

Putting Together a Killer TIGER Proposal

Tips and strategies for developing a competitive project and proposal for the Department of Transportation's Transportation Investment Generating Economic Recovery (TIGER) competitive grant program

Stronger Counties. Stronger America.



Today's Presenters



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Chief Executive Officer, Grants Office

Agenda



- Introductions
- Background on the TIGER program
- NACo advocacy in transportation and the TIGER program
- Past County projects that have won awards
- Developing a competitive transportation initiative
- Application requirements and strategies
- Resources and additional services

The TIGER Program

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What is the TIGER Program?
What types of projects does it fund?
How much funding is available?



TIGER Program



Primary Priorities

- Improve safety
- Improve the condition of existing systems
- Contribute to economic competitiveness
- Increase transportation choices
- Enhance environmental sustainability



TIGER Program



Secondary Priorities

- Foster innovation
 - Strategies
 - Technology
 - Funding and financing
- Facilitate partnerships



TIGER By the Numbers



Since 2009

381

projects funded

134

awards for rural
and tribal
communities

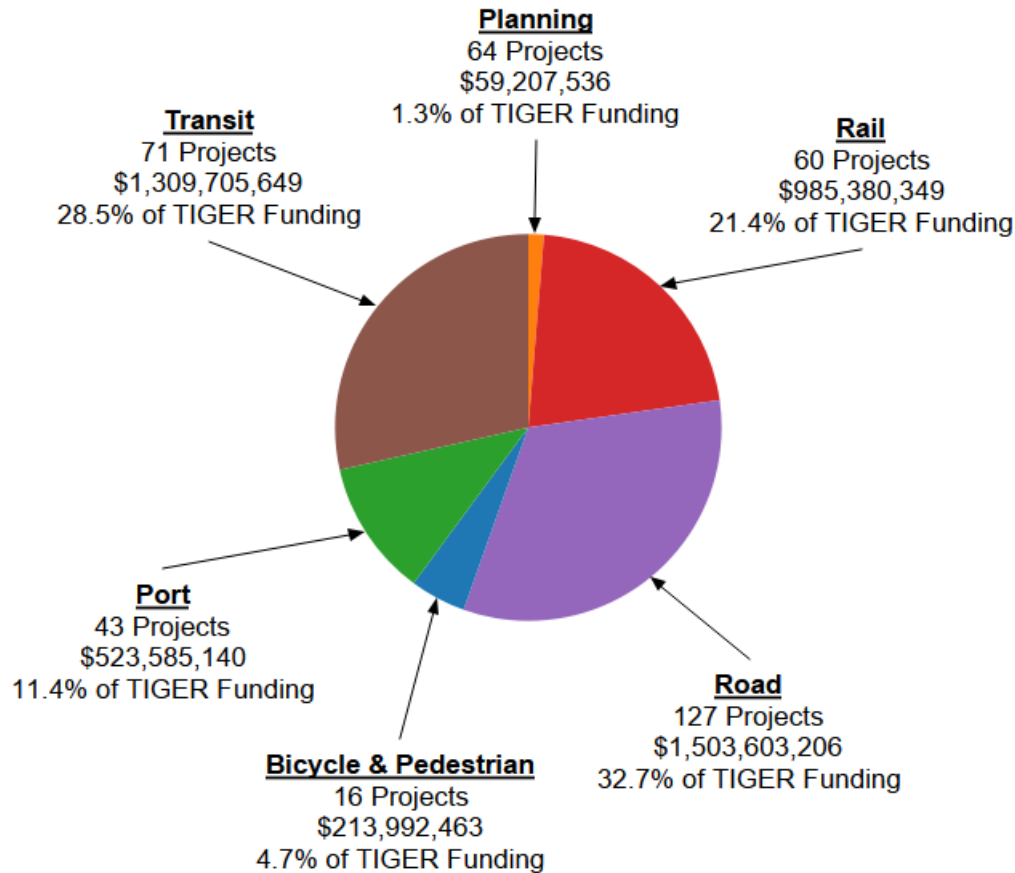
\$4.6
billion

total funding

6%

applications
awarded

TIGER Awards 2009-2015



Source: US Department of Transportation, About TIGER Grants
www.transportation.gov/tiger/about

TIGER By the Numbers



2016

**\$1 million -
\$200 million**
award range

April 29
deadline to
apply

20%
minimum cost
share for urban
projects

**\$500
million**
total available
funding

TIGER By the Numbers



2016

\$100 million
maximum total
awards in a
single state

\$100 million
minimum total
awards for rural
projects

30
project narrative
page limit (single
spaced, 12pt font,
with 1" margins)

Winning County TIGER Projects

.....

What types of projects received funding?
What are some common characteristics of awardees?
Where can I find more information on winning projects?



Los Angeles County, CA

(Urban - 2015)



- Rail to Rail Active Transportation Corridor Connector Project
- 6.4 mile multi-use corridor through disadvantaged communities
- \$15 million award
- \$34.3 million total project cost



Essex County, NJ

(Urban - 2014)



- Port Newark Container Terminal Access Improvement and Expansion Project
- Renovation of port gates and access points
- \$14.8 million award
- 453.8 million total project cost



County of Kaua'i, HI

(Rural - 2015)



- Līhu'e Town Core Mobility and Revitalization
- Shared use and infrastructure conversions
- \$13.8 million award
- \$17.8 million total project cost



Claiborne County, MS

(Rural - 2014)



- Three-County Roadway Improvements Program
- Modernized network of farm-to-market roads
- \$17.8 million award
- \$18.7 million total project cost



Developing a Competitive Project

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How do we develop an eligible project?
What collaborators should we engage?
How can we make our project competitive?



A Competitive TIGER Project



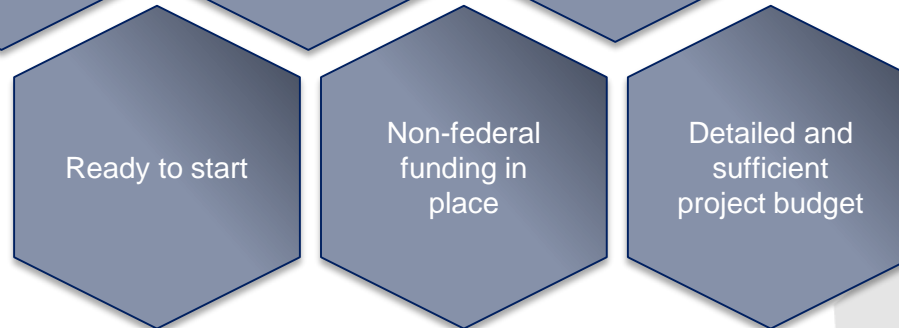
**Well
Planned**



**Well
Documented**



**Well
Resourced**



Articulating Benefits



- Safety
 - Including system and personal safety
 - Cost-benefit component
- Condition of infrastructure
- Economic development benefit
 - Economic competitiveness
 - Improved access and reliability
 - Increased productivity of resources
- Quality of life
- Environmental impact (also includes a cost-benefit component)

Verifiable
and
Publicly
Available

Collaborators



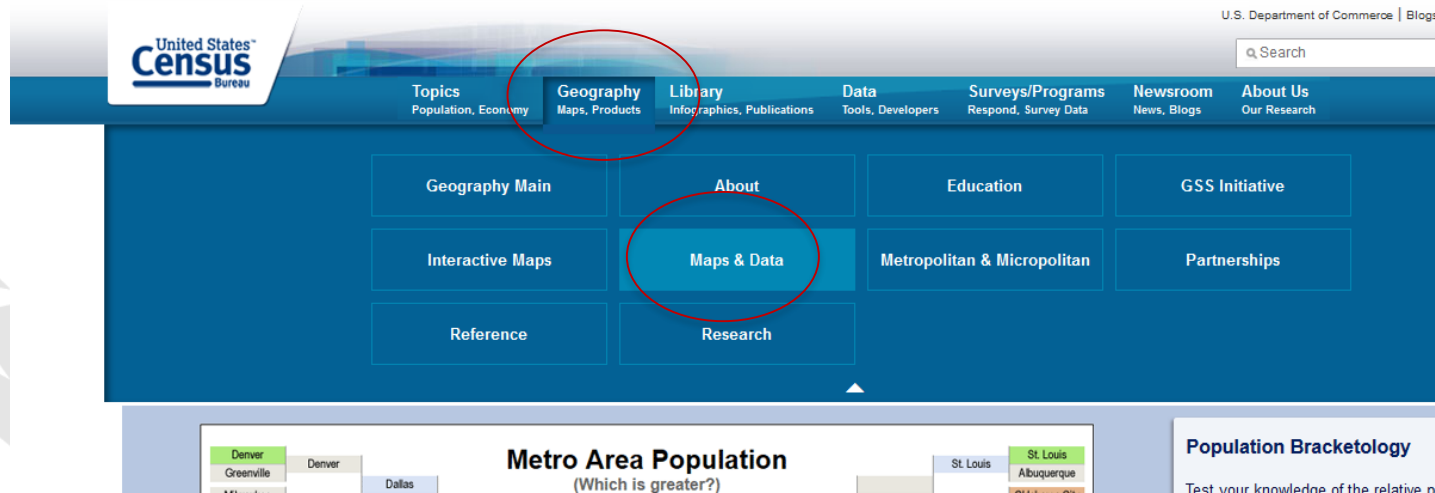
Depend largely on the nature of your project, but may include:

- Neighboring jurisdictions
- Public-private partnerships
- Multiple transportation agencies and disciplines
- Housing agencies
- Social services
- Educational agencies



Are We Rural?

- Defined as NOT in an urbanized area
 - List of urbanized areas:
http://www2.census.gov/geo/maps/dc10map/UAUC_RefMap/ua
 - Wait for the map to load (may take several minutes)
- These are also available through the census.gov Reference Maps, under “Urban Areas”
- Places in Urban Clusters are considered rural



Application Strategies

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What are the TIGER application requirements?
What can we do to make our proposal stand out?
What should we avoid in our proposal?



Make Sure You Can Apply



- Are you eligible?
- Can you meet the matching requirement?
- Do you know your DUNS number?
- Are you registered with SAM and Grants.gov?

Give yourself at least two weeks to register with SAM and Grants.gov

Applications must be submitted through Grants.gov

Proposal Requirements:



- Standard Form 424
- Project narrative, including:
 - Cover page
 - Table of contents
 - Federal Wage Rate Certification
 - Supporting documents (for cost-benefit and to support other assertions and conclusions made in the project narrative)
 - Appendices (maps, MOUs, letters of support)

Project Narrative Format



- Project Description
- Project Location
- Project Parties
- Grant Funds and Sources/Uses of Project Funds
- Selection Criteria
- Results of Benefit-Cost Analysis
- Project Readiness
- Federal Wage Rate Certification

Resources and Services

What resources can we leverage for our proposal?

How can we integrate outside information?

Are there services available to help us?



The TIGER Web Portal



TIGER Grants

Home » Policy Initiatives » Tiger

TIGER Discretionary Grants

U.S. Transportation Secretary Anthony Foxx announced \$500 million will be made available for transportation projects across the country under an eighth round of Transportation Investment Generating Economic Recovery (TIGER) competitive grants.

Like the first seven rounds, the 2016 TIGER discretionary grants will fund capital investments in transportation infrastructure and will be awarded to a community, state, or region. The 2016 TIGER grants are intended to fund capital projects that generate economic growth, improve access to reliable, safe and affordable transportation for communities, both urban and rural. The Consolidated Appropriations Act, 2016, does not provide dedicated funding for the operation, maintenance, or design of capital projects; however, these projects may be funded as part of an overall construction project.

Since 2009, TIGER has provided nearly \$4.6 billion to 381 projects in all 50 states, the District of Columbia and Puerto Rico, including 134 projects to support rural and tribal communities. Overall, the Department has received more than 6,700 applications requesting more than \$134 billion for transportation projects across the country. The TIGER grant program supports innovative projects, including multi-modal and multi-jurisdictional projects. These federal funds leverage money from private sector sources, local, state, and tribal governments, and other federal agencies to support transportation investments.

TIGER funding is provided in the Consolidated Appropriations Act, 2016, signed by President Obama on December 18, 2015. Applications are due by March 15, 2016.

Related Links

- TIGER Notice of Funding Opportunity
- 2016 TIGER Applications FAQs
- TIGER Benefit-Cost Analysis Guidance
- TIGER Benefit-Cost Analysis (BCA) Manual

Projects

- TIGER 2010 Planning

Related Documents

- TIGER Notice of Funding Opportunity
- 2016 TIGER Applications FAQs
- TIGER Benefit-Cost Analysis Guidance
- TIGER Benefit-Cost Analysis (BCA) Manual

Contact Us

Office of Infrastructure Finance and Innovation
Office of the Secretary of Transportation
1200 New Jersey Ave., SE
Washington, DC 20590

[Submit Feedback](#)

- TIGER Notice of Funding Opportunity (NOFO)
- 2016 TIGER Applications FAQs
- 2016 TIGER Benefit-Cost Analysis Guidance and Resource Guide

The SAM Portal



View assistance for SAM.gov

SAM
SYSTEM FOR AWARD MANAGEMENT

USER NAME: mpaddock PASSWORD: [REDACTED] LOG IN

[Forgot Username?](#) [Forgot Password?](#) [Create an Account](#)

HOME SEARCH RECORDS DATA ACCESS GENERAL INFO HELP

CREATE USER ACCOUNT

Your CCR username will not work in SAM. You will need a new SAM User Account to register or update your entity records. You will also need to create a SAM User Account if you are a government official and need to create Exclusions or search for FOUO information.

[Create User Account](#)

REGISTER/UPDATE ENTITY

You can register your entity, individual, or government agency with the Federal Government. If you are already registered in SAM, you can update your entity information. If you are not registered, you must create a user account.

[Register/Update Entity](#)

SEARCH RECORDS

All entity records from CCR/FedReg and ORCA and exclusion records from EPLS, active or expired, were moved to SAM. You can search these records and new ones created in SAM. If you are a government user logged in with your SAM user account, you will automatically have access to FOUO information.

[Check Status](#) [Search Records](#)

WHAT IS SAM?

The **System for Award Management (SAM)** is the Official U.S. Government system that contains all EPLS. There is NO fee to register for this site. Entities may register at no cost directly from this page. User guides and webinars are available under the Help tab.

NEWS AND ANNOUNCEMENTS

The SAM.gov February 2016 release notes are available here.

USER GUIDES/HELPFUL HINTS

Find the full SAM User Guide, Quick Start Guide, and other helpful hints.

ATTENTION EXTRACT AND WEB SERVICE USERS

Support for the legacy formatted extracts and web services is being phased out. Please refer to the SAM.gov documentation for more information.

www.sam.gov

- Replaces the CCR
- Add financial info
- E-payments resource

The Grants.gov Portal



Suspect Fraudulent Activity?
The United States Government does not require payment, of any kind, to receive federal grants. Learn how to recognize fraud and report it.
[Report Suspected Fraudulent Activity »](#)

Grants.gov Updates

- Grants.gov Calendar**
Check out our calendar to get the latest updates about our upcoming releases, maintenance, and outages.
- Grants.gov Scheduled Maintenance:**
April 16-18, 2016
- Grants.gov Notices**
For more information on upcoming changes with user impacts, please visit the Grants.gov notices page for the latest information.
- Grants.gov Releases**
For information about recent changes and enhancements

Find Open Grant Opportunities

NEWEST OPPORTUNITIES | BROWSE CATEGORIES | BROWSE AGENCIES | BROWSE ELIGIBILITIES

| Funding Opportunity Number | Opportunity Title | Agency |
|----------------------------|---|---|
| COPS-CAMP-APPLICATION-2016 | COPS-CAMP-APPLICATION-2016 | Community-Created Policing Services |
| TI-16-014 | Targeted Capacity Expansion: Medication Assisted Treatment - Prescription Drug and Opioid Addiction (MAT-PDOA) grants | Substance Abuse and Mental Health Services Administration |
| P16AS00086 | Centennial Volunteer Ambassadors | National Park Service |
| SP-16-006 | Strategic Prevention Framework for Prescription Drugs (SPF Rx) | Substance Abuse and Mental Health Services Administration |
| FD-16-016 | Development, Implementation, and Management of a Funding | Food and Drug |

- Find grants
- Apply online
- Track submissions
- Collaborate (NEW)

A Complement to TIGER



Advanced Transportation and Congestion Management Technologies Deployment Initiative

- Supports large-scale transportation technologies to:
 - Increase driver & pedestrian safety
 - Alleviate congestion & streamline traffic flow
 - Measure & improve the operational performance of transportation networks
 - Reduce costs & improve return on investments
- Awards: up to \$12 million / \$60 million total
- A 50% match is required
- Deadline: June 3, 2016

www.fhwa.dot.gov/fastact/factsheets/advtranscongmgmtfs.cfm



THANK YOU!

The National Association of Counties

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Washington, DC 20001 | 202.393.6226 | www.naco.org

fb.com/NACoDC | twitter.com/NACoTWEETS
youtube.com/NACoVIDEO | linkedin.com/in/NACoDC

