The Future ........ 24
- Financial Stewardship ..... 27
- NACo Leadership ........ 28
- Funding Partners ........ 35
President’s and Executive Director’s Message

A MESSAGE FROM NACo PRESIDENT SALLIE CLARK AND EXECUTIVE DIRECTOR MATTHEW CHASE

American architect Frank Lloyd Wright said, “Business is like riding a bicycle. Either you keep moving or you fall down.” The same is true for county government. And like our membership, the National Association of Counties (NACo) is definitely on the move as well.

Not only are we poised to move into a new headquarters — co-locating with the National League of Cities in a first-of-its-kind local government innovation center in Washington, D.C. — but we are also on the move creating unmatched solutions for America’s 3,069 counties, parishes and boroughs. Through federal policy advocacy, leadership in public service, civic engagement and high-quality cost-saving solutions, we are focused on keeping America’s counties healthy, vibrant and safe.

LIKE OUR MEMBERSHIP, NACo IS DEFINITELY ON THE MOVE.

FEDERAL POLICY ADVOCACY

This year, we achieved several federal policy victories together. For the first time in a decade, we secured a long-term transportation bill. The Fixing America’s Surface Transportation (FAST) Act invests in county-owned roads and bridges, reverses the nearly $3 billion in cuts we endured in the previous bill and provides greater flexibility at the local level. We spearheaded renewal of the Payments in Lieu of Taxes (PILT) and Secure Rural Schools (SRS) programs. We represented county interests in federal regulations like the EPA’s “Waters of the U.S.” and ozone rules, the U.S. Department of Labor’s overtime rule, FEMA’s potential disaster deductible proposal and other unfunded mandates. Simultaneously, we worked to thwart proposals to reduce or eliminate the tax-exempt status of municipal bonds, the key financing tool that enables local governments and states to invest in schools, hospitals, roads and jails.
We are elevating the county voice through targeted traditional media and social media outreach and dozens of events in Washington, D.C. — congressional hearings, Capitol Hill briefings, events with the White House and partnerships with think tanks and foundations.

LEADERSHIP IN PUBLIC SERVICE

County leadership is on the front lines of addressing the most pressing challenges we face as Americans at the local level. From economic development to behavioral health and criminal justice reform to the opioid and heroin scourge in our communities, counties are making a positive difference in Americans’ lives.

Our annual “County Economies” report demonstrated that while economic recovery accelerated across counties in 2015, we still have a long way to go before we return to, or exceed, pre-recession levels. We launched a program aimed at helping coal-reliant communities diversify their job base — promoting principles all counties can benefit from. Another project is designed to foster conditions for economic growth and job creation in the solar energy sector.

The first full year of our Stepping Up initiative reached new heights with nearly 300 counties committing to pursue efforts to reduce the number of individuals with mental illnesses in jails. We also hosted the first-ever Stepping Up summit with our partners at the Council of State Governments Justice Center and the American Psychiatric Association Foundation. Fifty county teams joined national experts and policy leaders from the White House and Capitol Hill to advance effective local, state and federal efforts to make our communities safer while improving outcomes for those suffering from mental illness and substance abuse disorders.

We also created the National City-County Task Force on the Opioid Epidemic with the National League of Cities and hosted meetings — including three virtual town halls — focusing on proven solutions and successful city-county collaboration.

COST-SAVING SOLUTIONS

Counties strive to be excellent stewards of taxpayer resources, and NACo is delivering solutions to serve constituents and save money at the same time. Counties and other public entities have saved millions through the U.S. Communities Government Purchasing Alliance, which expanded this year to 41 suppliers to deliver the latest technology and many other cutting-edge services.

Through our partnership with Nationwide Retirement Solutions, the NACo Deferred Compensation Program has helped more than 1.5 million county
employees save nearly $15 billion in retirement assets.

The Live Healthy U.S. Counties program has saved residents $644 million in prescription, health and dental discounts. More than 1,340 counties are helping residents save money through this program.

ENRICHING PUBLIC UNDERSTANDING OF COUNTY GOVERNMENT

In the past year, we launched a mobile-friendly, award-winning NACo.org, rebranded our flagship publication County News and created more vibrant multimedia content, including web interactives and video. We also launched a new weekly email — CN Now — which features timely County News content, legislative updates and other information relevant to NACo members and allies. This Week in Photos showcases NACo and county leadership in action from the halls of Congress and the White House to our local communities.

Our County Explorer online interactive data tool features more than 900 data points and county-specific information. With a million visits, County Explorer and NACo.org traffic increased by more than a third. It’s also noteworthy that visitors are spending more time in our digital space and accessing our web-based content far more than in the past.

We built upon our civic engagement efforts by refreshing the popular Counties Matter campaign with a new look, updated data and a video that attracts more than 1,000 views a month. Our County Solutions school curriculum and Counties Work online game continue to educate students across the country. With half a million students using the curriculum and more than 1.23 million game plays in the past five years, we are helping to teach a new generation of young people to understand the important role counties play in every aspect of our lives.

Working with our members, state associations of counties, affiliates and partners in the public and private sectors over the past 12 months, we have achieved tremendous progress. We’re poised to make even greater gains in the months and years ahead.

The NACo family includes counties, parishes and boroughs of every size and shape. When we are united as NACo members, our voice at the federal level is stronger and our peer network positions us to better serve our residents. We are one NACo, making a positive difference for our communities and helping our residents and our nation succeed. Thank you for all you do to build stronger counties, resulting in a stronger America.
Presidential Initiative  SAFE AND SECURE COUNTIES

NACo  PRESIDENT SALLIE CLARK’S PRESIDENTIAL INITIATIVE STRENGTHENED COUNTIES’ CAPACITIES IN THREE DISTINCT AREAS:

PROTECTING PUBLIC SAFETY

PRESERVING PUBLIC HEALTH AND WELL-BEING, AND

PROMOTING LOCAL ECONOMIES.

“In communities nationwide, there are countless examples of how counties deliver programs that keep our residents safe, mitigate damage and prepare for future disasters,” said President Clark. “We are working with public and private partners to strengthen safety and improve the quality of life for millions of people across the country.”

At the 2015 NACo Annual Conference, U.S. Secretary of Transportation Anthony Foxx signed a resolution reflecting the need to improve safety on county-owned roads and affirming the U.S. DOT’s commitment to work with NACo to improve road safety in America’s communities.

In partnership with the Federal Highway Administration, NACo hosted workshops to encourage action to keep county roads safe and secure. We published a series of articles in County News and held webinars highlighting steps counties can take to promote transportation safety.

President Clark hosted NACo’s Safe and Secure Counties Symposium in El Paso County, Colo. with more than 200 county officials focusing on strengthening safety and security in communities across the country. Educational sessions with national experts provided concrete tools for counties to enhance emergency management, natural disaster response and preparedness, cybersecurity, criminal justice reform, mental health and public safety, economic development and crisis communications among other topics.

National County Government Month built on NACo’s Counties Matter campaign and highlighted the Safe and Secure Counties theme through media events, coloring contests in schools, social media outreach, county government open houses, town hall meetings and other activities to showcase how counties keep our communities safe and secure.

The initiative helped NACo members exchange county-driven practices and policies on everything from emergency preparedness to jails and courts, infrastructure to public health and wildfire prevention and mitigation.

“Thanks to all counties that participated in the Safe and Secure Counties initiative over the past year,” said President Clark. “Counties play a vital role in keeping our neighborhoods safe, and when we are safe, our residents and our communities can thrive.”
OUR VOICE IS stronger WHEN WE ARE united AS NACo MEMBERS

75% OF THE NATION’S COUNTIES ARE NACo MEMBERS

98% MEMBERSHIP RETENTION RATE

21 STATES ARE 100% NACo MEMBERS

ALABAMA | ARIZONA | ARKANSAS | CALIFORNIA | DELAWARE | FLORIDA
HAWAII | IDAHO | MAINE | MARYLAND | MINNESOTA | MONTANA
NEVADA | NEW HAMPSHIRE | NEW MEXICO | NORTH CAROLINA
NORTH DAKOTA | OREGON | UTAH | WEST VIRGINIA | WYOMING
30% of the nation’s counties participated in NACo events in the past year.

1,303 county officials and staff served on NACo committees, representing 23% of the nation’s counties.

NACo officers and staff participated in 67 state association meetings in the past year.
MAJOR POLICY ACCOMPLISHMENTS

✓ **FIXING AMERICA’S SURFACE TRANSPORTATION (FAST) ACT**
  The first long-term transportation bill in a decade, the FAST Act provides greater certainty to counties and invests more than $100 billion over five years to repair the cuts counties sustained under the previous transportation bill. It also puts an additional $3 billion in the hands of local decision-makers.

✓ **PAYMENTS IN LIEU OF TAXES (PILT) AND SECURE RURAL SCHOOLS (SRS) PROGRAMS**
  - Secured an investment of $452 million to fully fund PILT for more than 62 percent of the nation’s counties that have non-taxable federal land.
  - Secured $278 million for the SRS program for roads, schools and other services in timber-dependent counties.

✓ **EXCISE TAX ON EMPLOYER-SUPPORTED HEALTH COVERAGE**
  Achieved a two-year delay for the excise tax or “Cadillac tax” on employer-sponsored health coverage, which gives us more time to advocate for a full repeal of this provision, which would cost counties millions of dollars and inhibit our ability to attract and retain quality employees.

✓ **REGULATIONS**
  Represented county interests in federal regulations like the EPA’s “Waters of the of U.S.” and ozone standards, Dept. of Labor overtime rules, FEMA disaster deductible proposal and other uncompensated mandates related to the environment, justice, human services and county employees.

✓ **TAX-EXEMPT MUNICIPAL BONDS**
  Staved off threats to reduce or eliminate the tax-exempt status of municipal bonds, which have helped counties and other public entities over the past decade finance more than $3.7 trillion to build schools, hospitals, roads and jails.
ON BEHALF OF NACo, COUNTY LEADERS PARTICIPATED IN MORE THAN A DOZEN CONGRESSIONAL HEARINGS AND FEDERAL POLICY BRIEFINGS.

TRANSPORTATION AND INFRASTRUCTURE
PUBLIC LANDS MANAGEMENT
ENDANGERED SPECIES ACT
CRIMINAL JUSTICE AND BEHAVIORAL HEALTH REFORM
FEDERAL REGULATIONS
EMERGENCY PREPAREDNESS AND MANAGEMENT
RURAL ECONOMIC DEVELOPMENT
OPIOID AND HEROIN CRISIS
PILT FUNDING CRITICAL FOR SERVICES INCLUDING:

- Road and bridge maintenance
- Law enforcement
- Search and rescue
- Emergency medical
- Fire protection
- Solid waste disposal
- Environmental compliance

**NOTES:** NACo analysis of U.S. Department of the Interior data. PILT received, 2015 represents the total PILT disbursed during the calendar year 2015.

**2015 PAYMENTS IN LIEU OF TAXES (PILT)**

<table>
<thead>
<tr>
<th>U.S. COUNTIES AND PILT</th>
<th>PILT RECEIVED, 2015:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>PERCENT OF COUNTIES WITH PILT ENTITLEMENT LAND:</td>
</tr>
<tr>
<td></td>
<td>TOTAL NUMBER OF PILT ENTITLEMENT ACRES:</td>
</tr>
<tr>
<td></td>
<td>MEDIAN PILT AMOUNT PER ENTITLEMENT ACRE:</td>
</tr>
<tr>
<td></td>
<td>$439 M</td>
</tr>
</tbody>
</table>

**2015 PAYMENTS IN LIEU OF TAXES (PILT)**

- Federal lands, local communities: 62.3%
- PILT received, 2015: $439 M
- Total number of PILT entitlement acres: 607 M
- Median PILT amount per entitlement acre: $2.54

**FEDERAL LANDS, LOCAL COMMUNITIES**

- 62.3% of counties have federal land within their boundaries.
- Even though they are not able to collect property taxes on federal land, county governments must still provide essential services for their residents and those who visit these public lands each year.
- Such services include road and bridge maintenance, law enforcement, search and rescue, emergency medical, fire protection, solid waste disposal and environmental compliance.

**Our ask:**

- Counties urge Congress to provide full funding for PILT in FY 2017 and to support a sustainable long-term approach to financing essential local services in America's public lands counties.
Exchanging Ideas and Exercising Exemplary Leadership

Stepping Up: A National Initiative to Reduce the Number of People with Mental Illnesses in Jails

NACo, the Council of State Governments Justice Center and the American Psychiatric Association Foundation launched the initiative in 2015, and more than 285 counties in 41 states have passed resolutions or proclamations to join Stepping Up and take action at the local level.

- The National Stepping Up Summit took place in April 2016 with 50 county teams meeting in Washington, D.C. to develop and strengthen plans to reduce the prevalence of mental illness and substance use disorders in jails.

- NACo hosted six webinars and several in-person workshops.

- We developed StepUpTogether.org, a resource toolkit, publications and case studies.

City-County Task Force on the Opioid Epidemic

NACo and the National League of Cities created a joint national task force, comprised of city and county leaders, to enhance awareness, facilitate peer exchanges and identify sound policy and partnership solutions to address our nation’s opioid and heroin crisis.

Innovation Challenge for Coal-Reliant Communities

In partnership with the U.S. Economic Development Administration and the National Association of Development Organizations Research Foundation, NACo led a program to support county and regional leaders in retooling economies to become more resilient to changing conditions. More than 200 individuals from 42 counties participated in three intensive, hands-on workshops designed to boost the innovative potential of coal-reliant counties and regions seeking to grow and diversify their economies.
USDA SEC. TOM VILSACK AND FOUR GOVERNORS JOINED NACo TO LAUNCH THE RURAL IMPACT CHALLENGE TO COMBAT CHRONIC RURAL POVERTY.
NACo developed a new clearinghouse of resources related to transitioning economies, based at DiversifyEconomies.org and released a podcast and other materials.

**Rural Impact Challenge with USDA and White House Rural Council**

NACo and the White House Rural Council launched an initiative to support counties in combating chronic rural poverty. Fifty counties have signed up to receive support in building partnerships and exchanging best practices and policy solutions.

**Healthiest Cities & Counties Challenge**

NACo partnered with the Aetna Foundation, the American Public Health Association and CEOs for Cities on a $1.5 million prize competition, the Healthiest Cities & Counties Challenge. The Challenge aims to improve health outcomes and promote health, wellness, equity and social interaction through practical, evidence-based strategies and cross-sector collaboration.

**Robert Wood Johnson Foundation County Health Rankings & Roadmaps Program**

NACo worked to strengthen local jurisdictions’ ability to address the challenges of creating a culture of health and to help county officials take a leadership role toward positive community health impact. NACo helped to disseminate the annual County Health Rankings, conducted by the University of Wisconsin Population Health Institute, which provides a snapshot of the health of county residents across the country.

NACo launched the County Health Learning Challenge. Cabarrus County, N.C.; Knox County, Tenn.; and Salt Lake County, Utah were selected to participate in a year-long effort to strengthen cross-sector partnerships, identify potential action and implement data-driven strategies to build healthier communities.

**SolSmart**

In partnership with The Solar Foundation and the U.S. Department of Energy, NACo launched the SolSmart program in spring 2016 to help counties cut red tape, reduce process or administrative costs and attract new solar jobs in installing solar energy systems.

**NACo Juvenile Justice Academy**

NACo convened teams from seven counties (Boone County, Mo.; DuPage County, Ill.; Durham County, N.C.; Eau Claire County, Wis.; Lancaster County, Neb.; Linn County, Iowa; and Ramsey County, N.D.) to engage with juvenile justice experts and each other to learn about integrating systems and improving outcomes. Technical assistance is ongoing, including resource dissemination, regular follow-up conversations and connecting teams with additional experts. This work is supported by the John D. and Catherine T. MacArthur Foundation.
MacArthur Foundation Safety and Justice Challenge
As strategic allies, NACo and the MacArthur Foundation are working with 20 jurisdictions, including 16 counties, to create fairer, more effective justice systems. We will also provide opportunities and resources for county officials to learn from criminal justice experts and engage in peer-to-peer learning to reduce the unnecessary use of county jails.

Healthy Counties Forum and Innovation Summit
In Salt Lake County, Utah, more than 70 county officials plus representatives from the White House, foundations and corporate partners participated in sessions on behavioral health and well-being of older adults, providing services to veterans and national criminal justice reform efforts.

Transportation Peer Exchanges
In partnership with the U.S. Department of Transportation Federal Highway Administration, NACo launched a program to investigate and promote creative ways for counties and local and regional partners to strategically align transportation planning and investments with economic development priorities.

As part of this program, NACo released several reports and hosted webinars and two peer exchanges:

- The Innovations in Transportation and Technology: County Leadership Peer Exchange, held in Johnson County, Iowa, brought together 26 county officials with state and national leaders.
- The Keeping Counties Moving: Innovations in Transportation Peer Exchange, held in Alameda County, Calif., convened 24 county leaders and regional, state and national experts.
LEADERSHIP DEVELOPMENT
NACo hosted nearly 100 webinars with more than 6,100 attendees, including dozens of professional leadership development opportunities, primarily educational workshops and webinars on topics like integrity and civility, effective meetings and communications and building a leadership legacy.

Harvard County Executive Forum
In partnership with Harvard University’s Ash Center for Democratic Governance and Innovation, NACo brought together 20 county elected executives for a peer exchange focused on county innovation and leadership development. The annual forum showcases cutting-edge community solutions being tested by county leaders.

Tech Innovation and CIO Forum
Twice each year, NACo hosts two powerful forums and peer exchanges with county elected officials and CIOs, along with corporate leaders. Centered on technology-based policy issues and program solutions, this year’s events focused on cybersecurity, data tools and decision-making, and emerging transportation issues such as drones and autonomous vehicles. The events also highlighted workforce ideas, public engagement practices and the federal FirstNet interoperability project.

County Leadership Institute
Through our partnership with state associations, we hosted the 13th annual County Leadership Institute, a rigorous, four-day program to enhance leaders’ capacity to identify and implement innovative solutions to the complex challenges we face. This year, we added a representative from the Next Generation NACo Network.

IN 2016, 22 county and parish leaders participated in the County Leadership Institute. Since its inception, 229 counties, parishes and boroughs in 44 states have been represented in the program.
Innovative County Cost-Saving Solutions

NATIONWIDE RETIREMENT SOLUTIONS

HELPS 1.5 MILLION COUNTY EMPLOYEES AND RETIREES
SAVE NEARLY $15 BILLION

Through our partnership with Nationwide Retirement Solutions, NACo’s Defined Contribution and Retirement Services Program offers county employees a voluntary, tax-deferred savings opportunity that supplements employer-sponsored retirement plans. It also offers 401(a) match and stand-alone defined contribution plans. The program is endorsed by 39 state associations, and more than 3,000 counties and county jurisdictions participate.

U.S. COMMUNITIES COOPERATIVE PURCHASING ALLIANCE

SAVES YOU MILLIONS ON COUNTY SUPPLIES AND SERVICES

41 suppliers, including new supplier contracts this year

An expansive IT contract with Insight Public Sector, DLT and Carahsoft offers products from Apple, Google, Microsoft, Dell, Cisco, EMC, Hewlett Packard, Amazon Web Services and Panasonic...

63 NEW COUNTY PARTICIPANTS
AND A TOTAL OF

79,000 PUBLIC SECTOR USERS

...and specialty vehicles with Farber, from bookmobiles to bloodmobiles.

We partnered with Premier, Inc. and Adapt Pharma to offer leading discounts on Narcan, the only FDA-approved, ready-to-use nasal spray version of naloxone hydrochloride, a life-saving medication that can stop or reverse the effects of opioid overdoses.

NARCAN® (naloxone HCl)
NASAL SPRAY 4mg
LIVE HEALTHY U.S. COUNTIES
SAVED COUNTY RESIDENTS MORE THAN $646 MILLION IN PRESCRIPTION, HEALTH AND DENTAL DISCOUNTS

1,343 COUNTIES PARTICIPATE IN THE PRESCRIPTION DISCOUNT PROGRAM

104 COUNTIES PARTICIPATE IN THE HEALTH DISCOUNT PROGRAM

77 COUNTIES PARTICIPATE IN THE DENTAL PROGRAM

34 state associations have endorsed the prescription program...

...and 20 state associations have endorsed the enhanced prescription-health-dental discount program.

COMING SOON! NACo AND OPTUM FORMED A STRATEGIC ALLIANCE TO OFFER HEALTH CARE SOLUTIONS TO PUBLIC SECTOR RETIREES.

eCONNECT DIRECT® BY MBS SECURITIES
A NEW PROGRAM HELPING COUNTIES MANAGE FIXED-INCOME INVESTMENTS

219 COUNTIES IN 32 STATES ENDORSED BY NACo AND 14 STATE ASSOCIATIONS OF COUNTIES
COUNTIES MATTER

Launched the new Counties Matter campaign with new data, an updated look and a video that attracts more than 1,000 views per month.

COUNTY ECONOMIES

2.5 times more county economies recovered on unemployment rate in 2015 than the previous year.

Only 7 percent of county economies recovered on four key economic indicators by 2015. Nearly 16 percent of county economies had not recovered on any of the four indicators.

The recovery is creating an uneven geography of opportunity across county economies.
IN THE NEWS

THE WALL STREET JOURNAL.

Six Years Later, 93% of U.S. Counties Haven’t Recovered from the Recession, Study Finds

2 MAPS THAT SHOW WHY MANY AREN’T FEELING OBAMA’S ‘STRONG’ STATE OF THE UNION

The Six Big Issues in Republicans’ Sixth Presidential Debate

“...a nonpartisan National Association of Counties analysis reports that 93 percent of American counties have yet to fully recover from the recession, with about half recovering on one or fewer of four key indicators.”

GOVERNING

ECONOMIC RECOVERY PICKING UP PACE ACROSS U.S. COUNTIES

Here’s Why Millions of Americans Feel Like the Recession Never Ended
Senate pulls the plug on taxing Internet access

By Michael Belarmino
associate legislative director

States and local governments will be permanently excluded from taxing Internet access services thanks to a provision in the conference report on H.R. 644, a trade and customs enforcement bill passed by the Senate Feb. 11.

The measure included a permanent extension of the Internet Tax Freedom Act (ITFA). As a result, state and local taxes on Internet access services are permanently prohibited and the grandfathered states will have until June 2020 to phase out their existing taxes on Internet access.

The ITFA language was “air-dropped” into the conference report, meaning it was a provision that was not part of the underlying bill that either the U.S. House of Representatives or Senate originally voted on in mid-2015.

The ITFA, enacted in 1998, preempts state and local government authority to tax Internet access services. Currently, seven states (Hawaii, New Mexico, North Dakota, Ohio, South Dakota, Texas and Wisconsin) were grandfathered under ITFA and are still collecting more than $500 million a year in taxes.

When first enacted, ITFA was only intended to be temporary.
EXPANDING OUR DIGITAL REACH

IN THE PAST 12 MONTHS ON NACo.ORG AND COUNTY EXPLORER:

We made the “Find a County” feature mobile-friendly and integrated it into County Explorer. The revamped tool continues to be NACo’s most viewed digital product, with nearly 972,000 additional sessions and more than 2 million page views.

There were 1 million sessions, an increase of nearly 36 percent, and 1.8 million page views, a 24 percent increase.

COUNTY EXPLORER
900 indicators and 11 county profiles

FACEBOOK AND TWITTER
Increased followers by more than 20 percent and delivered 1.6 million impressions on Twitter, five times more than the previous year

YOUTUBE
More than 23,400 views on YouTube – 38 days, 22 hours of watch time, an increase of more than 80 percent

Launched This Week in Photos, telling the county story through images every week

PODCASTS
5,000 unique downloads

Our Counties Work online game and County Solutions curriculum with iCivics had 4,400 teacher curriculum downloads and reached approximately 550,000 students as well as more than 1.23 million game plays in the past five years.
CO-LOCATION WITH NLC

Creating a first-of-its kind local government innovation center in Washington, D.C., NACo and National League of Cities (NLC) will co-locate our headquarters at 660 North Capitol Street in late 2016. The move allows Washington’s two leading local government organizations to leverage each other’s expertise and coordinate efforts to help thousands of local leaders build stronger communities, advocate on national issues and raise the public’s understanding of county and city officials.

The new headquarters, designed collaboratively, will help advance NACo and NLC’s mutual priorities and foster innovative partnerships. Just blocks from the Capitol, the co-location will occupy three floors of the building and house state-of-the-art conference and meeting spaces. The building will meet the USGBC’s LEED Gold certification for green building.
“Collaboration between counties and cities is key to achieving results for our residents. This new space will be the center of local leadership and innovation on Capitol Hill. With our partners at the state and federal levels, we look forward to working more closely with NLC to confront some of the greatest challenges our communities face.”

– Matthew Chase, NACo executive director
2016-2017 PRESIDENTIAL INITIATIVE

COUNTIES MATTER CHALLENGE: BRILLIANT IDEAS AT WORK

Under the leadership of incoming NACo President Bryan Desloge, NACo is launching a friendly competition in 2016 and 2017 to identify and share 100 examples of visionary county leadership that results in improving residents’ quality of life. In conjunction with NACo’s Achievement Awards and working with members, affiliates and state associations of counties, we will build an honor roll that highlights county innovation at its best.

Through this presidential initiative, NACo is working with county leaders and partners to share best practices that bolster our nation’s ability to thrive amid ever-changing physical, social and economic conditions. Though no two of America’s 3,069 counties are alike, many face similar challenges and learn from one another’s experiences.

To remain healthy, vibrant and safe, counties anticipate and adapt to challenges creatively, demonstrating local leadership that makes a difference in people’s lives.
Financial Stewardship

NACo ended the 2015 fiscal year with a net operating surplus of $832,312 or 4 percent of total operating revenue. Revenue grew 7.9 percent to $19,637,742, primarily led by continued growth in sales from the U.S. Communities purchasing alliance. Member programs and services expenses and operation management expenses held at 1.8 percent growth to $18,805,430.

Operating Revenue $19,637,742

- Grants & Contracts $1,476,184
- NACoFS Corp Royalties & Fees $8,746,335
- Membership Development/Management $1,540,666
- Conferences $2,167,778
- Membership Dues & Services $5,567,892
- County Programs/Services $1,745,536
- NACoFS Corp $794,949

Operating Expenses $18,805,430

- Management & Admin $6,848,611
- Legislative $2,485,573
- County Programs/Services $3,491,669
- Conferences $2,438,288
- Membership Dues & Services $1,745,536
- Grants & Contracts $1,139,691
- Conferences $2,167,778
- Management & Admin $6,848,611
- Legislative $2,485,573
- County Programs/Services $3,491,669
- Conferences $2,438,288
- Membership Dues & Services $1,745,536
- Grants & Contracts $1,139,691
NACo Leadership

OFFICERS

PRESIDENT
The Hon. Sallie Clark
Commissioner
El Paso County, Colo.

FIRST VICE PRESIDENT
The Hon. Bryan Desloge
Commissioner
Leon County, Fla.

SECOND VICE PRESIDENT
The Hon. Roy Charles Brooks
Commissioner
Tarrant County, Texas

IMMEDIATE PAST PRESIDENT
The Hon. G. Riki Hokama
Council Member
Maui County, Hawai`i

REGIONAL REPRESENTATIVES

NORTHEAST REGION REPRESENTATIVE
The Hon. Christian Leinbach
Commission Chair
Berks County, Pa.

SOUTH REGION REPRESENTATIVE
The Hon. Merceria L. Ludgood
Commissioner
Mobile County, Ala.

STANDING COMMITTEE CHAIRS

NACo FINANCE STANDING COMMITTEE
The Hon. Bryan Desloge
Commissioner
Leon County, Fla.

INFORMATION TECHNOLOGY COMMITTEE
The Hon. Christopher T. Rodgers
Commissioner
Douglas County, Neb.

PROGRAMS AND SERVICES COMMITTEE
The Hon. Gregg Goslin
Commissioner
Cook County, Ill.

MEMBERSHIP COMMITTEE
The Hon. Timothy McCormick
Commission President
Ohio County, W.Va.

CENTRAL REGION REPRESENTATIVE
The Hon. Cindy Bobbitt
Commissioner
Grant County, Okla.

WEST REGION REPRESENTATIVE
The Hon. Lesley Robinson
Commission Chair
Phillips County, Mont.
STEERING COMMITTEE CHAIRS

AGRICULTURE AND RURAL AFFAIRS STEERING COMMITTEE
The Hon. Harrison A. Moody
Supervisor
Dinwiddie County, Va.

COMMUNITY, ECONOMIC AND WORKFORCE DEVELOPMENT STEERING COMMITTEE
The Hon. Anthony Hyde
Commission Chair
Columbia County, Ore.

ENVIRONMENT, ENERGY AND LAND USE STEERING COMMITTEE
The Hon. Gary W. Moore
County Judge/Executive
Boone County Ky.

FINANCE, PENSIONS AND INTERGOVERNMENTAL AFFAIRS STEERING COMMITTEE
The Hon. Priscilla Taylor
Commissioner
Palm Beach County, Fla.

HEALTH STEERING COMMITTEE
The Hon. Mary Ann Borgeson
Commissioner
Douglas County, Neb.

HUMAN SERVICES AND EDUCATION STEERING COMMITTEE
The Hon. Toni Carter
Commissioner
Ramsey County, Minn.

JUSTICE AND PUBLIC SAFETY STEERING COMMITTEE
The Hon. Sally A. Heyman
Commissioner
Miami-Dade County, Fla.

PUBLIC LANDS STEERING COMMITTEE
The Hon. Ron Walter
Commission Chair
Chelan County, Wash.

TELECOMMUNICATIONS AND TECHNOLOGY STEERING COMMITTEE
The Hon. Joe Briggs
Commissioner
Cascade County, Mont.

TRANSPORTATION STEERING COMMITTEE
The Hon. Peter Mclaughlin
Commissioner
Hennepin County, Minn.

LARGE URBAN COUNTY CAUCUS
The Hon. Jim McDonough
Commissioner
Ramsey County, Minn.

RURAL ACTION CAUCUS
The Hon. Lynn M. Padgett
Commissioner
Ouray County, Colo.

WESTERN INTERSTATE REGION
The Hon. Gordon Cruickshank
Commissioner, Chair
Valley County, Idaho
NACo Board of Directors

The Hon. Ikaika Anderson
Council Vice-Chair
Honolulu City and County, Hawai`i

The Hon. Allan F. Angel
Levy Court Commissioner
Kent County, Del.

The Hon. Bronwyn Asplund-Walsh
Commissioner, Vice Chair
Merrimack County, N.H.

Mr. Orrin E. Bailey
CEO, Six County Employment Alliance
Michigan Works!
The Job Force Board
Escanaba, Mich.

The Hon. Rushern L. Baker III
County Executive
Prince George’s County, Md.

The Hon. Peter Baldacci
Commissioner
Penobscot County, Maine

The Hon. John M. Becker
Board Chairman
Madison County, N.Y.

The Hon. Alisha R. Bell
Commissioner
Wayne County, Mich.

Mr. Daniel Betts
Director of Recreation, Forest Preserve District
Cook County, Ill.

Ms. Jessica Beyer
Communications Manager & Business Analyst
Blue Earth County, Minn.

The Hon. Cindy Bobbitt
Commissioner
Grant County, Okla.

The Hon. Mary Ann Borgeson
Commissioner
Douglas County, Neb.

The Hon. Blair Brady
Commissioner
Wahkiakum County, Wash.

The Hon. Thomas Brady
Commissioner
Coos County, N.H.

The Hon. Doug Breidenthal
Commissioner
Jackson County, Ore.

The Hon. Roy Charles Brooks
Commissioner
Tarrant County, Texas

Mr. Timothy W Brown
Senior Planner
Walton County, Fla.

Mr. Randy Burkhardt
Assistant Director Parks, Trails and Building Grounds
Douglas County, Colo.

The Hon. Keith Carson
Supervisor
Alameda County, Calif.

The Hon. Katie S. Cashion
Commissioner
Guilford County, N.C.

Mr. Greg Castano
Volunteer Services Program Coordinator
Arlington County, Va.

The Hon. Sallie Clark
Commissioner
El Paso County, Colo.

The Hon. George B. Cole
Councilmember
Sussex County, Del.

The Hon. Guy Cormier
Parish President
St. Martin Parish, La.

The Hon. David Cox
Commissioner
Caddo Parish, La.

The Hon. Karen Crane
Assembly Member
City and Borough of Juneau, Alaska

The Hon. Gordon Cruickshank
Commissioner, Chair
Valley County, Idaho

The Hon. Kenneth A. Dahlstedt
Commissioner
Skagit County, Wash.

Ms. Mary Beth E. Davidson
IGR Director
Hennepin County, Minn.

The Hon. Bryan Desloge
Commissioner
Leon County, Fla.

The Hon. Kathryn Dodge
Assembly Member
Fairbanks North Star Borough, Alaska

The Hon. Jerry Doucette
Commissioner, Chair
Alger County, Mich.

The Hon. Daryl Dukart
Commissioner
Dunn County, N.D.

The Hon. Ed Eilert
Commissioner, Chairman
Johnson County, Kan.

The Hon. Lenny Eliason
Commissioner, President
Athens County, Ohio

Ms. Phyllis A. Errico
General Counsel
Virginia Association of Counties

The Hon. Bernard Fazzini
Commissioner
Harrison County, W.Va.

The Hon. Richard M. Forster
Supervisor
Amador County, Calif.

The Hon. Lew Gaiter III
Commissioner
Larimer County, Colo.

The Hon. Kerry W. Gibson
Commissioner
Weber County, Utah
Mr. Gilbert Gonzales
Mental Health Director
Bexar County, Texas

The Hon. Keith Goodwin
Commission Chair
Otero County, Colo.

The Hon. Gregg Goslin
Commissioner
Cook County, Ill.

The Hon. Loren Grosskopf
Commissioner
Park County, Wyo.

The Hon. Jane Hague
Council member
King County, Wash.

The Hon. James V. Ham
Commissioner
Monroe County, Ga.

The Hon. George Hartwick III
Commissioner
Dauphin County, Pa.

The Hon. Connie Hickman
Justice of the Peace
Navarro County, Texas

The Hon. Ron Hickman
Sheriff
Harris County, Texas

Mr. Herschel Hicks
EMA Director
Morgan County, Ala.

The Hon. G. Riki Hokama
Council Member
Maui County, Hawai`i

The Hon. Stephen H. Holt
Collector of Revenue
Jasper County, Mo.

The Hon. Helen L. Holton
Council Member
Baltimore City, Md.

The Hon. Melvyn House
Supervisor
Pottawattamie County, Iowa

The Hon. Len C. Humphries
Sheriff
Fremont County, Idaho

The Hon. Judy Beth Hutcherson
Treasurer
Clark County, Ariz.

The Hon. Anthony Hyde
Commission Chair
Columbia County, Ore.

The Hon. Gerald W. Hyland
Supervisor
Fairfax County, Va.

The Hon. Patrick Irwin
Commissioner
Pershing County, Nev.

The Hon. Teresa Jacobs
Mayor
Orange County, Fla.

The Hon. Michael K. Jeanes
Clerk of the Court
Maricopa County, Ariz.

The Hon. B. Ray Jeffers
Commissioner
Person County, N.C.

The Hon. Larry L. Johnson
Commissioner
DeKalb County, Ga.

The Hon. Randy Johnson
Commissioner
Hennepin County, Minn.

The Hon. Tracey A. Johnson
Commissioner
Washington County, N.C.

The Hon. Evelyn L. Kolbe
Commissioner
Oceana County, Mich.

The Hon. KipuKai L.P. Kuali`i
Council Member
Kauai County, Hawai`i

The Hon. William B. Kyger Jr.
Supervisor
Rockingham County, Va.

Mr. Edward Labrador
Director, Intergovernmental Affairs
Broward County, Fla.

The Hon. Anthony Hyde
Commission Chair
Columbia County, Ore.

The Hon. Gerald W. Hyland
Supervisor
Fairfax County, Va.

The Hon. Patrick Irwin
Commissioner
Pershing County, Nev.

The Hon. Teresa Jacobs
Mayor
Orange County, Fla.

The Hon. Michael K. Jeanes
Clerk of the Court
Maricopa County, Ariz.

The Hon. B. Ray Jeffers
Commissioner
Person County, N.C.

The Hon. Larry L. Johnson
Commissioner
DeKalb County, Ga.

The Hon. Randy Johnson
Commissioner
Hennepin County, Minn.

The Hon. Tracey A. Johnson
Commissioner
Washington County, N.C.

The Hon. Evelyn L. Kolbe
Commissioner
Oceana County, Mich.

The Hon. KipuKai L.P. Kuali`i
Council Member
Kauai County, Hawai`i

The Hon. William B. Kyger Jr.
Supervisor
Rockingham County, Va.

Mr. Edward Labrador
Director, Intergovernmental Affairs
Broward County, Fla.

The Hon. Anthony Hyde
Commission Chair
Columbia County, Ore.

The Hon. Gerald W. Hyland
Supervisor
Fairfax County, Va.

The Hon. Patrick Irwin
Commissioner
Pershing County, Nev.

The Hon. Teresa Jacobs
Mayor
Orange County, Fla.

The Hon. Michael K. Jeanes
Clerk of the Court
Maricopa County, Ariz.

The Hon. B. Ray Jeffers
Commissioner
Person County, N.C.

The Hon. Larry L. Johnson
Commissioner
DeKalb County, Ga.

The Hon. Randy Johnson
Commissioner
Hennepin County, Minn.

The Hon. Tracey A. Johnson
Commissioner
Washington County, N.C.

The Hon. Evelyn L. Kolbe
Commissioner
Oceana County, Mich.

The Hon. KipuKai L.P. Kuali`i
Council Member
Kauai County, Hawai`i

The Hon. William B. Kyger Jr.
Supervisor
Rockingham County, Va.

Mr. Edward Labrador
Director, Intergovernmental Affairs
Broward County, Fla.

The Hon. Anthony Hyde
Commission Chair
Columbia County, Ore.

The Hon. Gerald W. Hyland
Supervisor
Fairfax County, Va.

The Hon. Patrick Irwin
Commissioner
Pershing County, Nev.

The Hon. Teresa Jacobs
Mayor
Orange County, Fla.

The Hon. Michael K. Jeanes
Clerk of the Court
Maricopa County, Ariz.

The Hon. B. Ray Jeffers
Commissioner
Person County, N.C.

The Hon. Larry L. Johnson
Commissioner
DeKalb County, Ga.

The Hon. Randy Johnson
Commissioner
Hennepin County, Minn.

The Hon. Tracey A. Johnson
Commissioner
Washington County, N.C.

The Hon. Evelyn L. Kolbe
Commissioner
Oceana County, Mich.

The Hon. KipuKai L.P. Kuali`i
Council Member
Kauai County, Hawai`i

The Hon. William B. Kyger Jr.
Supervisor
Rockingham County, Va.

Mr. Edward Labrador
Director, Intergovernmental Affairs
Broward County, Fla.

The Hon. Anthony Hyde
Commission Chair
Columbia County, Ore.

The Hon. Gerald W. Hyland
Supervisor
Fairfax County, Va.

The Hon. Patrick Irwin
Commissioner
Pershing County, Nev.

The Hon. Teresa Jacobs
Mayor
Orange County, Fla.

The Hon. Michael K. Jeanes
Clerk of the Court
Maricopa County, Ariz.

The Hon. B. Ray Jeffers
Commissioner
Person County, N.C.

The Hon. Larry L. Johnson
Commissioner
DeKalb County, Ga.

The Hon. Randy Johnson
Commissioner
Hennepin County, Minn.

The Hon. Tracey A. Johnson
Commissioner
Washington County, N.C.

The Hon. Evelyn L. Kolbe
Commissioner
Oceana County, Mich.

The Hon. KipuKai L.P. Kuali`i
Council Member
Kauai County, Hawai`i

The Hon. William B. Kyger Jr.
Supervisor
Rockingham County, Va.

Mr. Edward Labrador
Director, Intergovernmental Affairs
Broward County, Fla.

The Hon. Anthony Hyde
Commission Chair
Columbia County, Ore.

The Hon. Gerald W. Hyland
Supervisor
Fairfax County, Va.

The Hon. Patrick Irwin
Commissioner
Pershing County, Nev.

The Hon. Teresa Jacobs
Mayor
Orange County, Fla.

The Hon. Michael K. Jeanes
Clerk of the Court
Maricopa County, Ariz.
The Hon. Michael McGinley
Commissioner
Beaverhead County, Mont.

The Hon. Debbi R. McGinnis
Collector of Revenue
Polk County, Mo.

The Hon. Gary McGrane
Commissioner
Franklin County, Maine

Mr. Timothy K. McGuire
Executive Director
Michigan Association of Counties

The Hon. Todd Mielke
Commissioner
Spokane County, Wash.

The Hon. Karen M. Miller
Associate Commissioner
Boone County, Mo.

Ms. Carol Moehrle
Public Health Director
Nez Perce County, Idaho

The Hon. Harrison A. Moody
Supervisor
Dinwiddie County, Va.

The Hon. Paul Mosley
Supervisor, President
Clarke County, Miss.

The Hon. Waymon Mumford
Council Member
Florence County, S.C.

The Hon. David L. Nicholson
Circuit Clerk Louisville
Jefferson County Metro Government, Ky.

The Hon. Richard Oden
Chairman & CEO
Rockdale County, Ga.

The Hon. Dennis O’Loughlin
Supervisor
Dane County, Wis.

The Hon. Dennis Onishi
Council Member
Hawaii County, Hawaii

The Hon. Michael Ortner
Commissioner
Fall River County, S.D.

Mr. J. Glenn Osborne Jr.
Social Services Director
Wilson County, N.C.

The Hon. Lynn M. Padgett
Commissioner
Oural County, Colo.

Mr. Chester E. Pintarelli
Administrator, Medical Care
Iron County, Mich.

The Hon. Toni Preckwinkle
President
Cook County, Ill.

The Hon. John Prinkki
Commission - Chair
Carbon County, Mont.

The Hon. Helen Purcell
Recorder
Maricopa County, Ariz.

Ms. Cherryl Ramirez
Executive Director
Association of Oregon Community Mental Health Programs

The Hon. Jeff Rader
Commissioner
DeKalb County, Ga.

Mr. Randy Ripperger
Assessor
Polk County, Iowa

The Hon. Dave Roberts
Supervisor
San Diego County, Calif.

The Hon. Lesley Robinson
Commission - Chair
Phillips County, Mont.

The Hon. Christopher T. Rodgers
Commissioner
Douglas County, Neb.

The Hon. Timothy R. Roussel
Parish President
St. James Parish, La.

The Hon. Manuel Ruiz
Supervisor
Santa Cruz County, Ariz.

The Hon. Harvey Ruvin
Clerk of Courts
Miami-Dade County, Fla.

Ms. Charlotte Sandvik
Treasurer
Cass County, N.D.

Mr. Joel Schell
Treasurer
Converse County, Wyo.

The Hon. James Schmidt
Commissioner
Lincoln County, SD

The Hon. Nancy Schouweiler
Commissioner
Dakota County, Minn.

The Hon. Judith Shiprack
Commissioner
Multnomah County, Ore.

Mr. Eugene Smith
County Manager
Dunn County, Wis.

The Hon. Judith Shiprack
Commissioner
Multnomah County, Ore.

The Hon. Priscilla Taylor
Commissioner
Palm Beach County, Fla.

Mr. Jonathan Thompson
Executive Director
National Sheriffs’ Association

The Hon. Jerrie Tipton
Commission Chair
Mineral County, Nev.
The Hon. Gordon W. Topham
Commission - Chair
Sevier County, Utah

The Hon. Daniel P. Troy
Commissioner, President
Lake County, Ohio

The Hon. Grant Veeder
Auditor/Commissioner of Elections
Black Hawk County, Iowa

The Hon. Hubert Walsh
Supervisor
Merced County, Calif.

The Hon. Kenton C. Ward
Surveyor
Hamilton County, Ind.

The Hon. Betty Lou Ward
Commissioner
Wake County, N.C.

Ms. Patricia Ward
Director of Community Development and Housing
Tarrant County, Texas

Mr. George T. Webb
County Engineer
Palm Beach County, Fla.

The Hon. Larry W. White
Commissioner
Escambia County, Ala.

Mr. Ron Whitehead
Public Works Director
Washington County, Utah

The Hon. Glen Whitley
County Judge
Tarrant County, Texas

The Hon. Mark S. Whitney
Commissioner
Beaver County, Utah

The Hon. Paul Wilson
Commissioner
Olmsted County, Minn.

Ms. Debbie Wise
County Circuit Clerk
Randolph County, Ariz.

The Hon. Debbie Wood
Commissioner
Chambers County, Ala.

The Hon. Noah Woods
Chairman
Robeson County, N.C.

Mr. James Young
Veterans Service Officer
Vernon County, Wis.

The Hon. Rick L. Yzaguirre
Commissioner
Ada County, Idaho
The page contains a table listing various federal boards and committees where NACo officials have served.

### NACo Officials on Federal Boards and Committees

- **Advisory Group on Prevention, Health Promotion, and Integrative and Public Health**
- **Bureau of Land Management - National Wild Horse and Burro Advisory Board**
- **Carl Vinson Institute - National Center for the Study of Counties**
- **Emergency Management Accreditation Program (EMAP) Commission**
- **Emergency Management Assistance Compact (EMAC) Advisory Board**
- **EPA Local Government Advisory Committee**
- **EPA Local Government Advisory Committee - Small Community Advisory Committee**
- **FCC’s Intergovernmental Advisory Committee**
- **FEMA Mitigation Framework Working Group**
- **FEMA National Advisory Council**
- **FEMA R III Regional Advisory Committee**
- **FEMA Technical Mapping Advisory Council**
- **FirstNet PSAC**
- **Generations United**
- **Governmental Accounting Standards Advisory Council**
- **Institute for Building Technology and Safety, Board of Directors**
- **Intergovernmental Policy Advisory Committee on Trade (IGPAC)**
- **My Brother’s Keeper National Coordinating Council**
- **National Association of Regional Councils Board**
- **National Conference on Correctional Health Care**
- **National Drought Resiliency Partnership**
- **National Geospatial Advisory Committee (NGAC)**
- **National Homeland Security Consortium**
- **President Obama’s Task Force on Climate Preparedness and Resilience**
- **Project SAFECOM (DHS)**
- **Public Finance Authority Board of Directors**
- **Rural Assistance Center Advisory Board for HHS**
- **Rural Domestic Preparedness Consortium**
- **Shared Services Learning Committee Technical Advisors Team - RWJF**
- **Technical & Operational Advisory Committee (TOAC) for Southern Rural Development Center**
- **US Dept. of Justice Global Advisory Committee**
- **Wildland Fire Executive Council (WFEC)**
- **Wildland Fire Leadership Council (WFLC)**
- **National Ocean Council, Governance Coordinating Committee**
- **Federal Highway Administration - Automated Cars**
- **Global Justice Information Sharing Initiative (Global) Advisory Committee (GAC)**
- **Right to Counsel National Consortium (BJA - DoJ)**
- **White House Governance Coordinating Committee (GCC)**
Thank you

STRATEGIC PARTNERS
Nationwide
U.S. Communities
Live Healthy U.S. Counties

NACo FINANCIAL SERVICES
Public Finance Authority
eConnect Direct® by MBS Securities
Optum

FEDERAL FUNDERS
Corporation for National and Community Service
Federal Highway Administration
USDA Forest Service
U.S. Department of Energy
U.S. Department of Justice
U.S. Department of Housing and Urban Development
U.S. Department of Labor
U.S. Economic Development Administration
U.S. Environmental Protection Agency

FOUNDATIONS
Aetna Foundation
Annie E. Casey Foundation
Blue Cross Blue Shield of Minnesota
Ford Foundation
MacArthur Foundation
Open Society Foundation
Public Welfare Foundation
Robert Wood Johnson Foundation
Wounded Warriors Project

PREMIER MEMBERS
Accela
Aetna
Amazon
American Beverage Association
AT&T
BNSF Railway
Carton Council
Cenpatico
CGI Communications
Comcast
Consumer Healthcare Products Association
Corvias Solutions
Duke Energy
Eccovia Solutions
EMC
Ernst & Young
Esri
FireEye
Google
HP
Hyland
IBM
Intel
International Council of Shopping Centers
Johnson & Johnson
LexisNexis
Netsmart
Parsons
PayPal
Public Financial Management
Renovate America
Ricoh
StarChase
Symantec
The Public Group
Thomson Reuters
TransCanada
Tyco
United Healthcare
Verizon
Visa
Sponsors

Large Urban County Caucus
Aetna
Amazon
American Beverage Association
Carton Council
CH2M-HILL
Comcast
CVS Caremark, Inc.
Esri
HP
IBM
Intel
International Council of Shopping Centers
Lexis Nexis
Nationwide Retirement Solutions
Parsons Corporation
PayPal
StarChase
The Public Group
United Healthcare
Verizon Communications Inc.
Visa

Rural Action Caucus
Aetna
American Petroleum Institute (API)
Carton Council

CVS Caremark, Inc.
Intel
ICSC
Nationwide Retirement Solutions
National Rural Electric Cooperative Association
The Public Group

Resilient Counties and Community and Economic Development
Accela
BSNF Railway
Carton Council
CGI Communications
Corvias Solutions
Duke Energy
EMC
Ernst & Young
Esri
Hyland Software
IBTS
NAHB
Parsons
Parsons Brinckerhoff
Public Financial Management
TransCanada
Waste Management, Inc.

Healthy Counties
Aetna
American Beverage Association
Cenpatico
Consumer Healthcare Products Association
Eccovia Solutions
Esri
Johnson & Johnson
Netsmart
Premier
United Healthcare

Smart Justice
Cisco
Google
Motorola
Thomson Reuters
SAVE THESE DATES!

2017 NACo LEGISLATIVE CONFERENCE
February 25 through March 1
Washington, D.C.

2017 NACo ANNUAL CONFERENCE
Franklin County, Ohio • July 21–24, 2017