

March 28, 2016

Mr. Shaun Donovan, Director The Office of Management and Budget (OMB) 725 17th Street, NW Washington, DC 20503

CC: Mr. Jerry Abramson, Director of Intergovernmental Affairs, The White House Mr. Denis McDonough, Chief of Staff, The White House Ms. Cecilia Munoz, Director, The Domestic Policy Council

## Subject: CMS Proposal on Medicaid and CHIP Managed Care

Dear Director Donovan,

On behalf of the National Association of Counties (NACo), the only national organization that represents America's 3,069 county governments, we write to express our concern with the "Proposed Rule for Medicaid and Children's Health Insurance Program (CHIP) Programs: Medicaid Managed Care, CHIP Delivered in Managed Care, Medicaid and CHIP Comprehensive Quality Strategies, and Revisions Related to Third Party Liability" (hereafter to be referred to as the Proposed Medicaid CHIP Regulation).

Nationally, counties invest \$83 billion annually in community health systems and support 976 hospitals, 714 nursing homes, 750 behavioral health authorities and 1,592 public health departments—all of which deliver health services to Medicaid beneficiaries. While NACo understands and appreciates the need to further improve the Medicaid program to better align quality and access for patients, the Proposed Medicaid CHIP Regulation, as currently written, would jeopardize counties' ability to support the health and well-being of our 305 million residents.

The following provisions in the proposed rule would undermine counties' efforts to deliver high quality accessible health care services to Medicaid beneficiaries:

## 1. The prohibition on directing managed care plan expenditures (§438.6(c)).

County health systems rely heavily upon the flexibility that their states have been granted to utilize targeted payment strategies to support those providers that serve a disproportionate number of Medicaid and vulnerable populations. We are concerned that this regulation, as drafted, would narrow or even preclude current CMS-approved practices which extend critical reimbursement to safety net providers in the Medicaid managed care setting. We urge CMS to remove this language from the final rule, and preserve the same flexibility in financing that is permitted in the fee-for-service environment, so that each state can better support its safety net providers and the patients who rely on them.

## 2. The proposed restriction on the use of rate ranges and certification of each individual rate (§438.3(b) and (c), §438.4(b), and §438.7(c))

Currently, states can have actuaries certify a range of acceptable Medicaid rates, which are approved by CMS, and states can pick any point within the range, based on state policy decisions and negotiations with health plans. The proposed change would not only restrict this process and remove this flexibility, but it would also result in duplicative rate reviews and could create long delays in the rate approval process, creating even more uncertainty for plans and providers.

By restricting the states' flexibility through these provisions in the proposed rule, county health systems could lose a substantial share of the funding needed to provide critical health services. Given the disproportionate number of Medicaid and uninsured populations we serve, these local systems would not be able to adequately replace supplemental payments through other financial arrangements or commercial contracts.

Counties are committed to strengthening the quality of care for Medicaid beneficiaries and improving health outcomes in partnership with our state and federal partners. We encourage OMB to consider how provisions in the Proposed Medicaid CHIP Regulation could impact our communities' health care safety nets and the people who rely on them. If you have any questions, please feel free to contact Brian Bowden, NACo Associate Legislative Director, at bbowden@naco.org or at 202.942.4275.

Sincerely,

Sallie Clark, Commissioner, El Paso County, Colorado NACo President

Bryan Desloge, Commissioner, Leon County, Florida NACo Vice President

Mary Ann Borgeson, Commissioner, Douglas County, Nebraska NACo Health Steering Committee Chair

Toni Preckwinkle, President, Board of Commissioners, Cook County, Illinois NACo Health Steering Committee Vice Chair

Liz Stefanics, Commissioner, Santa Fe County, New Mexico NACo Health Steering Committee Vice Chair

Ron Manderscheid, Executive Director, National Association of County Behavioral Health and Developmental Disability Directors, Washington, DC

Kasey Summerville, Assessor, Clark County, Arkansas

Candace Andersen, Supervisor and Chair, Contra Costa County, California

Nathan Beason, Supervisor, Nevada County, California

John Benoit, Supervisor and Chair, Riverside County, California Keith Carson, Supervisor, Alameda County, California Matt Cate, Executive Director, California State Association of Counties Cindy Chavez, Supervisor, Santa Clara County, California Richard Forster, Supervisor, Amador County, California Kevin Goss, Supervisor, Plumas County, California Sachi Hamai, Chief Executive Officer, Los Angeles County, California Karen Keeslar, Executive Director, California Association of Public Authorities for In-Home **Supportive Services** Kathy Long, Supervisor, Ventura County, California Nick Macchione, Health and Human Services Agency Director, San Diego County, California Susan Mauriello, County Administrative Officer, Santa Cruz County, California Giang Nguyen, Health Services Agency Director, Santa Cruz County, California Elisa Orona, Executive Director at Health Improvement Project, Santa Cruz County, California Jane Parker, Supervisor and Chair, Monterey County, California Tim Patten, Chief Deputy Director, Health Care Agency, Ventura County, California Alfredo Pedroza, Supervisor and Chair, Napa County, California Dave Roberts, Supervisor, San Diego County, California Warren Slocum, Supervisor and Board President, San Mateo County, California John Tavaglione, Supervisor, Riverside County, California Mike Wasserman, Supervisor, Santa Clara County, California Ken Yeager, Supervisor, Santa Clara County, California Moses Zapien, Supervisor and Chair, San Joaquin County, California Sam Taylor, Councilmember, Broomfield County, Colorado

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