PUBLIC PROMISE PROCUREMENT

Powered by NACo

NATIONAL ASSOCIATION of COUNTIES NACo | EDGE

Welcome to the Public Promise Procurement Webinar

Contract Announcement

PUBLIC PROMISE PROCUREMENT
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amazonbusiness

PUBLIC PROMISE PROCUREMENT
Powered by NACo

Online Marketplace & Fixed-price Catalogs

Today's Presenters



Michelle Horton
Assistant Director/Purchasing Agent
Douglas County/City of Omaha, Neb.



Eric Carlson
Director/Purchasing Agent
Douglas County/City of Omaha, Neb.



Ken Moore
Strategic Account Manager
Amazon Business



Anthony Chapman
National Program Director
Public Promise Procurement

AGENDA AND GOALS

Introduce Public Promise Procurement, Powered by NACo

The Lead Public Agency, Douglas County, Neb. and the procurement process and contract

Overview of the solutions, products and services Amazon Business provides under the Douglas County Master Agreement

Next steps

Questions



Anthony Chapman

National Program Director
Public Promise Procurement
achapman@naco.org | 804.399.1821

Who We Are

NACo INTERGOVERNMENTAL RELATIONS

PUBLIC PROMISE PROCUREMENT

National Policy

The collective intergovernmental governance framework of federal, state, tribal, and local governments.



NATIONAL ASSOCIATION of COUNTIES NACo

ADVOCACY

Federal Policy

NACo's historical core focus as the federal-level advocate for America's counties.

State Policy

NACo's maintains enhanced partnership with state associations exploring how federal policies are shaping state decisions — and how state-level trends spread nationally — both impacting counties.

* Endorsed by 13 State Associations

County & Local Policy

NACo drives to empower county leaders with the knowledge, networks, practices and resources necessary to lead, innovate and serve with meaning and impact.

NACo EDGE

ENTERPRISE for GOVERNMENT EXCELLENCE



BUSINESS

Delivering Solutions

NACo EDGE delivers **value-added, cost-cutting** solutions to counties by evaluating their needs and harnessing the collective purchasing power of 3,069 counties with a dedicated workforce of 3.6 million employees

Mission-Focused

EDGE is owned by NACo, advised by county leaders and **100% focused** on advancing NACo's mission to Strengthen America's Counties

PURCHASING

COOPERATIVE PROCUREMENT CONTRACTS

PUBLIC PROMISE PROCUREMENT
Powered by NACo



Wholly owned and operated by NACo. Led by public agencies. Vetted by peers. Public Promise Procurement helps counties save time and money with transparent, nationally competed contracts awarded to best-in-class suppliers.

Built on compliance and transparency

Purchase with confidence, every time

- Nationally competed & single-award
- 2 CFR 200 / federal-funding compliant
- Satisfies state & local bid requirements
- No private investment
- Wholly owned by NACo

Faster & more efficient

Skip the solicitation grind, start purchasing

- Issue a PO and move on
- Reduces total number of contracts to manage
- Long contract runways minimize rebid cycles
- Comprehensive scope covers broad agency needs

Trusted & peer-vetted

Your peers already did the hard work

- Led by a Lead Public Agency (LPA) — a peer county
- Nationally solicited contracts, transparent process
- Leverages 90K+ public agencies' buying power
- Reinvesting in counties

Public Sector Procurement Advisory Council

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MARIA AGRUSA
County Procurement Officer
Orange County, Calif.

SEAN BEHAN
Chief, Procurement Services, Dept. of Purchasing and Contracting
San Diego County, Calif.



KAREN DAVIDSON
Purchasing Agent
El Paso County, Texas

PATRICK FLANARY
CFO &
Deputy County Manager
Wake County, N.C.



ADAM MANNE
Chief Procurement Officer
City of Baltimore, Md.

MARIA MILES
MWBE Program Director
Guilford County, N.C.



MEGAN PERRY-BALONIER
Purchasing Dept Director
Franklin County, Ohio



RAFFI SARRAFIAN
Chief Procurement Officer
Cook County, Ill.



STEPHANIE BRICE
Deputy Director, Purchasing Dept.
Cobb County, Ga.



JAMES FOLEY
Deputy Chief Procurement Officer
Maricopa County, Ariz.



GILBERT ODONKOR
Manager, Construction Procurement
Hennepin County, Minn.



CAROLYN SECOR
Purchasing Agent
Broome County, N.Y.



SUMIT SHARMA
Section Manager, Internal Services Department
County of Los Angeles, Calif.



ERIC CARLSON
Purchasing Agent
Douglas County, Neb.



MIKE FROSCH
Director of Purchasing
Dallas County, Texas



LEE ANN PENDER
Chief Procurement Officer
Fairfax County, Va.



FELICIA STRONG-WHITAKER
Chief Purchasing Agent
Fulton County, Ga.



NAMITA UPPAL
Director, Strategic Procurement Department
Miami-Dade County, Fla.

Our Team



Bill Jasien
Executive Chairman, NACo EDGE
bjasien@naco.org | 703.969.1150



Paul Terragno
Managing Director & COO, NACo EDGE
pterragno@naco.org | 301.717.2969



Cathy Muse
National Program Director, Public Promise Procurement, NACo EDGE
cmuse@naco.org | 202.942.4261



Anthony Chapman
National Program Director, Public Promise Procurement, NACo EDGE
pchapman@naco.org | 202.661.8824



Spencer Taylor
National Director of Operations, NACo EDGE
staylor@naco.org | 202.807.7448



Beth Roberts
Director of Administration, NACo EDGE
broberts@naco.org | 202.942.4297

Steven James Media Group
Marketing Partner
www.stevenjames.com

DOUGLAS COUNTY
NEBRASKA

Home to Omaha and over 600,000 residents, Douglas County is Nebraska's most populous county and a driving force in the state's economic and community development.



Eric Carlson
Director/Purchasing Agent
Douglas County/City of Omaha, Neb.



Michelle Horton
Assistant Director/Purchasing Agent
Douglas County/City of Omaha

Why we established this contract

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1. Simplify routine purchasing

Provide departments with a familiar online purchasing experience while keeping transactions inside a competitively bid government contract.

2. Improve visibility & control

Centralize account administration, approval workflows, purchasing records, and reporting rather than using unmanaged individual retail accounts.

3. Increase purchasing options

Create a competitively established channel for eligible goods, including access to marketplace products along with fixed-price items across 8 catalog categories.

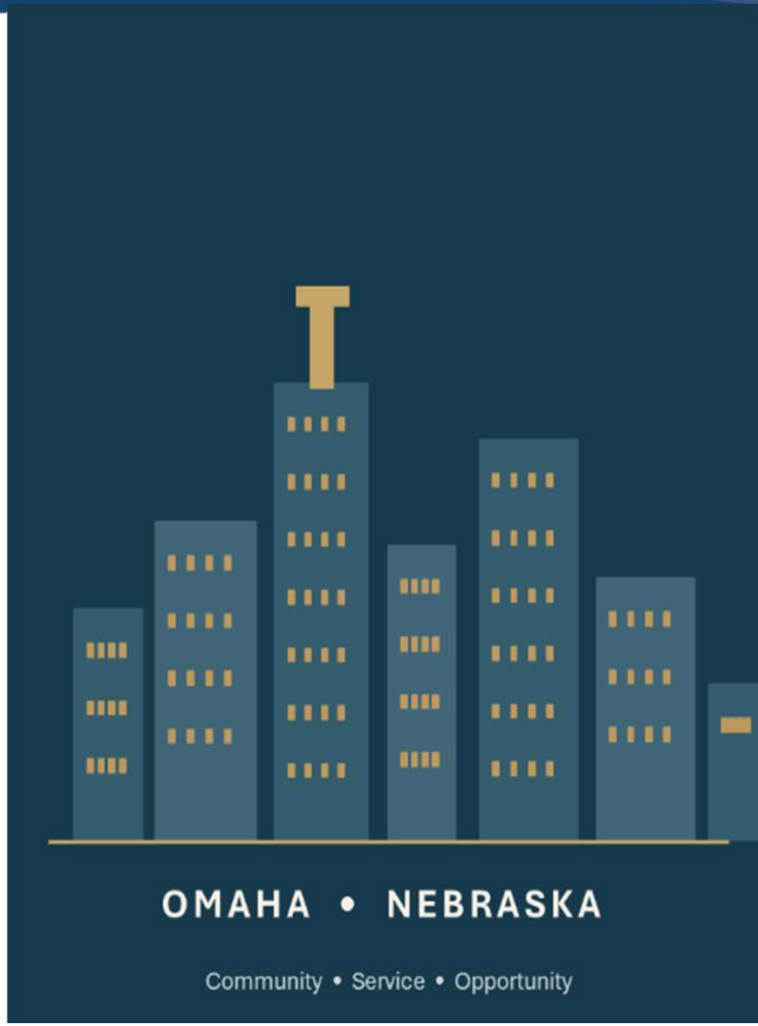
Core Objective

The goal was not to buy everything from a single supplier, but to give departments a controlled purchasing tool that can be used when it is appropriate, compliant, and in the organization's best interest.

Lead Public Agency

Role of Douglas County as the Lead Public Agency

- Collaborate with PPP to identify contract opportunities aligned with County needs
- Develop a solicitation consistent with County terms and the PPP Administration Agreement.
- Publish solicitation and receive responses through eProcurement system
- Review submissions for responsiveness and bidder responsibility
- Organize and guide evaluation committee to ensure fair, impartial, conflict-free evaluations
- Negotiate final contract terms and recommend Board approval
- Ensure transparency throughout the procurement and contract lifecycle



Building the Request for Proposal

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FIXED PRICE CATALOGS

Categories

1. Office Supplies and Equipment
2. IT Equipment, Supplies and Peripherals
3. Janitorial and Sanitation Supplies
4. Breakroom Supplies
5. Maintenance, Repair & Operations (MRO)
6. School Supplies
7. Hotel Supplies
8. Medical Supplies

Designed for predictable contract pricing

- Item and price are established under the contract for the applicable pricing period.
- Supports repeat purchasing and easier budget planning.
- Simplifies comparison for commonly purchased standardized items.

Prices are set for each item and will not go higher than that, but may go lower.

Building the Request for Proposal

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ONLINE MARKETPLACE

Marketplace Products

Includes access to over 300 million contracted items.

Designed for broader product selection.

- Multiple eligible offers or sellers may be available for the same/similar item.
- Price, availability, fulfillment, and delivery terms may vary by offer.
- Department Requestor should evaluate the eligible offer and total purchase value before checkout.
- Best for needs where variety and availability are important.

Prices are not set, but are competed on at all times by multiple offers or sellers.

Douglas County Restricted and Blocked Items

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⚠ Check Before Ordering

- Furniture or equipment with specifications
- Items covered by an existing contract
- Controlled, hazardous or regulated commodities
- IT hardware, software or network-connected devices.

⊘ Restricted (Pre-Approval Required)

- Cell phones, smart watches, cellular devices
- Surveillance equipment, drones
- Computers, networking equipment

⊘ Blocked (Prohibited)

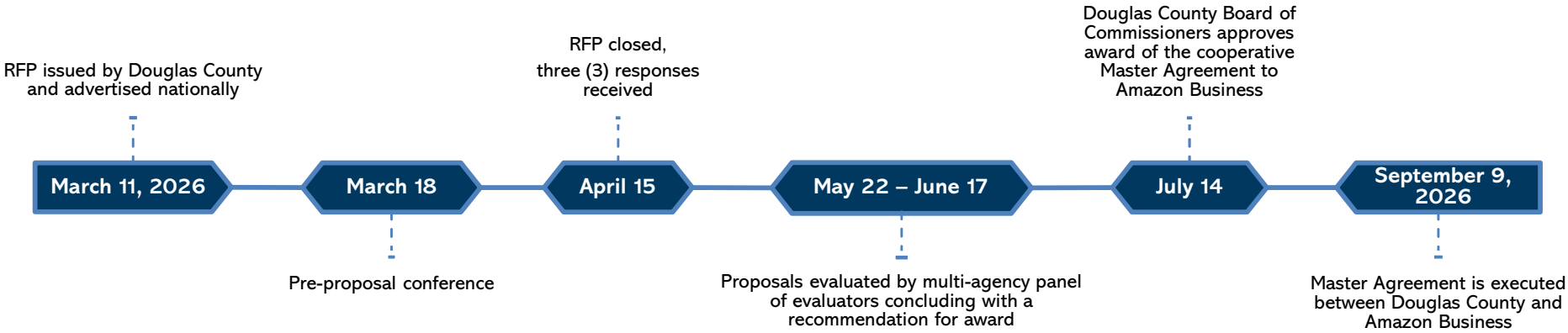
- Weapons, firearms, ammo, tactical weapons
- Gift cards, cash equivalents
- Jewelry, watches, luxury accessories
- Adult products, sexually explicit merchandise

DOUGLAS COUNTY • NEBRASKA
1854

ⓘ If you are unsure if an item can be ordered under the new contract, contact the **Purchasing Department**.

Timeline for RFP and Award

Development and Launch of the Online Marketplace & Fixed Price Catalog Solutions Master Agreement for Public Agencies



Contract

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Contract

Online Marketplace & Fixed Price Catalogs

Contract No.

CO-2026-0006

Supplier

Amazon Business

Fully Executed

September 9, 2026

Go-Live

October, 2026

Term

Initial term:
Three (3) years

Extensions:
Two (2) three-year terms

Flexible terms and conditions are adaptable to Participating Public Agency statutory requirements.

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Ken Moore

Strategic Account Manager

amazonbusiness

amazon business

PPP + Amazon Business: Your Cooperative Purchasing Solution



Ken Moore & Eric Miltz
11/17/2026

AMAZON CONFIDENTIAL

Agenda

- Public Promise Procurement
- Amazon Business Overview
- Socially Responsible Purchasing
- Amazon in the Community
- How We Help
- Next Steps

AMAZON CONFIDENTIAL

Introductions



Eric Miltz,
Sr. Account Executive



Ken Moore,
Sr. Account Executive

AMAZON CONFIDENTIAL

Trusted by millions of customers of all types

amazon business



More than 6 million customers across industries around the world, including from the United States, Canada, Mexico, United Kingdom, Germany, France, Italy, Spain, Japan and India, buy on Amazon Business.

Our government customers include:

All

50

states & D.C. buy on Amazon Business at least once a month.

We serve

90

of the 100 most populous local governments.

100K+

Federal Users are registered within Amazon Business.

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Public Procurement with Amazon Business

amazon business

Solicitation: NACo PPP – Douglas County, NE

CO-2026-0006 is a national marketplace + multi-category cooperative contract with price ceilings.

- Drive compliant purchasing — competitively bid and awarded, satisfying public sector cooperative purchasing requirements
- Stretch your budget with everyday low business pricing
- Plan category budgets against contracted price ceilings — forecasted spend on Office, IT, MRO, JanSan and more is covered without a new bid.
- Millions of items plus certified small & local sellers

Category price ceilings: Office, IT, MRO, JanSan, Medical, School, Breakroom, Hotel supplies.

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To activate your contract, contact your Amazon account rep or email: naco-ppp-contract@amazon.com

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Douglas County & the NACo PPP Cooperative

Lead agency: **Douglas County, NE** | Structure: **Single-award national cooperative** | Categories: **8 major categories price ceilings**

Awarded July 2026 · 3-year term with two 3-year extensions

Contract Value

- Marketplace + Category (8)
- Menu-based adoption — adopt what's needed now, add more over time
- Always-on marketplace with everyday low pricing
- Full Amazon Business capabilities add buyer value

Small & Local Suppliers

- Prefer small and/or local-owned sellers
- Target local businesses by city, county and/or state
- Recirculates county spend into the local economy

Cost Savings

- Negotiated catalogs with price ceilings
- Business Prime analytics and Spend Visibility
- Real-time tracking of savings and diversity spend

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Why NACo PPP: Pricing is the Differentiator

Compare pricing across your current category purchases/suppliers to NACO PPP pricing to see hard cost savings!

Line-item and Category-Level Results

Complementary Savings Analysis

- Share 12 month purchase history from current suppliers
- Line-item match to items available on Amazon Business
- Category-level savings

Category Price Ceilings

- Awarded Price Ceilings in:
  - Office
  - IT
  - MRO
  - JanSan
  - Medical
  - School Supplies
  - Breakroom
  - Hotel Supplies

Public Agency Benefits

- Category and Product Level Price Ceilings
- All Items covered through Marketplace
- Menu-Based Adoption based on where you are today

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Where Do Cooperatives (PPP) Fit in Your Buying Process?

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Small Dollar / P-Card

Under threshold

Without Cooperative:

Buying happens informally; limited visibility or compliance trail

With Cooperative:

Every purchase is contract-attributed and trackable — no extra steps for your team

Multiple Quotes Required

Mid-range threshold

Without Cooperative:

Staff time gathering 3+ bids for routine items

With Cooperative;

Pre-competed contract satisfies quote requirement — no additional solicitation needed

Formal RFx / Board Approval

Above threshold

Without Cooperative:

Full solicitation cycle for planned or category spend

With Cooperative:

Competition and compliance meets budget authority and audit needs — no new RFP required

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Spend Analysis Example - High Level Results

amazon business

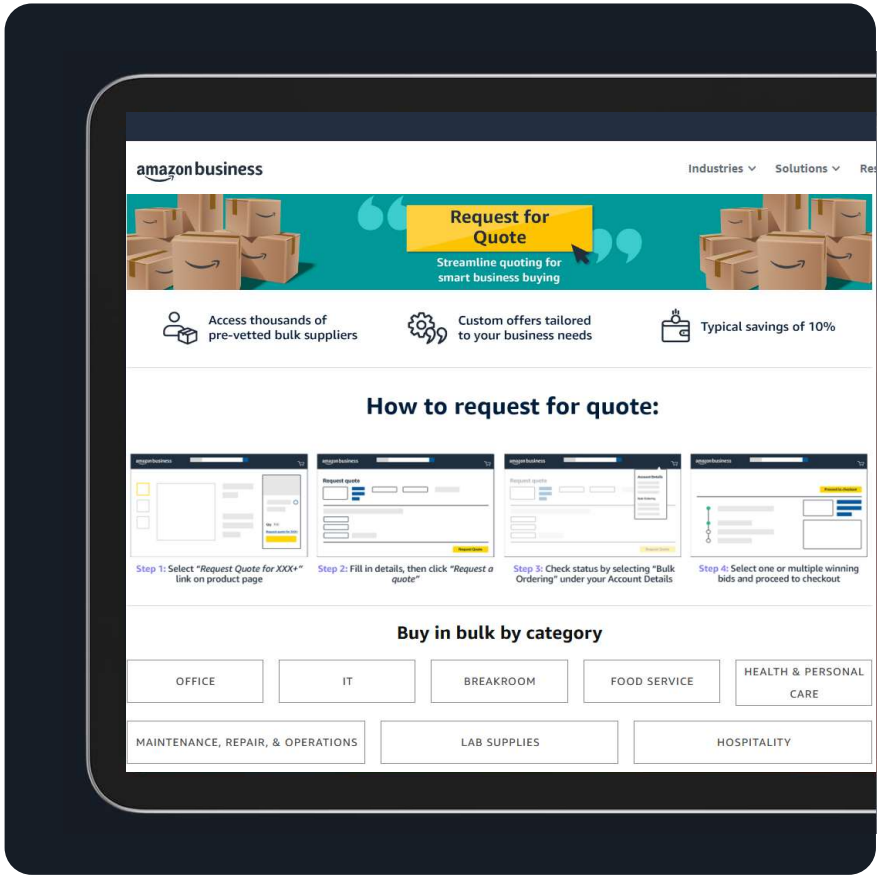
Overall Summary	
Your estimated annual spend	$1,446,685.96
Total number of lines	1,940
Matched Items	
% of SKUs found	97.0%
% of items found	97.6%
Lowest Cost Option Offerings	
Following reflects the overall savings based on lowest cost items	
Estimated change in spend	$ (124,023.42)
Estimated % change in spend	-8.57%

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Request for Quote

Streamline quoting

- Get 3+ custom quotes when buying in bulk across hundreds of pre-vetted bulk suppliers
- Custom offer tailored to your departments needs
- Typical savings of 10%



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Savings Insights: AI-Powered Spend Optimization

Savings Insights uses AI to analyze your purchase history and surface cost-saving recommendations you can take action on immediately—transforming days of manual spend analysis into few seconds of actionable recommendations.*

- *View savings from Subscribe & Save and Quantity Discounts on the items you already purchase.*
- *Take immediate action with one click, updating quantities, adding to cart, and/or marking an item as preferred.*
- *Savings Insights can be accessed by navigating to Amazon Business Analytics*



Savings Insights helps you:

- **Save time:** from days analyzing spend to seconds.
- **Save money:** up to15% with Quantity Discounts.
- **Drive efficiency:** Leverage AI for Real-time, data-driven decisions.

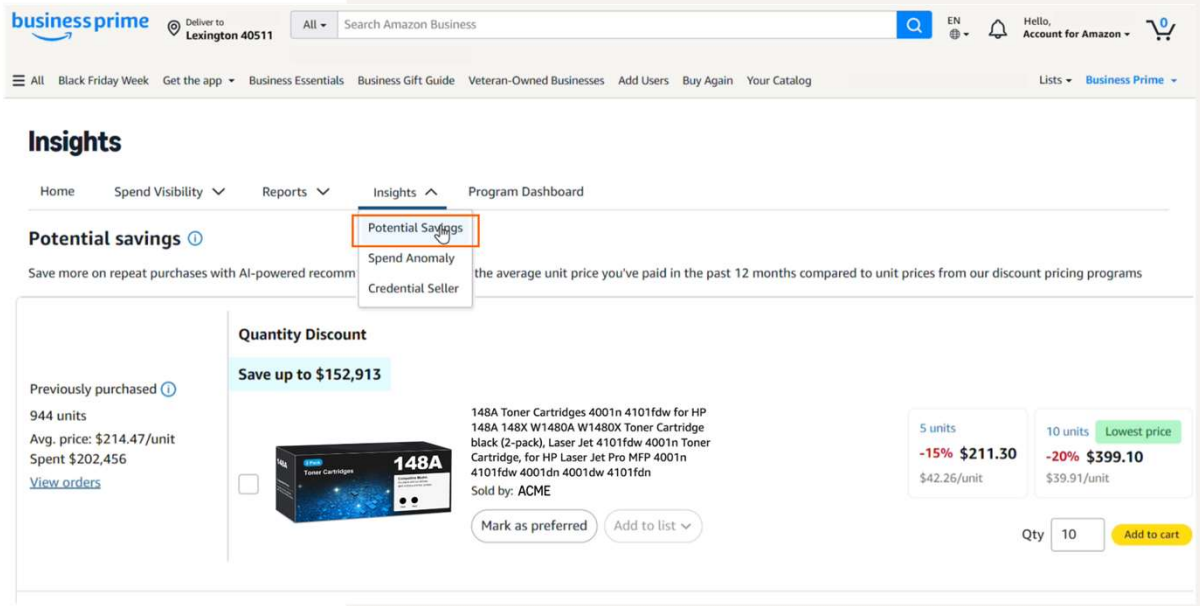
*Savings Insights is a Business Prime-exclusive feature available to Administrator and Finance roles at organizations with Business Prime Plans Essentials and above.

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How to access Savings Insights

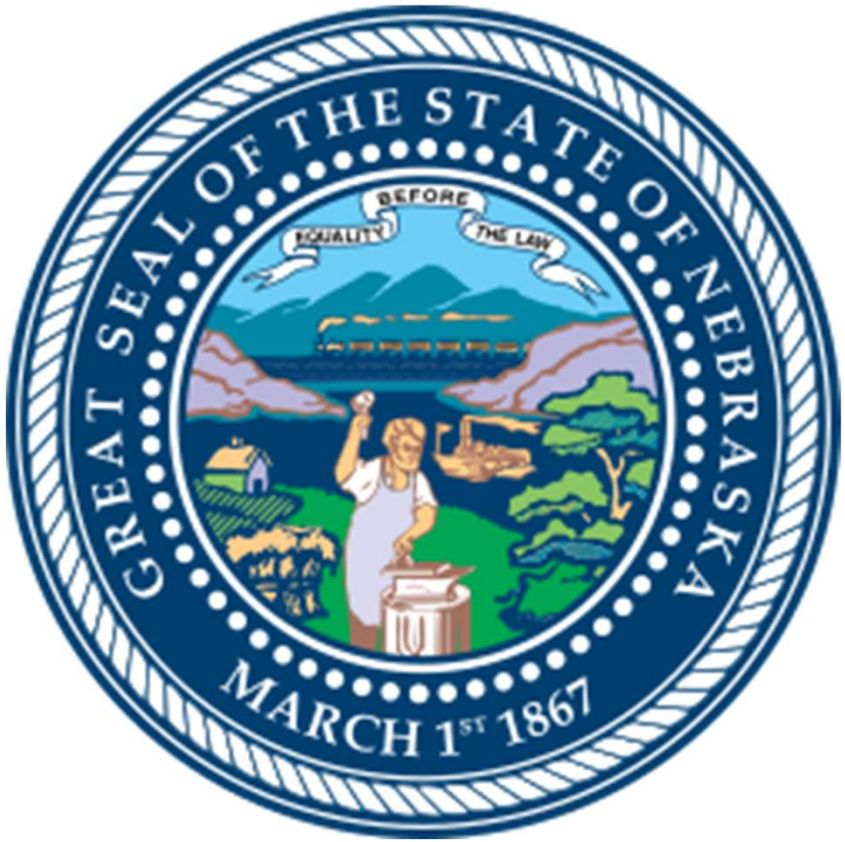
Qualifying Business Prime members in Administrator and Finance roles can access Savings Insights by:

1. Visiting your *"Hello, Name"* profile drop-down.
2. Selecting *Business Analytics.*
3. Within your Business Analytics dashboard, choose the *Insights* drop-down.
4. Select *Potential Savings.*



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Nebraska Investment



- $2B+ invested in NE since 2010
  - including Infrastructure and compensation
- $1B+ added to state GDP through Amazon
- 2.5K full- and part-time jobs created
- 2K+ indirect jobs supported
- 400 NE employees participated in career choice
- $910K Average Annual Sales for NE Independent sellers
  - Douglas County – 21.5K Sellers
  - Douglas County – 5 Locations

Find Economic Impact in your state: https://www.aboutamazon.com/impact

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Digitize purchasing to help agencies focus on the mission

amazon business

The new value pillars of procurement strategy:



Spend analysis

Uncover purchasing trends across the organization to optimize costs and forecast demand.



Sourcing goals

Meet internal goals by sourcing products from certified sellers and local businesses by searching certifications like Section 889 and AbiltyOne®.



Intuitive buying

Boost your team's agility with our user-friendly tools. Save time, reduce complexity, and accomplish more to stay efficient and adaptable.



Balancing costs

Use integrations and real-time data to save on government-related categories such as first responder equipment, office supplies, and more.

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More tools. Better features. Greater value.

amazon business



Managed spend

Move tail to managed spend through analytics, reporting, and proactive recommendations.



Consolidate suppliers

Use our wide selection to reduce expensive supplier overhead.



Integrate purchasing systems

Integration with over 200 leading procurement systems.



Negotiate contract prices

Migrate your contracted prices to Amazon Business.



Business-only prices

Exclusive prices and quantity discounts on more than 60 million products.



Payment efficiencies

Use a p-card, line of credit, or Pay by Invoice for maximum flexibility. (Subject to credit approval)



Business Prime

Advanced analytics and dashboards, custom purchasing policy controls, and unlimited FREE Two-Day Shipping on more than 100 million items.



Apply tax exemption

Use your tax exemption across your department by enrolling in the Amazon Tax Exemption program.

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Find what you need from multiple sellers—all in our store

amazon business

> "When we needed supplies for our tribes in remote rural areas, Amazon Business was able to help us when no one else could."
>
> *– Raynell Miller, AoA Elders Program Coordinator, Inter-Tribal Council of Nevada*

Broad selection

Hundreds of millions of products in our store.



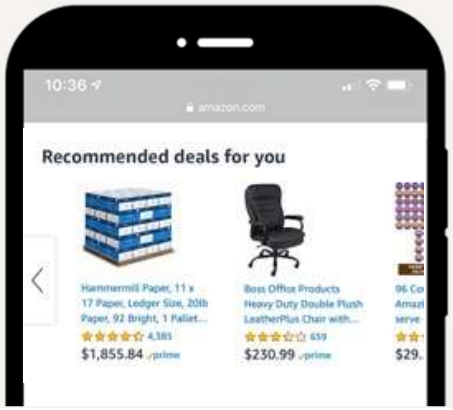
Comparison shop

Prices, fulfillment options, and seller ratings.



Suggested products

Based on purchase history and what's popular among other customers like you.



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Amazon Business makes our lives a lot easier, brings us tremendous convenience, and guarantees that we're getting very good pricing. We wish we had done it sooner.

- Denise Marcella, Quality Assurance Administrator, City of Las Vegas

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Modernizing with Amazon Business equips government agencies to handle regulatory **compliance** and procurement challenges with ease. By offering **streamlined processes** and practical tools, Amazon Business helps agencies save time, lower costs, and **enhance efficiency** in their operations. It's an effective way to **simplify procurement** and achieve measurable progress.

60%

of government organizations will prioritize investment in business process automation by 2026, up from 35% in 2022.

Source: Gartner

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Track compliance and use controls to drive policy adherence

amazon business



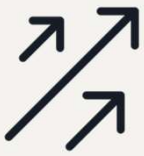
Maintain controls

Create multi-user accounts with purchasing groups, set spend thresholds, and show budgets to guide informed buying decisions.



Set approvals

Create multi-tiered approval workflows to approve every purchase or only those above a set threshold.



Manage compliance

Use tools that help finance and procurement track compliance and use controls to drive adherence to organizational policies and preferences.



Spend intelligence

Gain a big-picture view of spend across your department and find the tools to reach your compliance goals and optimize cash flow.

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Track compliance with Buying Policies & Approvals

amazon business

For agencies of any size, Buying Policies & Approvals can help your teams stay compliant.

> "We started working with Amazon Business to give our agencies the familiar buying experience they use at home, but with the open, fair, and transparent process we need for state government."
>
> *- Carol Wilson, Chief Procurement Officer, State of Connecticut*



Reinforce each purchase

Promote good purchasing behavior by reinforcing each transaction, ensuring that teams follow approved practices and make informed decisions.



Define clear policies

Establish and enforce buying rules that align with your department's policies to encourage compliance and streamline procurement.



Gain visibility and control

Monitor spending with added transparency and control, enabling smarter financial decisions and improved oversight.

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Think about the big-picture costs that go into sending an employee to the store to do a job they weren't hired for—and one that puts them at risk of an accident for which the state could be held liable. Or, consider the fact that they may use the time to run personal errands—or worse, use state funds to buy personal items. The savings on Amazon Business aren't always in the form of dollar amounts, but also by way of employees doing the work that they were hired to do, more effectively and more efficiently.

- Chris Hughes, Director, State of Utah Division of Purchasing & General Services

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The procurement landscape continues to evolve. While **balancing cost** remains top of mind, leaders need to focus on **predictive technologies** to make smarter buying decisions and improve **customer and employee experiences.**

75%

of procurement executives plan to improve data and analytics reporting this year, followed by talent management (67%).

Source: The Hackett Group's 2024 Procurement Key Issues

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Support Local, Small, and Veteran Businesses

amazon business



Choose locally-made products

Create policies prioritizing local sellers, include a personalized buyer message, and set a pricing threshold for offers.



Empower small businesses

Enable buyers to support small business owners with curated selections, verified sellers, and tools that help you find and prioritize their products.



Support veteran-owned businesses

Support veteran-owned businesses by exploring categories that spotlight their products.

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Recognized certifying agencies include

amazon business

VA | U.S. Department of Veterans Affairs

SAM.GOV®

NMSDC National Minority Supplier Development Council

NVBDC CERTIFICATION OF SERVICE-DISABLED & VETERAN OWNED BUSINESSES — NATIONAL VETERAN BUSINESS DEVELOPMENT COUNCIL

SBA U.S. Small Business Administration

nglcc National LGBT Chamber of Commerce

SUPPLIERGATEWAY®

WBENC

And other certifying agencies

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Nationally Leading Small Business – *Flexx ID*



Flexx ID, founded by firefighter Harold Hughes, turned a real frontline safety problem into a nationally-adopted wearable ID solution—helping public-service teams keep credentials secure and accessible during critical moments.

By showcasing their diversity certifications and leveraging Amazon's marketplace tools, Flexx ID gained visibility with government agencies, healthcare systems, transit authorities, and emergency services—opening doors that would've been unreachable through traditional procurement alone.

Find seller success stories in your state: https://sellerreports.aboutamazon.com/p/1

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AbilityOne® storefront

Meet mandatory Federal requirements

Broad Product Selection

- Access a wide range of SKILCRAFT® and AbilityOne® products in one centralized location.

Compliant Procurement

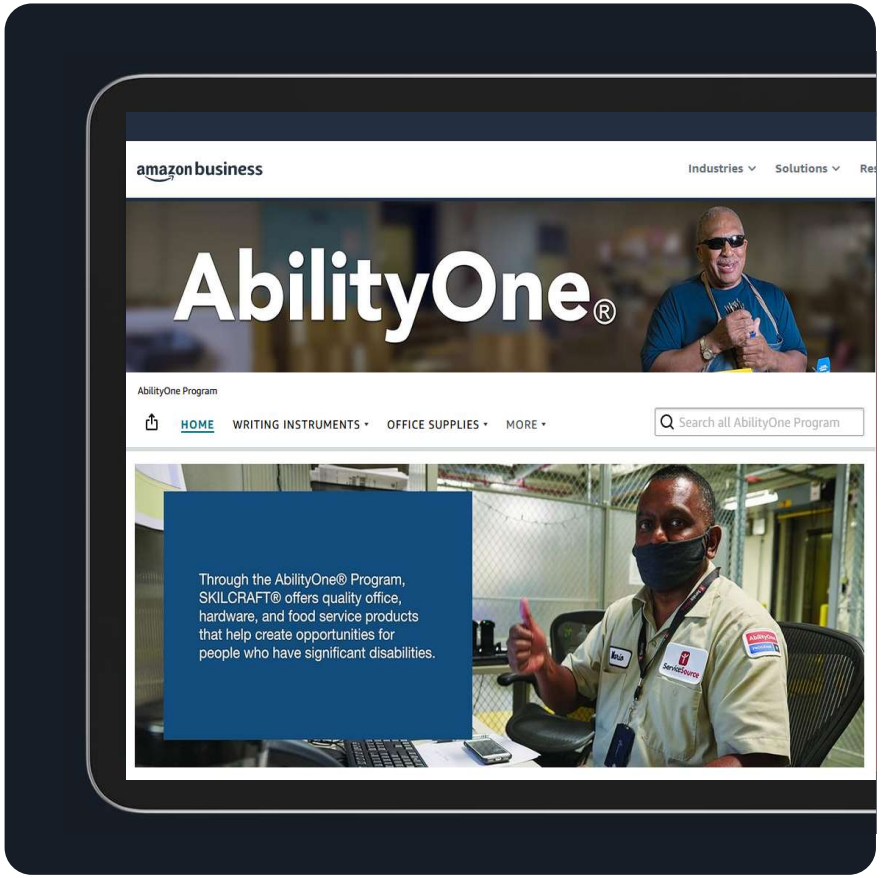
- Meet federal and state guidelines, including FAR 8.7 and the JWOD Act

Support opportunities

- Support jobs for over 37,000 individuals with disabilities through your purchases.

Streamlined Buying

- Utilize tools like Guided Buying to ensure a simple, efficient, and hassle-free procurement process.



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First Responders storefront

Act faster with confidence

Fast Response

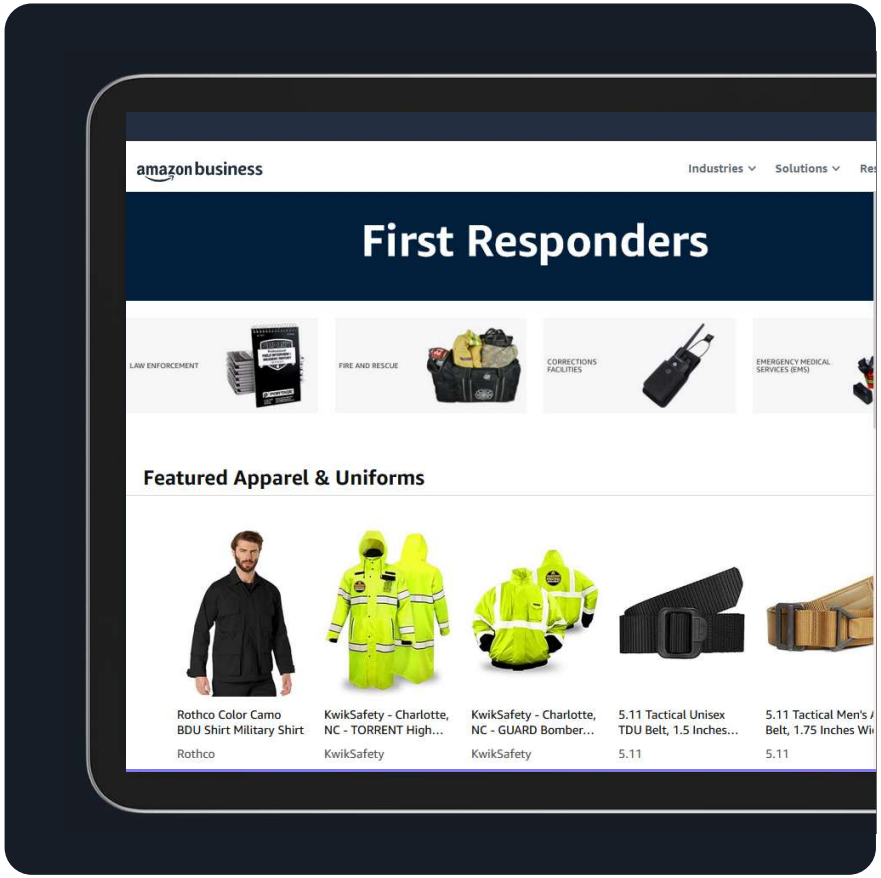
- Access a vast selection of high-quality, disaster-response items with the speed and efficiency needed during emergencies.

Reliable Sourcing

- Purchase from trusted suppliers offering compliant, dependable products to meet critical demands.

Centralized site

- Simplify purchasing processes by managing all emergency needs in one place with Amazon Business.



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Amazon Business integrates with

300+

of the leading software and business applications.



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Track your supplier diversity program with Spend Visibility from Business Prime

Get equipped to do more with:

- Local Spending
- Diversity Spend by Week
- Total Diversity Spend
- National Diversity Supplier Spending
- Diversity Supplier Count
- Minority-Owned Businesses
- Registered Small Business
- SBA-Certified 8a Business
- SBA-Certified HUB Zone Firm
- Veteran-Owned Small Business
- Women-Owned Small Business
- Diversity Spend by User or Group



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Next Steps

- Determine initial category for cost savings analysis
- Email naco-ppp-contract@amazon.com to activate contract on existing Amazon Business account
- Connect with your dedicated Account Executive for a tailored experience



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amazon business

Thank You

Learn more at **business.amazon.com/government**

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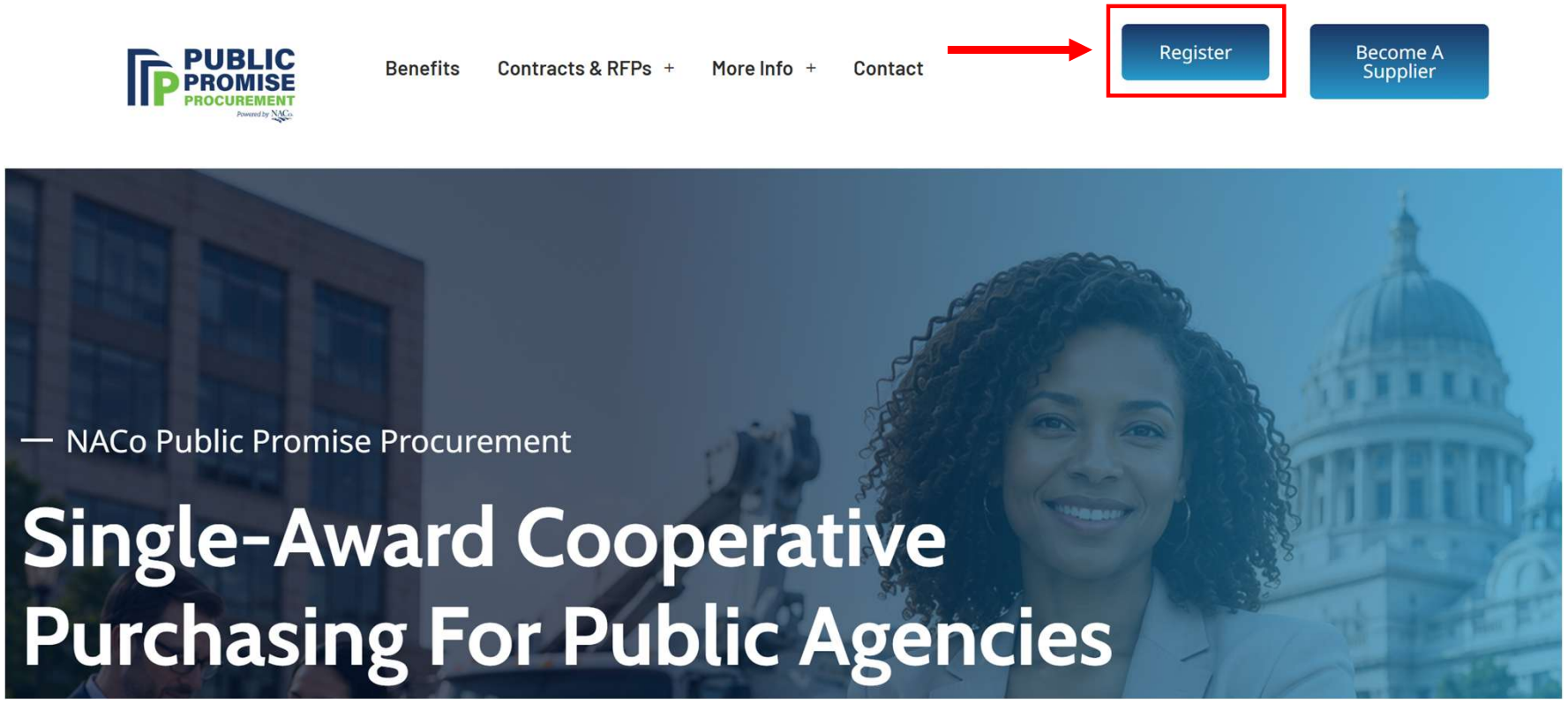


Anthony Chapman

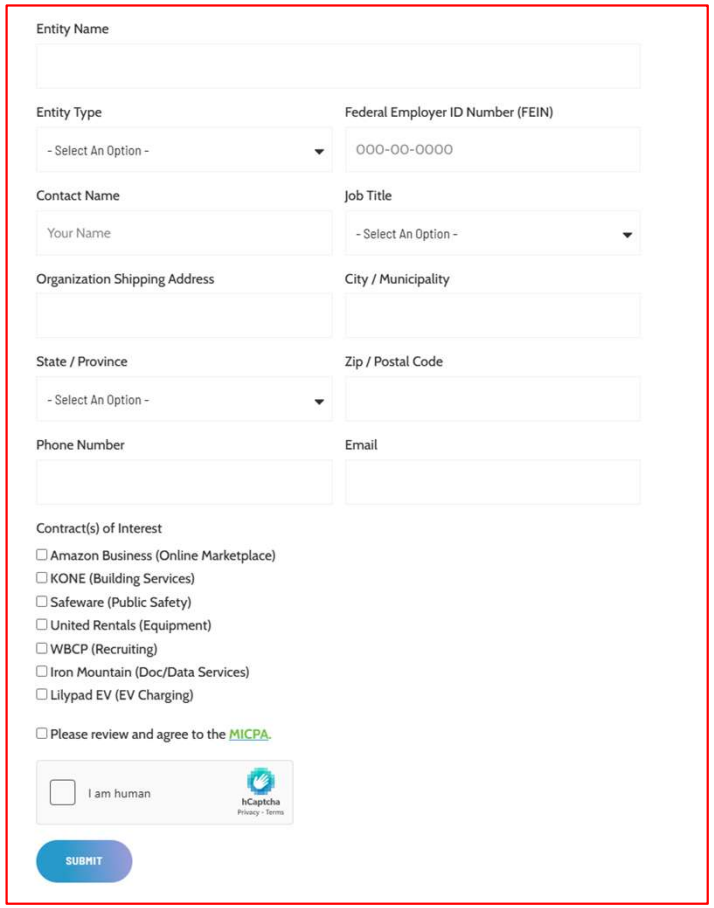
National Program Director
Public Promise Procurement
achapman@naco.org | 804.399.1821

Registration

www.publicpromiseprocurement.org



Registration



Complete agency information

Specific Contract Interest

Agree to MICPA

PublicPromiseProcurement.org

— Contracts & Awarded Suppliers

Competitive Bidding Done For You

amazonbusiness

To learn more about each contract, click on the data of interest below to access.

Supplier	Contract Title	Contract Period End	Category	Lead Agency
Amazon Business	ONLINE MARKETPLACE FOR ESSENTIAL EVERYDAY BUSINESS NEEDS	09/08/29	Online Marketplace	Douglas County, NE
KONE	ELEVATOR, ESCALATOR, WALKWAY, AND LIFT, NEW CONSTRUCTION, MODERNIZATION, MAINTENANCE AND REPAIR SERVICES	12/31/29	Building Services	Maricopa County, AZ
Safeware	PUBLIC SAFETY, EMERGENCY PREPAREDNESS & COMMUNITY RESILIENCE	06/30/31	Public Safety / Community Resilience	Cobb County, GA
United Rentals	RENTAL, LEASE & PURCHASE OF EQUIPMENT & ASSOCIATED SERVICES & SUPPORT	07/31/29	Equipment	Maricopa County, AZ
WBCP	GOVERNMENT EXECUTIVE RECRUITMENT	10/14/29	Personnel	County of San Diego, CA
Iron Mountain	DOCUMENT MANAGEMENT	08/31/2030	Document / Administrative Services	Maricopa County, AZ
Lilypad EV	EV CHARGING & FLEET INFRASTRUCTURE	08/27/2030	EV / Fleet Management	Broome County, NY

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Online Marketplace with 300+ Million Products

Amazon Business

Connect everyday buying across all departments to the ***entire Amazon Business marketplace.***

amazon business

*New Contract Webinar | Thursday, October 22: REGISTER HERE

Amazon Contract Documentation & Resources

Executive Summary | Contract Details | Solutions & Resources | Contact Us Today

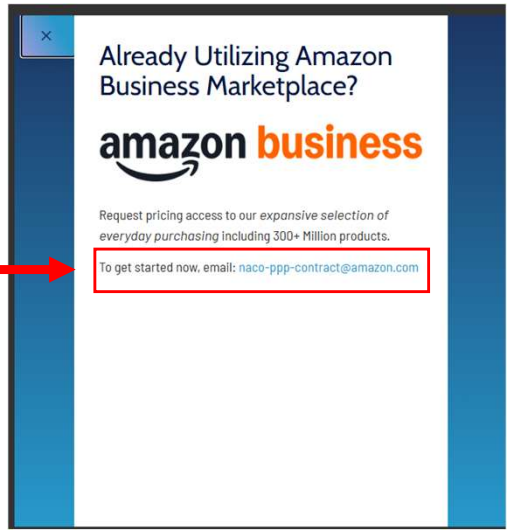
Bring Amazon Business's ***expansive selection into your agency's everyday purchasing*** through NACo Public Promise Procurement.

Put competitive marketplace pricing and fixed-term price ceilings on covered essentials to work across your agency's ***routine purchases with over 300 million products*** and hundreds of thousands of third-party selling partners. Find real-time, competitive pricing, and a set of curated catalogs with fixed-term price ceilings across eight categories ***supporting daily operations***.

You already know the marketplace. Now meet our contract & savings.

Lead public agency (LPA) agreements with suppliers are in effect and available through the contract's approved term.

Our Online Marketplace: 300+ million products. Bring your list.



Amazon Business

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Contract specifications and contact data



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amazon business

Awarded Supplier:
Amazon Business

Lead Public Agency:
Douglas County, Neb.

EXECUTIVE SUMMARY: Connect everyday buying across all departments to the ***entire Amazon Business marketplace***. Put competitive marketplace pricing on covered essentials to work across your agency's routine purchases **with over 300 million products**. Find real-time, competitive pricing, and a set of curated catalogs with fixed-term price ceilings across eight categories *supporting daily operations*.

SOLICITATION DATA:
Serial # RFP CO-2026-0006
RFP Closing Date: May 6, 2026

Award Date: July 14, 2026

CONTRACT DATA
Contract Name:
Online Marketplace and Fixed Price Catalog Solutions

Contract #: CO-2026-0006

Effective Dates:
September 9, 2026 to September 8, 2029 with options to renew through September 8, 2035

Contract Awardee: Amazon Business
Contract Awardee POC:
Ken Moore, National Account Mgr. - kbmoore@amazon.com

Lead Public Agency: Douglas County, Neb.
Lead Public Agency POC:
Michelle Horton, Deputy Director - michelle.horton@douglascounty-ne.gov

Lead Public Agency Address:
1819 Farnam St., Omaha, NE 68183

NACo Contracts Page Website Address:
publicpromiseprocurement.org/contracts

300 MILLION+ COVERED ESSENTIALS IN THE FOLLOWING PRODUCTS & SERVICES CATEGORIES:

- Office machines & office supplies
- Information technology equipment & peripherals
- Classroom, school & art supplies
- Kitchen and food service supplies, food & groceries
- Automotive supplies, equipment & materials
- Sanitation and janitorial supplies, equipment & materials
- Breakroom supplies, equipment & materials
- Heating, Ventilation and Air Conditioning (HVAC) supplies & equipment
- Hardware, building and construction materials, supplies & equipment
- Grounds maintenance equipment & supplies
- Medical, healthcare and personal protective equipment & supplies
- Recreation & fitness supplies & equipment
- Shipping, packaging, mailing/material handling supplies & equipment
- Signage & safety labels
- Musical instruments
- Books & recorded music
- Audio visual equipment & supplies
- Communications equipment & supplies
- Electronics
- Scientific and laboratory equipment & supplies
- Animal supplies, equipment & food
- Clothing
- Furnishings
- Tools

TENS-OF-THOUSANDS OF ITEMS WITH FIXED-TERM PRICE CEILINGS

Office supplies & equipment
Information technology equipment, peripherals & supplies
Janitorial & sanitation supplies
Breakroom supplies & equipment
Maintenance Repair and Operating (MRO) equipment
School supplies | Hotel supplies | Medical supplies

NACo Public Promise Procurement
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660 N. Capitol Street NW, Washington, DC 20001

Contact: Anthony Chapman
National Program Director, Public Promise Procurement
achapman@naco.org | (804) 399-1821

+300M essential products at your fingertips

Eight categories of fixed price high use items

THANK YOU!

Please add your questions to the Q&A

Follow-up:

Anthony Chapman | achapman@naco.org | 804.399.1821
Ken Moore | kbmoore@amazon.com | 312.682.8785
Michelle Horton | michelle.horton@douglascounty-ne.gov | 402.444.7156
Cathy Muse | cmuse@naco.org | 202.246.1604