



COUNTY TECH  
XCHANGE

# Seamless Implementation, Frictionless Experiences: Best Practices for Transitioning to a Countywide Payment Solution

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**Mike Brown**

Business Process Manager  
Riverside County, CA



**Morgan Jines**

Vice President, Payments  
Tyler Technologies

# Industry Insights: **Staff Experience**

State and local government leaders acknowledge that the back-office/employee experience “could be better.”

**68%**

described their backend system as “fair” or “good” but also noted there was room for improvement

**50%**

cited “integration with other systems” as the most pressing need for their current payment technology

**62%**

said they prioritize “security and compliance” when analyzing a payment system

**>50%**

More than half characterized their payment technology as only “moderately capable with room for improvement.”

*Data sourced from the white paper, "Creating a Unified Payment Experience,"  
coauthored by Tyler Technologies and the Center for Digital Government.*

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# Industry Insights: Resident Experience

Government leaders see room for improvement with the resident payment experience

45%

described their resident's payment experience as "fair" or worse

30%

say residents need more payment options

30%

say payment systems should be easier for residents to use

1 in 3

leaders say resident expectations will have the largest impact on payments ops in the next five years

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# City of Mobile, Alabama

## Challenge:

Disparate systems created uneven payment experiences among different departments, causing user frustration, accounting bottlenecks, and slowed digital service expansion

## Solution:

A unified, city-wide payment system that seamlessly integrated with software systems of record

## Results:

- ✓ A consistent user experience and more payment options for residents
- ✓ Easily reconciliation and improved access to financial information
- ✓ Streamlined compliance and vendor support

Read Mobile's Story



“When you’re trying to sell city services, you better have good, streamlined ones.”

— Scott Kearney, Chief Technology Officer, Mobile, AL



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# Tyler Technologies and NACo

## Solutions for County Priorities





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**Thank you for attending**